

THE U.S. AUTOMOBILE INDUSTRY: MONTHLY REPORT ON SELECTED ECONOMIC INDICATORS

Report to the Subcommittee on Trade,
Committee on Ways and Means,
on Investigation No. 332-152
Under Section 332
of the Tariff Act of 1930



USITC PUBLICATION 1371.

APRIL 1983

UNITED STATES INTERNATIONAL TRADE COMMISSION

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Table 1.--New passenger automobiles: U.S. retail sales of domestic production, production, inventory, days' supply, and employment, by specified periods, 1981, 1982, and 1983

(In thousands of units; thousands of employees)

Item	1982 and 1983			1981 and 1982	
	Feb. 1983	Mar. 1983	Apr. 1982- Mar. 1983	Mar. 1982	Apr. 1981- Mar. 1982
Retail sales of domestic production:					
Subcompact-----	127	175	1,742	190	1,612
Compact-----	64	80	982	115	1,380
Intermediate-----	142	197	1,712	162	1,629
Standard-----	82	109	995	78	930
Luxury-----	28	39	381	30	322
Total-----	442	600	5,812	576	5,873
Production:					
Subcompact-----	156	197	1,711	171	1,791
Compact-----	75	70	927	89	1,348
Intermediate-----	152	169	1,478	116	1,481
Standard-----	72	85	762	57	744
Luxury-----	36	44	396	34	331
Total-----	491	565	5,274	466	5,695
Inventory:					
Subcompact-----	222	235	1/	372	1/
Compact-----	271	286	1/	283	1/
Intermediate-----	407	429	1/	426	1/
Standard-----	197	210	1/	160	1/
Luxury-----	83	88	1/	84	1/
Total-----	1,180	1,248	1/	1,325	1/
Days' supply: <u>2/</u>					
Subcompact-----	95	89	1/	76	1/
Compact-----	85	88	1/	57	1/
Intermediate-----	106	67	1/	96	1/
Standard-----	76	64	1/	69	1/
Luxury-----	72	74	1/	62	1/
Total-----	71	68	1/	70	1/
Employment: <u>3/</u>					
Total employees-----	<u>4/</u> 668	<u>5/</u> 692	1/	<u>6/</u> 638	1/
Production workers--	<u>4/</u> 488	<u>5/</u> 513	1/	<u>6/</u> 467	1/
Layoffs <u>7/</u> -----	254	240	1/	246	1/

1/ Not applicable.

2/ Days' supply is an average for each class size which is determined by dividing total inventory by the previous month's retail sales.

3/ Employment data are for SIC 371 (motor vehicles and motor vehicle equipment).

4/ Data are for January 1983.

5/ Data are for February 1983.

6/ Data are for February 1982.

7/ Layoffs are the number of UAW members on indefinite layoff as of the end of each specified period.

Source: Retail sales, production, and days' supply, Ward's Auto Information Bank; inventory, Automotive News; and employment, U.S. Department of Labor.

Note.--Because of rounding, figures may not add to the totals shown.

Table 2.---New passenger automobiles: U.S. imports for consumption, by principal sources and specified periods, 1981, 1982, and 1983 ^{1/} _{2/}

Source	1982 and 1983			1981 and 1982	
	Jan. 1983	Feb. 1983	Mar. 1982- Feb. 1983	Feb. 1982	Mar. 1981- Feb. 1982
	Quantity (units)				
Japan	161,024	145,660	1,827,926	107,651	1,850,146
Canada	59,058	69,692	736,149	57,996	593,457
West Germany	16,294	14,363	248,129	17,848	242,359
Sweden	8,586	10,020	91,806	5,770	71,677
Italy	200	90	7,221	913	18,230
United Kingdom	1,529	1,686	14,354	631	13,691
France	7,157	4,138	53,200	5,066	41,020
All other	294	2,020	3,107	3	2,741
Total	254,142	247,669	2,981,892	195,878	2,833,321
	Value (1,000 dollars)				
Japan	866,867	814,218	9,773,412	587,376	9,393,719
Canada	520,368	605,135	6,125,523	478,204	4,568,015
West Germany	240,920	243,450	3,172,440	211,786	2,710,181
Sweden	84,887	99,212	870,421	53,421	618,787
Italy	2,789	1,424	79,244	11,078	162,451
United Kingdom	31,124	36,036	345,974	17,132	278,340
France	47,065	25,943	352,689	24,108	264,847
All other	2,715	9,325	20,566	91	47,955
Total	1,796,735	1,834,743	20,740,269	1,383,196	18,044,295

^{1/} Data include imports into Puerto Rico; data for 1981-82 do not include automobiles assembled in Foreign Trade zones.

^{2/} July 1981-February 1982 data include TSUSA No. 692.1005.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 3.--Lightweight automobile trucks 1/ and bodies and cab/chassis for lightweight automobile trucks: U.S. imports for consumption, by principal sources and specified periods, 1981, 1982, and 1983 2/

Source	1982 and 1983			1981 and 1982	
	Jan. 1983	Feb. 1983	Mar. 1982- Feb. 1983	Feb. 1982	Mar. 1981- Feb. 1982
	Quantity (units) <u>3/</u>				
Japan-----	22,380	26,010	324,420	29,768	462,663
Canada-----	15,445	18,534	262,139	18,839	230,802
All other-----	97	3	1,611	1	3,064
Total-----	37,922	44,547	588,170	48,608	696,529
	Value (1,000 dollars)				
Japan-----	90,267	104,432	1,350,315	128,442	1,885,445
Canada-----	124,628	147,479	2,081,499	167,529	1,684,961
All other-----	11,252	262	34,321	227	39,748
Total-----	226,147	252,173	3,466,135	296,198	3,610,154

1/ Defined as not over 10,000 pounds gw.

2/ Partially estimated, all data include imports into Puerto Rico.

3/ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 4.--New passenger automobiles: U.S. exports of domestic merchandise, by principal markets and specified periods, 1981, 1982, and 1983

Market	1982 and 1983			1981 and 1982	
	Jan. 1982	Feb. 1983	Mar. 1982- Feb. 1983	Feb. 1982	Mar. 1981- Feb. 1982
	Quantity (units)				
Canada	24,611	41,985	366,700	19,359	432,111
Saudi Arabia	669	961	10,327	1,053	13,971
Kuwait	183	183	4,479	526	7,534
Japan	303	96	2,690	712	4,744
West Germany	209	125	2,475	199	3,150
Belgium	17	13	539	35	1,812
Venezuela	119	39	3,160	232	8,354
Switzerland	15	15	660	30	779
All other	807	782	15,370	1,847	28,686
Total	26,933	44,199	406,400	23,993	501,141
	Value (1,000 dollars)				
Canada	178,142	307,686	2,582,614	140,375	2,926,853
Saudi Arabia	9,194	13,120	143,038	13,870	180,937
Kuwait	2,543	2,074	57,293	6,504	84,277
Japan	4,018	1,140	36,286	11,161	56,219
West Germany	1,820	1,225	24,838	1,870	29,382
Belgium	139	184	5,111	422	15,040
Venezuela	1,407	319	34,624	2,400	76,222
Switzerland	201	195	44,829	403	43,902
All other	9,547	8,373	126,978	18,965	237,197
Total	207,011	334,316	3,055,601	195,970	3,650,029

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 5.--Lightweight automobile trucks 1/ and bodies and cab/chassis for lightweight automobile trucks: U.S. exports of domestic merchandise, by principal markets and specified periods, 1981, 1982 and 1983 2/

Market	1982 and 1983			1981 and 1982	
	Jan. 1983	Feb. 1983	Mar. 1982- Feb. 1983	Feb. 1982	Mar. 1981- Feb. 1982
	Quantity (units) <u>3/</u>				
Canada-----	3,936	5,936	58,852	5,127	53,333
Saudi Arabia-----	1,134	1,169	16,734	1,441	19,547
Argentina-----	1	2	16	1	2,094
Kuwait-----	77	51	2,987	211	2,943
Ecuador-----	12	3	707	93	1,934
Venezuela-----	28	63	1,860	72	2,703
Mexico-----	3	3	540	240	3,468
Colombia-----	40	7	507	43	1,107
All other-----	653	577	11,356	2,268	21,169
Total-----	5,884	7,811	93,559	9,496	108,298
	Value (1,000 dollars)				
Canada-----	29,789	44,025	406,882	25,285	366,350
Saudi Arabia-----	14,871	15,383	211,759	18,420	187,226
Argentina-----	6	18	191	3	14,491
Kuwait-----	715	560	34,116	2,103	25,055
Ecuador-----	244	19	6,747	758	15,512
Venezuela-----	248	761	20,411	669	23,460
Mexico-----	4	13	5,233	2,118	26,422
Colombia-----	320	71	5,220	362	9,846
All other-----	6,238	5,619	111,714	22,441	192,782
Total-----	52,435	66,469	802,273	72,159	861,144

1/ Defined as not over 10,000 pounds gw.

2/ Partially estimated.

3/ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 6.--New passenger automobiles: Sales of domestic and imported passenger automobiles and sales of imported passenger automobiles as a percent of total U.S. sales, by specified periods, 1982 and 1983

Period	Sales of--				Total U.S. sales		Ratio of import sales to total sales	
	Domestic automobiles 1/		Imported automobiles 2/		1983	1982	1983	1982
	1983	1982	1983	1982				
							--Percent--	
January	412,893	368,138	182,853	166,172	595,746	534,310	30.7	31.1
February	442,479	456,942	186,374	175,261	628,853	632,203	29.6	27.7
Jan-Feb	855,372	825,080	369,227	341,433	1,224,599	1,166,513	30.2	29.3
March	600,303	575,608	220,479	200,741	820,782	776,349	26.9	25.9
Jan-Mar	1,455,675	1,400,688	589,706	542,174	2,044,538	1,942,862	28.8	27.9

1/ Domestic automobile sales include U.S. and Canadian-built automobiles sold in the United States.

2/ Does not include automobiles imported from Canada.

Source: Automotive News.

Table 7.--New passenger automobiles: Price indexes, by specified periods, 1982 and 1983

(1967 = 100)

Item	1983			1982 and 1983		
	Jan. 1983	Feb. 1983	Percent change	Feb. 1982	Feb. 1983	Percent change
Consumer Price Index:						
Unadjusted	201.0	201.3	+0.1	195.5	201.3	+3.0
Seasonally adjusted	199.4	201.0	+0.8	195.3	201.0	+2.9
Producer Price Index:						
Unadjusted	218.8	218.9	0	210.4	218.9	+4.0
Seasonally adjusted	216.0	219.3	+1.5	210.8	219.3	+4.0

Source: U.S. Department of Labor.

Table 8.--New passenger automobiles: Retail price changes in the U.S. market, during March 1983

Source and size category	Retail price changes in dollars, March 1983 (+ or -)
U.S. producers:	
General Motors-----	No change
Ford -----	No change
Chrysler-----	No change
European Economic Community producers:	
Subcompact-----	No change
Compact-----	No change
Luxury-----	+505
Japanese producers:	
Subcompact-----	No change
Compact-----	No change
Luxury-----	No change
Source: <u>Automotive News</u> , March 1983.	

Table 9.--Manufacturers' suggested retail prices of selected U.S. and Japanese automobiles, April 1981-March 1983 ^{1/}

Company, model, and options ^{2/}	April 1, 1981		April 1, 1983		Percent change in optionally equipped model	
	Base model ^{3/}	Optionally equipped model ^{3/}	Base model ^{3/}	Optionally equipped model ^{3/}	Mar. 1983-Apr. 1983	Apr. 1981-Apr. 1983
General Motors:						
Chevette, 2 door HB (PB, RWD, TG)	5,155	5,405	5,469	5,779	0	+6.9
Citation, 4 door HB (PB, RWD, TG, AT)	6,404	7,014	6,934	7,699	0	+9.8
Cimarron, 4 door (AT)	4/ 12,131	4/ 12,501	12,215	12,535	0	+0.3
Ford:						
Escort, L, 2 door HB (PB, RWD, TG, RS)	5,556	5,857	5,639	6,013	0	+2.7
Fairmont Futura, 4 door (RWD, TG)	6,421	6,953	6,590	7,269	0	+4.5
LTD Crown Victoria, 4 door (RWD, TG, AC, R)	8,519	10,102	10,094	12,015	0	+18.9
Chrysler: ^{5/}						
Plymouth Turismo, 2 door HB (RWD)	5,938	6,188	6,379	6,506	0	+5.1
Reliant, 4 door (RWD, TG, R, AT)	5,980	6,680	6,718	7,475	0	+12.9
Dodge 400, 2 door (RWD, AC) ^{5/}	6,672	7,502	8,014	8,883	0	+18.4
Toyota:						
Corolla, Deluxe, 2 door (R)	5,688	5,793	6,018	6,268	0	+8.2
Cressida, 4 door	11,599	11,599	13,569	13,569	0	+17.0
Nissan (Datsun):						
Sentra, Deluxe 2 door ^{6/}	5,369	5,494	5,999	5,999	0	+9.2
Stanza, 4 door (R, AT) ^{6/}	6,839	7,749	8,569	8,919	0	+15.1
Maxima, 4 door	10,379	10,379	10,869	10,869	0	+4.7
Honda:						
Civic, 1300, 2 door HB (R)	4,599	4,694	4,899	4,993	0	+6.4
Accord, 4 door (R, AT)	7,645	7,950	8,345	8,739	0	+9.9
Mazda:						
GLC Custom, 2 door HB (R)	5,495	5,650	5,695	5,850	0	+3.5

^{1/} Suggested retail prices, East Coast, do not include any dealer incentives, below-market financing or rebates offered by manufacturers or importers.

^{2/} The following codes apply: PB = power brakes; RWD = rear window defroster; TG = tinted glass; HB = hatchback; AT = automatic transmission; AC = air conditioning; R = radio; RS = reclining front seats.

^{3/} Base models are 2 door or 2 door hatchback and 4 door or 4 door hatchback models. Optionally equipped models are base models which have been equipped with the options listed in parenthesis.

^{4/} Cimarron not sold until May 21, 1981.

^{5/} Dodge 400 has replaced the Diplomat.

^{6/} Sentra replaced the 210; Stanza replaced the 510.

Source: Compiled from data supplied by U.S. manufacturers, Japanese importers, and Automotive News.

Note: Some 1981 and 1982 models have been discontinued, thus some 1981 and 1982 models have been replaced by comparable 1983 models.

