THE U.S. AUTOMOBILE INDUSTRY: MONTHLY REPORT ON SELECTED ECONOMIC INDICATORS

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Table 1.--New passenger automobiles: U.S. retail sales of domestic production, production, inventory, days' supply, and employment, by specified periods, September 1982-August 1984

(In thousands of units; thousands of employees)

Item	1983 and 1984			1982 and 1983	
	July 1984	Aug. 1984	Sept. 1983-Aug. 1984	Aug. 1983	Sept. 1982-Aug. 1983
Retail sales of domestic production:					
Subcompact	237	215	2,532	147	1,923
Compact	80	63	983	71	964
Intermediate	207	179	2,558	190	2,027
Standard	103	90	1,258	89	1,091
Luxury	57	57	555	35	420
Total	684	603	7,886	531	6,425
Production:					
Subcompact	176	210	2,682	153	1,861
Compact	72	68	1,155	86	865
Intermediate	146	148	2,356	172	1,931
Standard	87	76	1,100	77	885
Luxury	40	42	515	29	425
Total	521	544	7,808	517	5,968
Inventory:					
Subcompact	296	266	1/	164	1/
Compact	407	360	1/	246	1/
Intermediate	419	367	1/	430	1/
Standard	196	184	1/	175	1/
Luxury	128	121	1/	87	1/
Total	1,446	1,298	1/	1,102	1/
Days' supply: 2/					
Subcompact	63	54	1/	49	1/
Compact	57	62	1/	52	1/
Intermediate	52	51	1/	55	1/
Standard	56	54	1/	50	1/
Luxury	57	53	1/	56	1/
Total	52	47	1/	48	1/
Employment: 3/					
Total employees	4/ 871	5/ 862	1/	6/ 756	1/
Production workers	4/ 672	5/ 659	1/	6/ 568	1/
Layoffs 7/	73	63	1/	186	1/

1/ Not applicable.

2/ Days' supply is an average for each class size which is determined by dividing total inventory by the previous month's retail sales.

3/ Employment data are for SIC 371 (motor vehicles and motor vehicle equipment).

4/ Data are for June 1984, revised.

5/ Data are for July 1984.

6/ Data are for July 1983, revised.

7/ Layoffs are the number of UAW members on indefinite layoff from U.S. auto plants as of the end of each specified period.

Source: Retail sales and production, Ward's Auto Information Bank; days' supply and inventory, Automotive News; and employment, U.S. Department of Labor.

Note.--Because of rounding, figures may not add to the totals shown.

Table 2.--New passenger automobiles: U.S. imports for consumption, by principal sources and by specified periods, August 1982-July 1984 1/

Source	1983 and 1984			1982 and 1983	
	June 1984	July 1984	Aug. 1983-July 1984	July 1983	Aug. 1982-July 1983
	Quantity (units)				
Japan	158,481	220,985	1,940,909	160,055	1,843,797
Canada	102,894	66,993	975,450	56,040	770,465
West Germany	21,285	9,726	327,340	22,985	213,148
Sweden	7,066	10,629	124,143	8,653	100,357
Italy	744	964	9,429	302	3,184
United Kingdom	1,055	2,191	19,832	1,611	15,383
France	2,175	3,232	31,401	2,296	47,943
All other	1,485	8,367	18,417	805	6,042
Total	295,185	323,087	3,446,921	252,747	3,000,319
	Value (1,000 dollars)				
Japan	1,015,344	1,365,070	11,926,616	901,153	10,130,967
Canada	950,249	626,962	8,878,821	477,078	6,673,709
West Germany	326,468	139,776	4,397,822	300,542	3,051,407
Sweden	75,768	114,925	1,254,256	85,766	986,828
Italy	12,822	14,107	125,468	3,660	44,353
United Kingdom	24,895	50,305	460,302	39,077	366,885
France	20,125	31,106	282,244	17,430	333,052
All other	13,302	27,457	120,947	7,826	45,665
Total	2,438,973	2,369,708	27,446,476	1,832,532	21,632,866

1/ Data include imports into Puerto Rico and TSUSA item 692.1005; data do not include automobiles assembled in foreign-trade zones.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 3.--Lightweight automobile trucks 1/ and bodies and cab/chassis for lightweight automobile trucks: U.S. imports for consumption, by principal sources and by specified periods, August 1982-July 1984 2/

Source	1983 and 1984			1982 and 1983	
	June 1984	July 1984	Aug. 1983-July 1984	July 1983	Aug. 1982-July 1983
	Quantity (units) 3/				
Japan	46,544	62,435	519,499	37,507	347,477
Canada	33,331	22,365	339,999	16,942	236,492
All other	345	387	1,153	82	586,628
Total	80,220	85,187	860,651	54,531	586,628
	Value (1,000 dollars)				
Japan	195,599	264,482	2,141,216	150,324	1,413,794
Canada	273,712	193,278	2,708,819	138,001	1,953,424
All other	1,700	2,309	12,590	1,574	40,835
Total	471,011	460,069	4,862,625	289,899	3,408,053

1/ Defined as not over 10,000 pounds gvw.
2/ Partially estimated, all data include imports into Puerto Rico.
3/ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 4.--New passenger automobiles: U.S. exports of domestic merchandise, by principal markets and by specified periods, August 1982-July 1984

Market	1983 and 1984			1982 and 1983	
	June 1984	July 1984	Aug. 1983-July 1984	July 1983	Aug. 1982-July 1983
	Quantity (units)				
Canada	57,042	40,225	586,004	32,671	405,892
Saudi Arabia	41	245	11,183	455	11,572
Kuwait	3	27	3,024	106	4,008
Japan	54	180	2,250	120	1,837
West Germany	500	344	3,662	248	2,507
Venezuela	5	4	117	15	1,516
All other	590	800	9,301	720	13,277
Total	58,235	41,825	615,541	34,335	440,609
	Value (1,000 dollars)				
Canada	428,995	300,274	4,439,123	232,533	2,956,048
Saudi Arabia	592	2,752	137,277	5,652	159,671
Kuwait	63	375	37,115	1,698	51,132
Japan	555	2,175	31,490	1,675	24,176
West Germany	5,021	3,602	37,730	2,481	25,846
Venezuela	46	45	1,335	114	16,230
All other	7,167	9,239	106,682	7,966	146,044
Total	442,439	318,462	4,790,752	252,119	3,379,147

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 5.--Lightweight automobile trucks 1/ and bodies and cab/chassis for lightweight automobile trucks: U.S. exports of domestic merchandise, by principal markets and by specified periods, August 1982-July 1984 2/

Market	1983 and 1984			1982 and 1983	
	June 1984	July 1984	Aug. 1983-July 1984	July 1983	Aug. 1982-July 1983
	Quantity (units) 3/				
Canada	9,516	6,084	102,655	5,444	66,032
Saudi Arabia	147	275	9,981	2,307	18,971
Kuwait	134	19	1,629	255	2,462
Venezuela	1	3	57	3	728
All other	590	939	7,587	762	12,415
Total	10,388	7,320	121,909	8,771	100,608
	Value (1,000 dollars)				
Canada	71,401	50,897	786,944	41,733	472,430
Saudi Arabia	2,044	3,782	128,729	29,753	242,003
Kuwait	1,872	202	20,873	2,722	30,714
Venezuela	5	32	832	20	7,568
All other	5,438	10,521	74,193	8,059	124,120
Total	80,760	65,434	1,011,571	82,287	876,835

1/ Defined as not over 10,000 pounds gvw.
2/ Partially estimated.
3/ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 6.--New passenger automobiles: Sales of domestic and imported passenger automobiles and sales of imported passenger automobiles as a percent of total U.S. sales, by specified periods, 1983 and 1984

Period	Sales of-- Domestic automobiles 1/		Sales of-- Imported automobiles 2/		Total U.S. sales		Ratio of import sales to total sales	
	1984	1983	1984	1983	1984	1983	1984	1983
							----Percent-	
January	583,429	412,893	195,129	182,853	778,558	595,746	25.1	30.7
February	655,016	442,479	186,218	186,374	841,234	628,853	22.1	29.6
Jan-Feb	1,238,445	855,372	381,347	369,227	1,619,792	1,224,599	23.5	30.2
March	756,164	600,303	205,947	220,479	962,111	820,782	21.4	26.9
Jan-Mar	1,994,609	1,455,675	587,294	589,706	2,581,903	2,045,381	22.7	28.8
April	721,091	579,991	174,311	183,464	895,402	763,455	19.5	24.0
Jan-Apr	2,715,700	2,035,666	761,605	773,170	3,477,305	2,808,836	21.9	27.5
May	803,273	630,044	243,326	206,457	1,046,599	836,501	23.2	24.7
Jan-May	3,518,973	2,665,710	1,004,931	979,627	4,523,904	3,645,337	22.2	26.9
June	727,370	668,145	223,688	235,282	951,058	903,427	23.5	26.0
Jan-June	4,246,343	3,333,855	1,228,619	1,214,909	5,474,962	4,548,764	22.4	26.7
July	684,112	576,864	205,617	214,356	889,729	791,220	23.1	27.1
Jan-July	4,930,455	3,910,719	1,434,236	1,429,265	6,364,691	5,339,984	22.5	26.8
August	630,469	530,960	211,730	209,113	815,199	740,073	26.0	28.3
Jan-Aug	5,533,924	4,441,679	1,645,966	1,638,378	7,179,890	6,080,057	22.9	26.9

1/ Domestic automobile sales include U.S. and Canadian-built automobiles sold in the United States.
2/ Does not include automobiles imported from Canada.

Source: Automotive News.

Table 7.--New passenger automobiles: Price indexes, by specified periods, 1983 and 1984

(1967 = 100)

Item	1984 June 1984	1984 July 1984	1984 Percent change	1983 and 1984 July 1983	1983 and 1984 July 1984	1983 and 1984 Percent change
Consumer Price Index:						
Unadjusted	207.7	208.1	+0.2	201.4	208.1	+3.3
Seasonally adjusted	207.3	208.3	+0.5	200.8	208.3	+3.7
Producer Price Index:						
Unadjusted	220.9	221.1	+0.1	217.5	221.1	+1.7
Seasonally adjusted	221.1	221.5	+0.2	217.5	221.5	+1.8

Source: U.S. Department of Labor.

Table 8.--New passenger automobiles: Retail price changes in the U.S. market during August 1984

Source and size category	Retail price changes, in dollars, August 1984 (+ or -)
U.S. producers:	
General Motors	No change.
Ford	No change.
Chrysler	No change.
European Community producers:	
Subcompact	No change.
Compact	No change.
Luxury	No change.
Japanese producers:	
Subcompact	No change.
Compact	No change.
Luxury	No change.

Source: Automotive News, August 1984.

Table 9. Manufacturers' suggested retail prices of selected U.S. and Japanese automobiles, April 1981-September 1984 1/

Company, model, and options 2/	April 1, 1981		September 1, 1984		Percent change in optionally equipped model	
	Base model 3/	Optionally equipped model 3/	Base model 3/	Optionally equipped model 3/	August 1984-September 1984	April 1981-September 1984
General Motors:						
Chevette CS, 2 door HB (PB, RWD, TG)	5,155	5,405	5,299	5,596	0	+3.5
Citation, 4 door HB (PB, RWD, TG, AT)	6,404	7,014	7,037	7,821	0	+11.5
Cimarron, 4 door (AT)	4/ 12,131	4/ 12,501	12,605	12,925	0	+3.3
Ford:						
Escort L 2 door HB (PB, RWD, TG)	5,556	5,857	5,876	6,196	0	+5.7
Tempo GL 4 door (RWD, AT, TG) 5/	6,421	6,953	7,151	7,840	0	+12.7
LTD Crown Victoria, 4 door (RWD, TG, ILG, AC)	8,519	10,102	10,943	12,981	0	+28.4
Chrysler:						
Plymouth Turismo, 2 door HB (RWD)	5,938	6,188	6,486	6,626	0	+7.1
Reliant, 4 door (RWD, TG, R, AT)	5,980	6,680	6,941	7,754	0	+16.1
Dodge 600, 4 door (RWD, AC) 6/	6,672	7,502	8,895	9,772	0	+30.2
Toyota:						
Corolla, Deluxe, 4 door (R)	5,688	5,793	6,748	7,008	0	+21.0
Cressida, 4 door	11,599	11,599	14,659	14,659	0	+26.4
Nissan (Datsun):						
Sentra Deluxe 2 door 7/	5,369	5,494	6,549	6,549	0	+19.2
Stanza GL, 4 door (AT) 7/	6,839	7,749	9,449	9,799	0	+26.5
Maxima, 4 door	10,379	10,379	12,399	12,399	0	+19.5
Honda:						
Civic 1300, 2 door HB (R)	4,599	4,694	5,249	5,343	0	+13.8
Accord, 4 door (R, AT)	7,645	7,950	8,549	9,042	0	+13.7
Mazda:						
GLC Deluxe, 2 door HB (R)	5,495	5,650	5,995	6,155	0	+8.9

1/ Suggested retail prices do not include any dealer incentives, below-market financing or rebates offered by manufacturers or importers.

2/ The following codes apply: PB = power brakes; RWD = rear window defroster; TG = tinted glass; HB = hatchback; AT = automatic transmission; AC = air conditioning; R = radio; ILG = interior luxury group.

3/ Base models are 2 door or 2 door hatchback and 4 door or 4 door hatchback models. Optionally equipped models are base models which have been equipped with the options listed in parenthesis.

4/ Cimarron not sold until May 21, 1981.

5/ Tempo replaced the Fairmont Futura.

6/ Dodge 600 replaced the Diplomat.

7/ Sentra replaced the 210; Stanza replaced the 510.

Source: Compiled from data supplied by U.S. manufacturers, Japanese importers, and Automotive News.

Note: Some 1981, 1982, and 1983 models have been discontinued; these models have been replaced by comparable models. In addition, some equipment that was optional on prior models is now included in the base price, making price comparisons of prior-year models difficult.