

# **AUTOMOTIVE TRADE STATISTICS 1964- 80**

**U.S. Factory Sales, Retail Sales,  
Imports, Exports, Apparent Consumption,  
Suggested Retail Prices, and  
U.S. Bilateral Trade Balances With  
the Eight Major Producing Countries**

**(Series B: Passenger Automobiles)**



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## Preface

The material presented in this report provides information on U.S. factory sales, imports, exports, apparent consumption, retail sales, manufacturers' suggested retail list prices, registrations, and bilateral trade balances for new passenger automobiles in the period 1964-80. Most of the vehicles covered in this report are of the type known as regular family cars. Not included are vehicles with seating space for more than 10 persons, motorcycles, used passenger automobiles, trucks, vans, special-purpose motor vehicles, or off-the-highway vehicles such as golf cars, snowmobiles, or all-terrain vehicles. Unless otherwise indicated, annual data are for the calendar year, and dollar amounts are in U.S. dollars, unadjusted for inflation.

Virtually all of the material in this report was obtained from Ward's Automotive Yearbooks, Automotive News, the Motor Vehicle Manufacturers' Association, and calculations made by the Commission's staff on the basis of materials obtained from these sources.

Some of the material is derived from the United States International Trade Commission's annual report on U.S. foreign trade and trade balances (primary trade with Canada) for new passenger automobiles, trucks, buses, snowmobiles, other motor vehicles, and motor-vehicle parts. The most recent such annual report was released by the Commission in August 1981 and was entitled Automotive Trade Statistics, 1964-80: U.S. Factory Sales, Imports, Exports, Apparent Consumption and Trade Balances with Canada and All Other Countries.



## Overview

Highlights

During 1980, compared with 1979--

- o APPARENT CONSUMPTION of automobiles, based on U.S. factory sales, declined 16 percent to 8.9 million units (table 1). Based on U.S. retail sales to the consumer, apparent consumption declined 15 percent (table 5).
- o U.S. FACTORY SALES decreased by 24 percent to 6.4 million units (table 1).
- o U.S. RETAIL SALES of domestic automobiles (including automobiles imported from Canada under APTA) declined 20 percent to 6.6 million units (table 5).
- o U.S. IMPORTS of automobiles from all sources increased 4 percent to 3.1 million units, amounting to 35 percent of total U.S. consumption, compared with 28 percent in 1979 (table 1).
- o U.S. EXPORTS of automobiles declined to 612,723 units, or 22 percent (table 1).
- o U.S. TRADE BALANCE with all countries registered a deficit of 2.5 million units, valued at \$12.8 billion, in 1980 compared to 2.2 million units, valued at \$10.2 billion, in 1979 (table 52).

Summary

U.S. factory sales of automobiles decreased from 8.4 million units produced in 1979 to 6.4 million units produced in 1980, or a decline of almost 2 million units (24 percent). Imports from all sources increased slightly, advancing from 3.0 million units in 1979 to 3.1 million units in 1980, while exports declined from 781,619 units posted in 1979 to 612,723 in 1980. Thus, apparent U.S. consumption declined from 10.6 million units in 1979 to 8.9 million units in 1980, resulting in an increase in import penetration from 28.2 percent in 1979 to 35.0 percent in 1980.

Retail sales.--Retail sales to the consumer of domestic autos, which include automobiles built in Canada and imported into the United States under the provisions of the U.S./Canadian Automotive Agreement, declined from 8.2 million in 1979 to 6.6 million in 1980, or 20 percent. Sales of imported auto-

mobiles, however, remained relatively stable from 1979 to 1980, increasing only 58,288 units, or 3 percent. However, because of the substantial drop in sales of U.S./Canadian produced automobiles, the import penetration ratio of import retail sales to total U.S. retail sales increased from 21.9 percent in 1979 to 26.4 percent in 1980. (It should be noted that retail sales and penetration ratios include Canadian automobiles with U.S.-produced automobiles, while automobiles from all other countries are classified as imported products.)

U.S. imports.--The United States imported 3.1 million automobiles, valued at \$16.7 billion, in 1980 compared with 3.0 million units, valued at \$14.9 billion, in 1979. In 1980, almost 2 million of these automobiles originated from Japan (valued at \$8.2 billion). The second and third largest suppliers in 1980 were Canada and West Germany, totalling 594,770 units (valued at \$3.8 billion) and 338,711 units (valued at \$3.3 billion), respectively. The five remaining principal sources of imported automobiles in 1980 were Italy, Sweden, the United Kingdom, France, and Finland, which, accounted for 189,525 units (valued at \$1.4 billion).

U.S. exports.--U.S. exports of automobiles to all countries declined from 781,619 units (valued at \$4.6 billion) in 1979, to 612,723 units (valued at \$3.9 billion) in 1980. The largest market in 1979-80 continued to be Canada, which accounted for 594,420 units (valued at \$3.3 billion) and 507,413 units (valued at \$3.0 billion), respectively. 1980 was the first year since 1970 that the value of automobile exports dropped from the previous year.

U.S. trade balance.--The United States experienced a net trade deficit of 2.5 million units, valued at \$12.8 billion, in 1980. This deficit represents a 279,821 unit increase of \$2.5 billion from the 1979 figure of 2.2 million units valued at \$10.2 billion. There has not been a trade surplus, in value, in automobiles since 1956 when a surplus of \$206 million was registered.

SECTION I

U.S. FACTORY SALES, U.S. IMPORTS FOR CONSUMPTION, U.S. EXPORTS OF DOMESTIC MERCHANDISE, AND APPARENT U.S. CONSUMPTION OF NEW PASSENGER AUTOMOBILES, USING OFFICIAL STATISTICS OF THE U.S. DEPARTMENT OF COMMERCE FOR U.S. IMPORTS AND U.S. EXPORTS (TABLES 1-4)

Table 1.--New passenger automobiles: U.S. factory sales, imports for consumption, exports of domestic merchandise, and apparent consumption, 1947-80

Year	U.S. factory sales	U.S. imports	U.S. exports	Apparent U.S. consumption	Ratio (percent) of imports to apparent consumption
Quantity (In units)					
1947-----	3,558,178	1,453	266,795	3,292,836	0.04
1948-----	3,909,270	28,047	217,911	3,719,406	.75
1949-----	5,119,466	7,543	140,211	4,986,798	.15
1950-----	6,665,863	21,287	120,285	6,566,865	.32
1951-----	5,338,435	23,697	216,973	5,145,159	.46
1952-----	4,320,794	33,312	141,026	4,213,080	.79
1953-----	6,116,948	27,121	154,459	5,989,610	.45
1954-----	5,558,897	34,554	173,312	5,420,139	.64
1955-----	7,920,186	57,115	211,614	7,765,687	.74
1956-----	5,816,109	107,675	174,895	5,748,889	1.87
1957-----	6,113,344	259,434	141,969	6,230,809	4.16
1958-----	4,257,812	433,921	121,751	4,569,982	9.50
1959-----	5,591,243	668,070	104,384	6,154,929	10.85
1960-----	6,674,796	444,622	117,126	7,002,292	6.35
1961-----	5,542,707	279,436	104,453	5,717,690	4.89
1962-----	6,933,240	375,715	126,969	7,181,986	5.23
1963-----	7,637,728	408,805	144,493	7,902,040	5.17
1964-----	7,751,822	536,725	181,657	8,106,890	6.62
1965-----	9,305,561	563,673	106,079	9,763,155	5.77
1966-----	8,598,326	899,895	177,703	9,320,518	9.65
1967-----	7,436,764	1,020,618	280,601	8,176,781	12.48
1968-----	8,822,158	1,620,452	330,467	10,112,143	16.02
1969-----	8,223,715	1,846,717	333,484	9,736,948	18.97
1970-----	6,546,817	2,013,420	285,302	8,274,935	24.33
1971-----	8,584,592	2,587,651	386,651	10,785,425	23.99
1972-----	8,823,938	2,485,901	410,670	10,899,169	22.81
1973-----	9,675,647	2,437,345	509,194	11,585,798	21.04
1974-----	7,331,256	2,572,557	600,902	9,302,911	27.65
1975-----	6,712,852	2,074,653	642,028	8,145,477	25.47
1976-----	8,497,603	2,536,749	680,666	10,353,686	24.5
1977-----	9,198,956	2,790,144	697,925	11,291,175	24.7
1978-----	9,165,190	<u>1/</u> 3,024,982	685,194	<u>1/</u> 11,504,978	<u>1/</u> 26.3
1979-----	8,419,226	3,005,523	781,619	10,643,130	28.2
1980-----	6,399,840	3,116,448	612,723	8,903,565	35.0
Value (In thousands of dollars)					
1947-----	3,936,017	1,742	335,331	3,602,428	0.05
1948-----	4,870,423	29,654	281,024	4,619,053	.64
1949-----	6,650,857	8,624	205,074	6,454,407	.13
1950-----	8,468,137	20,511	179,325	8,309,323	.25

Table 1.--New passenger automobiles: U.S. factory sales, imports for consumption, exports of domestic merchandise, and apparent consumption, 1947-80--Continued

Year	U.S. factory sales	U.S. imports	U.S. exports	Apparent U.S. consumption	Ratio (percent) of imports to apparent consumption
Value (In thousands of dollars)--Continued					
1951-----	7,241,275	26,389	340,032	6,927,632	.38
1952-----	6,455,114	44,734	243,976	6,255,872	.72
1953-----	9,002,580	42,058	276,020	8,768,618	.48
1954-----	8,218,094	44,897	300,862	7,962,129	.56
1955-----	12,452,871	69,242	380,642	12,141,471	.57
1956-----	9,754,971	126,530	332,809	9,548,692	1.33
1957-----	11,198,379	301,388	299,424	11,200,343	2.69
1958-----	8,010,366	486,983	258,325	8,239,024	5.91
1959-----	10,534,421	734,917	220,173	11,049,165	6.65
1960-----	12,164,234	513,659	234,842	12,443,051	4.13
1961-----	10,285,777	306,550	215,054	10,377,273	2.95
1962-----	13,071,709	421,351	245,382	13,247,678	3.18
1963-----	14,427,077	444,961	266,501	14,605,537	3.05
1964-----	14,836,822	578,992	314,909	15,100,905	3.83
1965-----	18,380,036	657,239	257,295	18,779,980	3.50
1966-----	17,554,326	1,230,937	421,913	18,363,350	6.70
1967-----	15,653,436	1,694,959	647,837	16,700,558	10.15
1968-----	19,352,035	2,781,845	820,810	21,313,070	13.05
1969-----	18,751,176	3,355,386	864,379	21,242,183	15.80
1970-----	14,630,217	3,719,388	739,886	17,609,719	21.12
1971-----	21,409,824	5,133,743	1,070,049	25,473,518	20.15
1972-----	23,133,051	5,704,447	1,199,394	27,638,104	20.64
1973-----	26,239,996	6,479,401	1,627,000	31,092,397	20.84
1974-----	21,653,036	7,544,411	2,116,230	27,081,217	27.86
1975-----	23,400,000	7,483,199	2,632,959	28,250,240	26.49
1976-----	<u>2/</u>	9,399,494	3,010,320	<u>3/</u>	<u>3/</u>
1977-----	<u>2/</u>	11,076,745	3,401,778	<u>3/</u>	<u>3/</u>
1978-----	<u>2/</u>	14,071,527	3,573,193	<u>3/</u>	<u>3/</u>
1979-----	<u>2/</u>	14,851,713	4,611,338	<u>3/</u>	<u>3/</u>
1980-----	<u>2/</u>	16,675,187	3,919,374	<u>3/</u>	<u>3/</u>

1/ Revised.

2/ Data no longer published by Motor Vehicle Manufacturers Association, Inc.

3/ Not available.

Source: Factory sales compiled from data published by the Motor Vehicle Manufacturers Association of the United States, Inc., except as noted; import and export data compiled from official statistics of the U.S. Department of Commerce.

Table 2.--New passenger automobiles: U.S. imports for consumption, by principal sources, 1964-80

Year	Canada		Other principal sources										Total, eight principal sources	All other 3/	Total	
	APTA 1/	Non- APTA	Germany 2/	Italy	United Kingdom	Sweden	Belgium 3/	France	Total	Japan	West Germany 2/	Italy				United Kingdom
Quantity (units)																
1964	-	9,201	16,023	364,683	10,843	77,548	18,562	7	39,532	527,198	536,399	326	536,725			
1965	33,378	-	25,538	376,950	9,509	66,565	26,010	332	24,941	529,845	563,223	450	563,673			
1966	152,043	290	56,050	527,137	14,110	81,870	34,632	117	33,122	747,038	899,371	524	899,895			
1967	323,555	83	70,304	472,360	16,928	67,928	43,371	356	25,454	696,566	1,020,204	414	1,020,618			
1968	500,653	228	169,849	707,972	33,843	96,787	52,515	18,816	39,551	1,119,333	1,620,214	238	1,620,452			
1969	690,294	832	260,005	642,157	41,569	104,050	41,008	42,036	24,457	1,155,282	1,846,428	289	1,846,717			
1970	690,913	1,870	381,338	674,945	42,523	76,257	57,844	50,602	37,114	1,320,623	2,013,406	14	2,013,420			
1971	800,176	2,105	703,672	770,807	51,469	106,710	61,925	67,250	23,316	1,785,149	2,587,430	54	2,587,484			
1972	841,966	334	697,788	676,967	64,614	72,038	64,541	52,912	14,713	1,643,573	2,485,873	28	2,485,901			
1973	870,355	1,202	624,805	677,465	56,102	64,140	58,626	71,484	8,219	1,560,841	2,432,398	4,947	2,437,345			
1974	817,540	19	791,791	619,757	107,071	72,512	60,817	76,544	21,331	1,749,823	2,567,382	5,175	2,572,557			
1975	726,739	7,027	695,573	370,012	102,344	67,106	51,993	38,176	15,647	1,340,851	2,074,617	36	2,074,653			
1976	820,893	4,697	1,128,936	349,804	82,500	77,190	37,466	12,894	21,916	1,710,706	2,536,296	453	2,536,749			
1977	847,226	2,588	1,341,530	423,492	55,437	56,889	39,370	3,510	19,215	1,939,443	2,789,257	887	2,790,144			
1978	828,786	4,275	833,061	1,563,047	69,689	54,478	56,140	1,530	28,502	2,189,617	3,022,678	2,304	3,024,982			
1979	674,913	2,095	677,008	1,617,328	72,456	46,911	65,907	85	27,887	2,326,139	3,003,147	2,376	3,005,523			
1980	591,107	3,663	594,770	1,991,502	46,899	32,517	61,496	38	47,386	2,518,549	3,113,319	3,129	3,116,448			
Value (1,000 dollars)																
1964	-	18,703	15,343	368,732	15,595	98,618	28,313	11	33,365	559,977	578,680	312	578,992			
1965	76,999	-	25,302	387,651	13,535	90,449	40,909	347	21,539	579,732	656,731	508	657,239			
1966	364,594	429	56,231	591,939	18,097	114,549	53,892	409	30,170	865,287	1,230,310	627	1,230,937			
1967	817,715	164	73,214	579,483	23,651	103,388	73,243	459	23,116	876,554	1,694,433	526	1,694,959			
1968	1,348,308	312	1,348,620	193,875	903,838	50,437	124,581	92,034	28,319	39,840	1,432,924	2,781,544	301	2,781,845		
1969	1,825,758	1,571	1,827,329	300,555	860,639	65,298	137,168	76,536	60,865	26,440	1,527,501	3,354,830	556	3,355,386		
1970	1,802,145	3,891	1,806,036	455,971	1,058,001	63,633	104,474	107,730	82,465	41,011	1,913,285	3,719,321	67	3,719,388		
1971	2,393,114	3,694	2,396,808	928,784	1,275,270	82,385	151,659	134,970	134,678	29,095	2,736,841	5,133,649	94	5,133,743		
1972	2,591,430	1,867	2,593,297	1,138,216	1,414,716	128,296	124,207	166,235	109,180	30,159	3,111,009	5,704,306	141	5,704,447		
1973	2,759,058	3,865	2,762,923	1,244,128	1,802,780	122,538	132,842	189,716	192,227	22,487	3,706,718	6,469,641	9,760	6,479,401		
1974	3,089,961	1,127	3,090,088	1,686,255	1,871,320	239,850	156,314	227,478	216,663	45,516	4,443,496	7,533,484	10,927	7,544,411		
1975	3,254,174	31,411	3,285,585	1,741,554	1,508,629	324,712	178,264	234,348	164,439	45,558	4,197,504	7,483,089	110	7,483,199		
1976	4,047,440	24,710	4,072,150	2,855,297	1,600,659	251,214	296,782	194,380	68,858	59,135	5,326,325	9,398,475	1,019	9,399,494		
1977	4,272,794	12,574	4,285,368	3,859,566	2,227,558	187,126	238,557	198,938	15,573	60,765	6,788,083	11,073,451	3,294	11,076,745		
1978	4,467,807	20,421	4,488,228	5,770,790	2,781,494	302,108	297,775	318,540	7,184	93,263	9,571,154	14,059,382	12,145	14,071,527		
1979	3,857,144	12,649	3,869,793	6,471,054	3,190,750	441,150	314,922	433,279	518	118,020	10,969,693	14,839,486	12,227	14,851,713		
1980	3,772,610	25,680	3,798,275	8,228,789	3,286,016	327,811	292,996	465,616	254	257,401	12,858,883	16,657,158	18,029	16,675,187		

1/ Automotive Products Trade Act of 1965 (APTA).

2/ Data for 1980 includes Volkswagens assembled in the United States.

3/ In 1979-80 Finland replaced Belgium as the eighth leading supplier of U.S. imports; exporting 767 automobiles to the United States in 1979 and 1,227 in 1980.

Source: Compiled from official statistics of the U.S. Department of Commerce, except as noted.

Table 3.—New passenger automobiles: Ratios of U.S. imports for consumption to total apparent U.S. consumption, by principal sources, 1964-80

Year	Canada		Other principal sources							Total, eight principal sources		All other		Total
	APTA	Non-APTA	Japan	West Germany	Italy	United Kingdom	Sweden	Belgium	France	Total	principal sources	other		
1964	0.34	0.11	0.20	4.51	0.13	0.96	0.23	1/	0.49	6.52	6.63	1/	6.63	
1965	0.34	0.11	0.26	3.86	0.10	0.68	0.27	1/	0.25	5.42	5.76	1/	5.76	
1966	1.63	1/	0.60	5.65	0.15	0.88	0.37	1/	0.36	8.01	9.64	0.01	9.65	
1967	3.97	1/	0.86	5.80	0.21	0.83	0.53	1/	0.31	8.54	12.51	0.01	12.52	
1968	4.94	1/	1.68	6.98	0.33	0.95	0.52	0.19	0.39	11.04	15.98	1/	15.98	
1969	7.09	0.01	2.67	6.60	0.42	1.07	0.42	0.43	0.25	11.86	18.96	1/	18.96	
1970	8.35	0.02	4.61	8.15	0.51	0.92	0.70	0.61	0.45	15.95	24.32	1/	24.32	
1971	7.44	0.02	6.54	7.15	0.48	0.99	0.58	0.63	0.22	16.59	24.05	1/	24.05	
1972	7.73	1/	6.40	6.21	0.59	0.66	0.59	0.49	0.13	15.07	22.80	1/	22.80	
1973	7.51	0.01	5.39	5.84	0.48	0.55	0.51	0.62	0.07	13.46	20.98	0.04	21.02	
1974	8.81	1/	8.53	6.68	1.15	0.78	0.66	0.82	0.23	18.85	27.66	0.06	27.72	
1975	8.89	0.09	8.50	4.53	1.25	0.82	0.64	0.47	0.19	16.40	25.38	1/	25.38	
1976	7.93	0.05	10.90	3.38	0.80	0.75	0.36	0.12	0.21	16.52	24.50	1/	24.50	
1977	7.50	0.03	11.88	3.75	0.49	0.50	0.35	0.03	0.17	17.18	24.70	0.01	24.71	
1978	7.22	0.04	13.61	3.63	0.61	0.47	0.49	0.01	0.25	19.07	26.33	0.02	26.35	
1979	6.34	0.02	15.20	4.66	0.68	0.44	0.62	1/	0.26	21.86	28.22	0.02	28.24	
1980	6.63	0.05	22.36	3.80	0.52	0.36	0.69	1/	0.53	28.28	34.96	0.03	35.00	

  

Year	Quantity (Percent)							Value (Percent)	
	Canada	Japan	West Germany	Italy	United Kingdom	Sweden	Belgium	France	Total
1964	0.12	0.10	2.28	0.10	0.61	0.18	1/	0.21	3.48
1965	0.35	0.12	1.77	0.06	0.41	0.19	1/	0.10	2.65
1966	1.72	0.27	2.80	0.09	0.54	0.25	1/	0.14	4.09
1967	4.27	0.38	3.04	0.12	0.54	0.38	1/	0.12	4.58
1968	5.46	0.78	3.68	0.20	0.50	0.37	0.11	0.16	5.80
1969	7.34	1.21	3.46	0.26	0.55	0.31	0.24	0.11	6.14
1970	8.91	2.26	5.24	0.31	0.52	0.53	0.41	0.20	9.47
1971	8.36	3.24	4.45	0.29	0.53	0.47	0.47	0.10	9.55
1972	8.29	3.64	4.53	0.41	0.40	0.53	0.35	0.10	9.96
1973	7.80	3.52	5.09	0.35	0.33	0.54	0.54	0.06	10.48
1974	10.25	5.59	6.21	0.80	0.52	0.75	0.72	0.15	14.74
1975	10.25	5.50	4.75	1.02	0.56	0.74	0.52	0.14	13.23
1976	2/	2/	2/	2/	2/	2/	2/	2/	2/
1977	2/	2/	2/	2/	2/	2/	2/	2/	2/
1978	2/	2/	2/	2/	2/	2/	2/	2/	2/
1979	2/	2/	2/	2/	2/	2/	2/	2/	2/
1980	2/	2/	2/	2/	2/	2/	2/	2/	2/

1/ Less than 0.005 percent.  
2/ Not available.

Source: Compiled from data presented in tables 1 and 2.

Table 4.—New passenger automobiles: Percentage distribution of U.S. imports for consumption, by principal sources, 1964-80

Year	Canada		Other principal sources										Total, eight principal sources	All other	Total
	APTA 1/	Non- APTA	West Germany	Japan	Italy	United Kingdom	Sweden	Belgium	France	Total					
1964	—	1.71	67.94	2.99	2.02	14.45	3.46	1/	7.37	98.23	99.94	0.06	100.00		
1965	5.92	—	66.88	4.53	1.69	11.81	4.61	0.06	4.42	94.00	99.92	.08	100.00		
1966	16.90	.03	58.58	6.22	1.57	9.10	3.85	.01	3.68	83.01	99.94	.06	100.00		
1967	31.70	.01	46.28	6.89	1.65	6.66	4.25	.03	2.49	68.25	99.96	.04	100.00		
1968	30.90	.01	43.70	10.48	2.09	5.97	3.24	1.16	2.44	69.08	99.99	.01	100.00		
1969	37.38	.05	34.77	14.08	2.25	5.63	2.22	2.28	1.32	62.55	99.98	.02	100.00		
1970	34.32	.09	33.53	18.94	2.11	3.79	2.87	2.51	1.84	65.59	100.00	1/	100.00		
1971	30.93	.08	29.79	27.20	1.99	4.12	2.39	2.60	.90	68.99	100.00	1/	100.00		
1972	33.87	.01	27.23	28.07	2.60	2.90	2.60	2.13	.59	66.12	100.00	1/	100.00		
1973	35.71	.05	27.80	25.63	2.30	2.63	2.41	2.93	.34	64.04	99.80	.20	100.00		
1974	31.78	1/	24.09	30.78	4.16	2.82	2.36	2.98	.83	68.02	99.80	.20	100.00		
1975	35.03	.34	17.83	33.54	4.93	3.23	2.51	1.84	.75	64.63	100.00	1/	100.00		
1976	32.36	.19	13.79	44.50	3.25	3.04	1.48	.51	.86	67.44	100.00	1/	100.00		
1977	30.36	.09	15.18	48.08	1.99	2.04	1.41	.13	.69	69.51	99.97	.03	100.00		
1978	27.40	.15	13.78	51.65	2.31	1.78	1.86	.04	.95	72.37	99.92	.08	100.00		
1979	22.46	.07	16.49	53.81	2.41	1.56	2.19	1/	.93	77.39	99.92	.08	100.00		
1980	18.96	.12	10.86	63.90	1.50	1.04	1.97	1/	1.52	80.81	90.89	.11	100.00		

  

Year	Value										Total, eight principal sources	All other	Total
	APTA 1/	Non- APTA	West Germany	Japan	Italy	United Kingdom	Sweden	Belgium	France	Total			
1964	—	3.23	63.70	2.65	2.69	17.03	4.89	1/	5.76	98.72	99.95	0.05	100.00
1965	11.72	—	58.98	3.85	2.06	13.76	6.22	0.05	3.28	88.20	99.92	.80	100.00
1966	29.62	.03	48.09	4.57	1.47	9.31	4.38	.03	2.45	70.30	99.95	.05	100.00
1967	48.24	.01	34.18	4.32	1.40	6.10	4.32	.03	1.37	51.72	99.97	.03	100.00
1968	48.47	.01	32.49	6.97	1.81	4.48	3.31	1.02	1.43	51.51	99.99	.01	100.00
1969	54.41	.05	25.64	8.96	1.95	4.09	2.28	1.81	.79	45.52	99.98	.02	100.00
1970	48.45	.10	28.44	12.26	1.71	2.81	2.90	2.22	1.10	51.44	100.00	1/	100.00
1971	46.62	.07	24.85	18.09	1.60	2.95	2.63	2.62	.57	53.31	100.00	1/	100.00
1972	45.43	.03	24.81	19.95	2.25	2.18	2.91	1.91	.53	54.54	100.00	1/	100.00
1973	42.58	.06	27.82	19.20	1.89	2.05	2.93	2.97	.35	57.21	99.85	.15	100.00
1974	40.69	1/	24.81	22.35	3.18	2.07	3.02	2.87	.60	58.90	99.86	.14	100.00
1975	43.49	.42	20.16	23.27	4.34	2.38	3.13	2.20	.61	56.09	100.00	1/	100.00
1976	43.06	.26	17.03	30.38	2.67	3.16	2.07	.73	.63	56.67	100.00	1/	100.00
1977	38.57	.11	20.11	34.84	1.69	2.15	1.80	.14	.55	61.28	99.97	.03	100.00
1978	31.75	.15	19.77	41.01	2.15	2.12	2.26	.05	.66	68.02	99.91	.09	100.00
1979	25.97	.09	21.48	43.57	2.97	2.12	2.92	1/	.80	73.86	99.92	.08	100.00
1980	22.62	.15	19.70	49.34	1.96	1.75	2.79	1/	1.54	77.11	99.89	.11	100.00

1/ Less than 0.005 percent.

Source: Compiled from data presented in table 2.

## SECTION II

U.S. RETAIL NEW CAR SALES OF U.S.-MADE AND IMPORTED PASSENGER  
AUTOMOBILES, BY COUNTRIES OF ORIGIN (TABLES 5-8)

Table 5.--New passenger automobiles: U.S. retail new car sales, by dealers, of U.S.-made and imported passenger automobiles, and apparent U.S. consumption, 1964-80

Year	U.S.-made vehicles 1/		Sales of imported vehicles from--		Total sales of imports	Apparent U.S. consumption		Ratio to apparent U.S. consumption of import sales from--	
	Units	Value	Canada 2/	All other sources 3/		Units	Value	Canada	All other
1964	7,572,046	12,159	448,547		460,706	8,032,752	0.15	5.59	5.74
1965	8,712,769	33,088	501,737		534,825	9,247,594	.36	5.42	5.78
1966	8,189,905	161,068	608,787		769,855	8,959,760	1.80	6.79	8.59
1967	7,252,062	326,139	729,416		1,055,555	8,307,617	3.93	8.78	12.71
1968	7,937,832	480,254	960,097		1,440,351	9,378,183	5.12	10.24	15.36
1969	7,708,142	676,765	1,044,477		1,721,242	9,429,384	7.18	11.07	18.25
1970	6,475,351	681,872	1,261,038		1,942,911	8,418,262	8.10	14.98	23.08
1971	7,483,667	779,769	1,540,614		2,320,383	9,804,050	7.95	15.72	23.67
1972	8,121,762	836,630	1,591,581		2,428,211	10,549,973	7.93	15.09	23.02
1973	8,768,675	862,407	1,753,494		2,615,901	11,384,576	7.58	15.40	22.98
1974	6,529,575	802,371	1,408,947		2,211,318	8,740,886	9.15	16.12	25.30
1975	6,336,713	713,407	1,579,725		2,293,132	8,629,845	8.27	18.30	26.57
1976	7,797,785	808,788	1,499,063		2,307,851	10,105,636	8.00	14.84	22.84
1977	8,272,460	831,994	2,069,176		2,901,170	11,173,630	7.45	18.52	25.97
1978	8,542,797	764,835	1,976,516		2,741,351	11,284,148	6.78	17.52	24.29
1979	7,643,042	582,386	2,304,439		2,886,825	10,529,867	5.53	21.88	27.41
1980	6,039,013	539,239	2,362,727		2,901,966	8,940,979	6.03	26.42	32.45

1/ U.S. retail new car sales, by dealers, of United States-Canadian-type passenger automobiles, as reported in Ward's Automotive Reports, less Canadian factory shipments to the United States, as reported by the Motor Vehicle Manufacturers' Association (USA).

2/ Compiled from data published by Motor Vehicle Manufacturers' Association (USA) on the destination of factory shipments from Canadian plants.

3/ Data excludes Toyota and Datsun sales in Hawaii; some other makes include tourist deliveries.

Source: Compiled from data published in Ward's Automotive Yearbooks, except as noted.

Table 6.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports from the 8 principal sources, by countries, 1964-80

(In units)									
Period	Canada <sup>1/</sup>	Japan	West Germany and Belgium	Italy	United Kingdom	Sweden	France	Total	
1964----	12,159	8,533	303,093	10,090	70,778	22,517	33,536	460,706	
1965----	33,088	18,067	349,921	9,674	70,959	23,577	29,539	534,825	
1966----	161,068	38,460	426,605	10,813	71,523	31,954	29,432	769,855	
1967----	326,139	69,288	482,854	17,746	81,903	45,167	32,458	1,055,555	
1968----	480,254	112,606	640,361	31,596	93,989	50,481	31,064	1,440,351	
1969----	676,765	190,539	631,045	45,611	98,765	47,045	31,472	1,721,242	
1970----	681,872	312,649	734,237	39,512	86,035	55,634	32,972	1,942,911	
1971----	779,769	552,183	756,051	47,436	94,395	61,565	28,984	2,320,383	
1972----	836,630	615,010	753,640	62,197	75,565	65,364	19,805	2,428,211	
1973----	862,407	742,079	783,553	62,873	72,755	77,779	14,455	2,615,901	
1974----	802,371	597,377	594,351	74,980	58,729	66,468	17,042	2,211,318	
1975----	713,407	816,784	490,694	107,390	74,277	72,950	17,630	2,293,132	
1976----	808,788	937,643	354,576	71,622	65,164	53,742	16,316	2,307,851	
1977----	831,994	1,387,598	455,258	74,484	70,105	59,014	22,717	2,901,170	
1978----	764,835	1,336,738	432,479	69,383	47,885	65,583	24,448	2,741,351	
1979----	582,386	1,749,307	346,999	65,203	42,504	71,006	29,420	2,886,825	
1980----	539,239	1,881,631	300,849	42,921	30,010	69,942	37,374	2,901,966	

<sup>1/</sup> Compiled from data published by the Motor Vehicle Manufacturers' Association (USA) on the destination of factory shipments from Canadian plants.

Source: Compiled from data reported in Ward's Automotive Yearbooks, except as noted.

Note.--Data for West Germany and Belgium are combined since both countries produced Opels for export to the United States during the 1964-76 period. Although Belgium has produced Saabs and Volvos for export to the United States and although Canada also produces Volvos for export to the United States, for the purpose of this table all Saabs and Volvos are considered to be Swedish. Small quantities of the Volkswagen Thing were produced in Mexico for export to the United States during the 1972-76 period; for the purpose of this table, however, the Thing is considered to be West German.

Table 7.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from the 8 principal sources to total apparent U.S. consumption, by countries, 1964-80

(In percent based on quantity)								
Period	Canada	Japan	West Germany and Belgium	Italy	United Kingdom	Sweden	France	Total
1964----	0.15	0.11	3.77	0.13	0.88	0.28	0.42	5.74
1965----	.36	.20	3.78	.10	.77	.25	.32	5.78
1966----	1.80	.43	4.75	.12	.80	.36	.33	8.59
1967----	3.93	.83	5.82	.21	.99	.54	.39	12.71
1968----	5.12	1.20	6.83	.34	1.00	.54	.33	15.36
1969----	7.18	2.02	6.69	.48	1.05	.50	.33	18.25
1970----	8.10	3.71	8.73	.47	1.02	.66	.39	23.08
1971----	7.95	5.63	7.72	.48	.96	.63	.30	23.67
1972----	7.93	5.83	7.14	.59	.72	.62	.19	23.02
1973----	7.58	6.52	6.88	.55	.64	.68	.13	22.98
1974----	9.18	6.83	6.80	.86	.67	.76	.20	25.30
1975----	8.27	9.46	5.69	1.24	.86	.85	.20	26.57
1976----	8.00	9.28	3.51	.71	.64	.53	.16	22.83
1977----	7.45	12.42	4.07	.67	.63	.53	.20	25.97
1978----	6.78	11.85	3.83	.61	.42	.58	.22	24.29
1979----	5.53	16.61	3.30	.62	.40	.67	.28	27.41
1980----	6.03	21.04	3.36	.48	.33	.78	.41	32.45

Source: Compiled from data presented in tables 5 and 6.

Table 8.--New passenger automobiles: Percentage distribution of U.S. retail new car sales, by dealers, of imports from the 8 principal sources, by countries, 1964-80

(In percent based on quantity)

Period	Canada	Japan	West Germany and Belgium	Italy	United Kingdom	Sweden	France	Total
1964----	2.64	1.85	65.79	2.19	15.36	4.89	7.28	100.00
1965----	6.19	3.38	65.42	1.81	13.27	4.41	5.52	100.00
1966----	20.92	5.00	55.42	1.40	9.29	4.15	3.82	100.00
1967----	30.90	6.56	45.74	1.68	7.76	4.28	3.08	100.00
1968----	33.34	7.82	44.46	2.19	6.53	3.50	2.16	100.00
1969----	39.32	11.07	36.66	2.65	5.74	2.73	1.83	100.00
1970----	35.10	16.09	37.79	2.03	4.43	2.86	1.70	100.00
1971----	33.60	23.80	32.58	2.04	4.07	2.65	1.25	100.00
1972----	34.45	25.33	31.04	2.56	3.11	2.69	.82	100.00
1973----	32.98	28.37	29.95	2.40	2.78	2.97	.55	100.00
1974----	36.28	27.01	26.88	3.39	2.66	3.01	.77	100.00
1975----	31.11	35.62	21.40	4.68	3.24	3.18	.77	100.00
1976----	35.05	40.63	15.36	3.10	2.82	2.33	.71	100.00
1977----	28.68	47.83	15.69	2.57	2.42	2.03	.78	100.00
1978----	27.90	48.76	15.78	2.53	1.75	2.39	.89	100.00
1979----	20.17	60.60	12.02	2.26	1.47	2.46	1.02	100.00
1980----	18.58	64.83	10.36	1.47	1.03	2.41	1.28	100.00

Source: Compiled from data presented in table 6 of this report.

SECTION III

U.S. RETAIL NEW CAR SALES OF U.S.-MADE AND IMPORTED PASSENGER AUTOMOBILES,  
BY COUNTRIES OF ORIGIN, MANUFACTURERS OF MAKES, AND MODELS (TABLES 9-15)

Table 9.--New passenger automobiles: Factory sales of imports from Canada,  
by manufacturers and makes, 1964-80

Year	General Motors Corp.					Ford Motor Co.		
	Chevrolet	Pontiac	Oldsmobile	Buick	Total	Ford	Lincoln/ Mercury	Total
1964	-	-	-	-	-	1,643	189	1,832
1965	-	-	-	-	-	1,625	-	1,625
1966	3,436	-	-	-	3,436	60,990	1,127	62,117
1967	74,960	-	5,594	6,360	86,914	89,383	4,496	93,879
1968	45,279	-	40,838	32,121	118,238	161,266	17,865	179,131
1969	105,710	33,837	26,931	29,869	196,347	268,211	23,544	291,755
1970	85,551	41,074	-	-	126,625	284,089	20,753	304,842
1971	169,836	79,196	-	-	249,032	267,209	22,756	289,965
1972	162,098	43,119	-	-	205,217	333,234	22,220	355,454
1973	198,678	37,458	-	-	236,136	332,849	16,093	348,942
1974	235,975	9,849	9,911	9,778	265,513	307,854	3,086	310,940
1975	157,693	9,479	24,973	24,380	216,525	233,080	1,004	234,084
1976	206,911	33,890	18,890	20,955	280,646	260,311	20,545	280,856
1977	219,961	54,360	19,391	16,839	310,551	275,903	20,215	296,118
1978	171,222	49,815	105,503	2	326,562	229,749	48,414	278,163
1979	80,995	163,145	29,965	-	274,105	169,564	33,516	203,080
1980	126,925	95,397	79,471	-	301,793	147,948	30,020	177,968

Table 9.--New passenger automobiles: Factory sales of imports from Canada, by manufacturers and makes, 1964-80--Continued

(In units)

Year	Chrysler Corp.				American Motors Corp.	Studebaker Corp.	Total
	Plymouth	Dodge	Chrysler	Total			
1964	-	-	-	-	-	10,327	12,159
1965	5	20,050	-	20,055	-	11,408	33,088
1966	14,222	70,045	-	84,267	9,397	1,851	161,068
1967	73,794	44,960	-	118,754	26,592	-	326,139
1968	108,088	41,344	-	149,432	33,453	-	480,254
1969	63,736	94,294	-	158,030	30,633	-	676,765
1970	52,535	156,050	-	208,585	41,820	-	681,872
1971	84,409	118,376	-	202,785	37,987	-	779,769
1972	133,543	90,015	-	223,558	52,401	-	836,630
1973	112,559	102,570	-	215,129	62,200	-	862,407
1974	78,563	79,579	25,150	183,292	42,626	-	802,371
1975	11,594	42,586	171,365	225,545	37,253	-	713,407
1976	-	37,507	177,513	215,020	32,266	-	808,788
1977	-	46,359	144,604	190,963	34,362	-	831,994
1978	-	42,342	95,888	138,230	21,880	-	764,835
1979	-	23,813	81,388	105,201	-	-	582,386
1980	-	21,557	35,470	57,027	2,451	-	539,239

Source: Compiled from data published by the Motor Vehicle Manufacturers' Association (USA) on the destination of factory shipments from Canadian plants.

Note.--Although some Volvos are produced in Canada for export to the United States, all such U.S. import retail new car sales are considered to be Swedish for the purposes of this table.

Table 10.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports from Japan, by manufacturers of makes, and models, 1964-80

Year	U.S. manufacturers										Toyota													
	General Motors		Chrysler Corp.		Total	Corolla	Celica	Tercel	Corona	Cressida/Mark II	Other	Total	General Motors		Chrysler Corp.		Total	Corolla	Celica	Tercel	Corona	Cressida/Mark II	Other	Total
	Buick	Mitsubishi	Buick	Mitsubishi																				
1964	-	-	-	-	-	1/	1/	-	1/	1/	1/	2,029	-	-	-	1/	1/	1/	1/	1/	1/	1/	1/	2,029
1965	-	-	-	-	-	1/	1/	-	1/	1/	5,442	-	-	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	5,442
1966	-	-	-	-	-	1/	1/	-	1/	1/	17,423	-	-	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	17,423
1967	-	-	-	-	-	1/	1/	-	1/	1/	36,013	-	-	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	36,013
1968	-	-	-	-	-	1/	1/	-	1/	1/	71,846	-	-	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	71,846
1969	-	-	-	-	-	1/	1/	-	1/	1/	127,018	-	-	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	127,018
1970	-	-	-	-	-	1/	1/	-	1/	1/	196,749	-	-	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	196,749
1971	-	28,381	-	-	28,381	1/	1/	-	1/	1/	294,389	-	-	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	294,389
1972	-	34,057	-	-	34,057	1/	1/	-	1/	1/	295,915	-	-	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	295,915
1973	-	35,523	-	-	35,523	116,905	59,600	-	61,305	25,293	289,378	-	-	-	26,275	8,291	14,233	8,736	14,918	15,440	17,205	-	427,430	
1974	-	42,925	-	-	42,925	103,394	59,172	-	53,047	14,233	238,137	-	-	-	8,291	14,233	8,736	14,918	15,440	17,205	-	-	496,229	
1975	-	60,356	-	-	60,356	151,177	64,922	-	44,156	8,736	283,909	-	-	-	14,918	15,440	17,205	-	-	-	-	-	-	496,229
1976	6,461	78,972	-	-	85,433	187,321	100,438	-	38,637	5,064	346,900	-	-	-	15,440	17,205	-	-	-	-	-	-	-	346,900
1977	28,758	121,262	-	-	150,020	259,344	163,714	-	50,259	2,526	493,048	-	-	-	17,205	-	-	-	-	-	-	-	-	493,048
1978	22,250	103,292	-	-	125,542	212,757	167,366	-	34,823	12,484	427,430	-	-	-	-	-	-	-	-	-	-	-	-	427,430
1979	13,815	138,053	-	-	151,868	274,934	172,815	-	36,570	11,910	496,229	-	-	-	-	-	-	-	-	-	-	-	-	496,229
1980	-	129,350	-	-	129,350	257,315	162,476	99,067	35,686	11,627	572,370	-	-	-	6,199	-	-	-	-	-	-	-	-	572,370

See footnotes at end of table.

Table 10.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports from Japan, by manufacturers of makes, and models, 1964-80--Continued

Year	(In units)											Total
	210	Z	310	510	610	710	F-10	200-SX	810	Other		
1964	1/	1/	-	1/	1/	1/	-	-	-	-	1/	6,504
1965	1/	1/	-	1/	1/	1/	-	-	-	-	1/	12,625
1966	1/	1/	-	1/	1/	1/	-	-	-	-	1/	21,037
1967	1/	1/	-	1/	1/	1/	-	-	-	-	1/	33,275
1968	1/	1/	-	1/	1/	1/	-	-	-	-	1/	40,760
1969	1/	1/	-	1/	1/	1/	-	-	-	-	1/	60,872
1970	1/	1/	-	1/	1/	1/	-	-	-	-	1/	104,067
1971	1/	1/	-	1/	1/	1/	-	-	-	-	1/	185,270
1972	1/	1/	-	1/	1/	1/	-	-	-	-	1/	187,513
1973	15,133	52,556	-	30,688	75,511	-	-	-	-	2/	61,561	235,449
1974	73,317	45,328	-	-	32,916	33,366	-	-	-	4,099	4,099	189,026
1975	140,039	50,142	-	-	18,527	50,914	-	-	-	3,750	3,750	263,192
1976	147,643	54,838	-	-	13,912	35,327	14,730	-	-	3,653	3,653	270,103
1977	173,281	69,517	-	9,881	3,693	24,192	37,772	38,152	28,244	3,651	3,651	388,383
1978	133,785	64,462	-	57,826	-	-	27,134	28,037	21,351	785	785	333,380
1979	214,696	71,639	75,547	53,949	-	-	5,744	30,215	12,120	-	-	463,910
1980	180,220	71,537	96,204	62,020	-	-	-	92,514	9,440	-	-	511,935

See footnotes at end of table.

Table 10.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports from Japan, by manufacturers of makes, and models, 1964-80--Continued

Year	(In units)						Total
	Mazda						
	RX-2, 3, 4	RX-7	808/ Mizer	626	GLC	Other	
1964	-	-	-	-	-	-	-
1965	-	-	-	-	-	-	-
1966	-	-	-	-	-	-	-
1967	-	-	-	-	-	-	-
1968	-	-	-	-	-	-	-
1969	-	-	-	-	-	-	-
1970	1/	-	1/	-	-	1/	2,083
1971	1/	-	1/	-	-	1/	20,472
1972	1/	-	1/	-	-	1/	52,969
1973	96,641	-	6,069	-	-	2,269	104,979
1974	56,685	-	4,295	-	-	210	61,190
1975	57,879	-	7,343	-	-	129	65,351
1976	14,547	-	17,984	-	-	2,819	35,350
1977	19,546	-	-	-	31,063	-	50,609
1978	-	19,359	-	-	52,877	-	72,236
1979	-	54,853	-	28,684	72,601	-	156,138
1980	-	43,743	-	55,281	62,593	-	161,623

See footnotes at end of table.

Table 10.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports from Japan, by manufacturers of makes, and models, 1964-80--Continued

(In units)

Year	Honda				Subaru	Total
	Civic	Accord	Prelude	Total		
1964-----	1/	1/	-	-	-	8,533
1965-----	1/	1/	-	-	-	18,067
1966-----	1/	1/	-	-	-	38,460
1967-----	1/	1/	-	-	-	69,288
1968-----	1/	1/	-	-	-	112,606
1969-----	1/	1/	-	65	2,584	190,539
1970-----	1/	1/	-	4,159	5,591	312,649
1971-----	1/	1/	-	9,509	14,162	552,183
1972-----	1/	1/	-	20,500	24,056	615,010
1973-----	1/	1/	-	38,957	37,793	742,079
1974-----	1/	1/	-	43,119	22,980	597,377
1975-----	1/	1/	-	102,389	41,587	816,784
1976-----	132,286	18,643	-	150,929	48,928	937,643
1977-----	147,648	75,985	-	223,633	80,827	1,387,598
1978-----	154,035	120,841	-	274,876	103,274	1,336,738
1979-----	155,535	157,925	39,831	353,291	127,871	1,749,307
1980-----	138,740	185,972	50,676	375,388	130,965	1,881,631

1/ Statistical breakdown by individual models not available.

2/ Includes 57,241 new car sales of the Datsun 1200.

Source: Compiled from data reported in Ward's Automotive Yearbooks, except as noted.

Table 11.—New passenger automobiles: U.S. retail new car sales, by dealers, of imports from West Germany and Belgium, by manufacturers of makes, and models, 1964-80

Year	U.S. manufacturers										Volkswagen									
	Ford					General Motors					Opel					Total				
	Fiesta	Capri	Total	Type I 1/	Type II 2/	Type III 3/	Type IV 4/	Rabbit	Dasher	Scirocco	Total									
1964	-	-	-	5/	5/	5/	-	-	-	-	14,788	14,788	-	-	-	-	-	-	-	276,187
1965	-	-	-	5/	5/	5/	-	-	-	-	17,378	17,378	-	-	-	-	-	-	-	319,348
1966	-	-	-	5/	5/	5/	-	-	-	-	32,404	32,404	-	-	-	-	-	-	-	376,518
1967	-	-	-	5/	5/	5/	-	-	-	-	51,693	51,693	-	-	-	-	-	-	-	409,263
1968	-	-	-	5/	5/	5/	-	-	-	-	84,680	84,680	-	-	-	-	-	-	-	518,536
1969	-	-	-	364,451	47,862	8,252	-	-	-	-	93,520	93,520	364,451	47,862	8,252	-	-	-	-	498,656
1970	-	-	17,200	405,615	65,069	99,012	-	-	-	-	85,995	103,195	405,615	65,069	99,012	-	-	-	-	569,696
1971	-	-	56,118	354,574	63,025	80,186	-	-	-	-	88,534	144,652	354,574	63,025	80,186	-	-	-	-	522,655
1972	-	-	91,995	358,401	46,858	48,421	-	-	-	-	68,854	160,849	358,401	46,858	48,421	-	-	-	-	485,645
1973	-	-	113,069	371,097	42,656	32,069	-	-	-	-	68,400	181,097	371,097	42,656	32,069	-	-	-	-	476,295
1974	-	-	75,260	243,664	29,919	57	-	-	-	-	59,279	134,722	243,664	29,919	57	-	-	-	37,232	334,515
1975	-	-	54,586	92,034	21,547	-	-	-	-	-	39,730	94,316	92,034	21,547	-	-	-	33,271	16,108	267,718
1976	-	-	29,904	27,009	19,464	-	-	-	-	-	4,022	33,926	27,009	19,464	-	-	-	113,530	27,715	203,144
1977	40,549	22,458	63,007	19,245	26,108	-	-	-	-	-	309	63,316	19,245	26,108	-	-	-	164,706	25,857	260,702
1978	76,145	4,079	80,224	9,923	23,328	-	-	-	-	-	-	80,224	9,923	23,328	-	-	-	126,635	28,775	216,797
1979	78,109	-	78,109	10,681	15,901	-	-	-	-	-	-	78,109	10,681	15,901	-	-	-	47,965	24,468	125,029
1980	68,595	-	68,595	4,572	13,167	-	-	-	-	-	-	68,595	4,572	13,167	-	-	-	8,818	30,947	90,923

See footnotes at end of table.

Table 11.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports from West Germany and Belgium, by manufacturers of makes, and models, 1964-80--Continued

Year	Audi-NSU										Porsche				
	Fox	100 LS	4000	5000	NSU	Total	914	911	924/928	Other	Total				
1964	-	-	-	-	6/ 425	425	5/	5/	-	-	4,693				
1965	-	-	-	-	6/ 599	599	5/	5/	-	-	4,599				
1966	-	-	-	-	6/ 644	644	5/	5/	-	-	5,638				
1967	-	-	-	-	6/ 569	659	5/	5/	-	-	5,963				
1968	-	-	-	-	6/ 340	340	5/	5/	-	-	6,827				
1969	-	-	-	-	6/ 224	224	5/	5/	-	-	5,507				
1970	5/	5/	-	-	6/ 363	8,054	5/	5/	-	-	13,653				
1971	5/	5/	-	-	6/ 298	20,902	5/	5/	-	-	16,795				
1972	5/	5/	-	-	6/ 28	28,630	5/	5/	-	-	20,210				
1973	14,919	31,065	-	-	-	45,984	17,933	5,838	-	-	23,771				
1974	26,457	23,978	-	-	-	50,435	16,161	4,868	-	-	21,029				
1975	30,405	20,379	-	-	-	50,784	11,200	5,024	-	-	16,224				
1976	21,763	11,553	-	-	-	33,316	3,181	4,300	4,534	2,461	14,476				
1977	23,281	7,682	-	4,891	-	35,854	-	5,709	13,670	517	19,896				
1978	19,582	-	-	20,759	-	40,341	-	4,483	11,968	566	17,017				
1979	6,151	-	8,282	28,276	-	42,709	-	3,267	9,899	652	13,818				
1980	-	-	14,681	27,802	-	42,483	-	3,459	6,836	198	10,493				

See footnotes at end of table.

Table 11.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports from West Germany and Belgium, by manufacturers of makes, and models, 1964-80--Continued

(In units)

Year	Mercedes-Benz							BMW	Total
	240 D	300 D	230	280	380/ 450	Other	Total		
1964-----	5/	-	5/	5/	5/	5/	7,000	5/	303,093
1965-----	5/	-	5/	5/	5/	5/	8,037	5/	349,921
1966-----	5/	-	5/	5/	5/	5/	11,761	5/	426,605
1967-----	5/	-	5/	5/	5/	5/	15,366	5/	482,854
1968-----	5/	-	5/	5/	5/	5/	20,200	9,778	640,361
1969-----	5/	-	5/	5/	5/	5/	21,292	11,937	631,045
1970-----	5/	-	5/	5/	5/	5/	25,055	14,584	734,237
1971-----	5/	-	5/	5/	5/	5/	31,221	19,826	756,051
1972-----	5/	-	5/	5/	5/	5/	36,478	21,728	753,640
1973-----	6,318	-	2,756	14,884	13,316	5,131	42,405	13,629	783,553
1974-----	9,668	660	2,485	9,357	10,444	6,212	38,826	15,007	594,351
1975-----	9,809	6,648	2,058	9,218	8,666	5,834	42,233	19,419	490,694
1976-----	7,359	9,544	1,248	6,834	14,089	4,131	43,205	26,509	354,576
1977-----	10,548	11,619	1,097	9,005	16,016	587	48,872	26,618	455,258
1978-----	7,348	17,254	593	6,646	14,853	-	46,694	31,406	432,479
1979-----	11,066	24,566	138	3,777	13,270	-	52,817	34,517	346,999
1980-----	10,643	26,542	-	2,148	12,007	-	51,340	37,015	300,849

1/ Includes Beetle, Super Beetle, Kharman Ghia, and the Thing.

2/ Includes Kombi and Microbus.

3/ Includes Fastback and Squareback.

4/ Includes 412 Sedan and Station Wagon.

5/ Statistical breakdown by individual models not available.

6/ Based on data reported in Automotive News for imported automobiles in operation.

Sources: Compiled from data reported in Ward's Automotive Yearbooks, except as noted.

Table 12.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports from Italy, by manufacturers of makes, and models, 1964-80

Year	(In units)												
	U.S. manufacturers					Fiat							
	Ford	Pantera	Total	124	128/1/9	131/Brava	Lancia	Strada	Ferrari	Other	Total	Alfa Romeo	Total
1964	-	-	-	1/	1/	-	-	-	1/	1/	2/	2/	8,910
1965	-	-	-	1/	1/	-	-	-	1/	1/	2/	2/	8,047
1966	-	-	-	1/	1/	-	-	-	1/	1/	9,246	2/	1,567
1967	-	-	-	1/	1/	-	-	-	1/	1/	15,932	2/	1,814
1968	-	-	-	1/	1/	-	-	-	1/	1/	30,521	2/	1,075
1969	-	-	-	1/	1/	-	-	-	1/	1/	43,761	2/	1,850
1970	-	-	-	1/	1/	-	-	-	1/	1/	38,095	2/	1,417
1971	130	-	130	1/	1/	-	-	-	1/	1/	45,469	1,837	47,436
1972	1,552	-	1,552	1/	1/	-	-	-	1/	1/	58,375	2,270	62,197
1973	1,831	-	1,831	26,476	19,463	-	-	-	12,508	70	58,447	2,595	62,873
1974	1,230	-	1,230	32,128	38,413	-	-	-	1,011	1,011	70,611	3,139	74,980
1975	526	-	526	32,238	55,487	12,786	-	-	-	-	101,522	5,342	107,390
1976	-	-	-	11,721	31,243	18,576	3,710	-	1,045	1,045	66,295	5,327	71,622
1977	-	-	-	12,935	27,708	22,836	5,500	-	-	-	68,979	5,505	74,484
1978	-	-	-	15,417	24,615	20,403	2,811	-	-	-	63,246	6,137	69,383
1979	-	-	-	14,572	17,786	14,291	1,602	12,285	667	-	61,192	4,011	65,203
1980	-	-	-	9,735	7,628	7,425	2,100	12,257	779	-	39,924	2,997	42,921

1/ Statistical breakdown by individual models not available.

2/ Based on data reported in Automotive News for imported automobiles in operation.

Source: Compiled from data reported in Ward's Automotive Yearbooks, except as noted.

Table 13.—New passenger automobiles: U.S. retail new car sales, by dealers, of imports from the United Kingdom, by manufacturers of makes, and models, 1964-80

Year	U.S. manufacturers											British Leyland											Total	Jensen	Lotus	Rootes	Rolls Royce/Bentley
	Chrysler	Ford	Eng.	Total	MG	Triumph	Jaguar	Austin	Austin	Healey	Morris/Minor	Rover	Total	Austin	Healey	Morris/Minor	Rover	Total	Jensen	Lotus	Rootes	Rolls Royce/Bentley					
1964--	-	4,100	4,100	2/ 24,282	20,840	2/ 3,956	2/ 650	2/ 8,339	2/ 209	2/ 446	2/ 58,722	-	2/ 188	7,467	2/ 301	70,778											
1965--	-	4,810	4,810	2/ 24,079	19,304	2/ 3,981	2/ 924	2/ 8,043	2/ 129	2/ 1,366	2/ 57,826	-	2/ 254	7,764	2/ 305	70,959											
1966--	-	8,189	8,189	2/ 21,619	15,374	5,196	2/ 1,375	2/ 8,575	2/ 107	2/ 2,067	2/ 54,313	-	2/ 325	8,518	2/ 176	71,523											
1967--	-	16,636	16,636	2/ 22,211	2/ 15,339	2/ 5,960	2/ 1,592	2/ 8,124	2/ 859	2/ 2,685	2/ 56,770	-	2/ 321	7,835	2/ 341	81,903											
1968--	-	24,187	24,187	24,246	18,339	5,180	10,348	2/ 5,212	2/ 175	2/ 2,233	65,733	-	2/ 352	3,357	2/ 360	93,989											
1969--	-	21,317	21,317	28,244	15,876	5,826	16,391	2/ 5,855	-	2/ 1,359	73,551	-	2/ 507	2,980	2/ 410	98,765											
1970--	-	10,216	10,216	2/ 31,359	2/ 16,451	2/ 7,246	2/ 13,843	2/ 1,196	-	2/ 1,474	2/ 71,259	-	2/ 750	3,160	2/ 340	86,035											
1971--	27,682	28,439	2/ 31,843	2/ 19,965	2/ 5,902	2/ 6,128	-	-	-	2/ 656	2/ 64,494	-	2/ 644	356	2/ 462	94,395											
1972--	13,888	-	13,888	30,963	22,465	4,803	1,010	-	-	975	60,216	-	2/ 886	-	2/ 886	75,565											
1973--	4,819	-	4,819	31,703	21,090	6,523	4,691	-	-	1,018	65,025	2/ 1,368	2/ 958	-	2/ 585	72,755											
1974--	-	-	-	25,015	18,396	5,299	4,761	-	-	690	54,161	2/ 3,036	2/ 902	-	2/ 630	58,729											
1975--	-	-	-	27,946	22,803	6,799	13,262	-	-	29	70,839	2/ 2,255	2/ 427	-	2/ 756	74,277											
1976--	-	-	-	28,426	28,238	7,382	1,118	-	-	-	65,164	-	-	-	2/ 821	65,985											
1977--	-	-	-	34,794	29,258	4,349	75	-	-	-	68,476	-	3/ 500	-	3/ 1,129	70,105											
1978--	-	-	-	26,656	16,447	4,782	-	-	-	-	47,885	4/ 4/	4/ 4/	-	4/ 4/	47,885											
1979--	-	-	-	26,025	12,733	3,746	-	-	-	-	42,504	4/ 4/	4/ 4/	-	4/ 4/	42,504											
1980--	-	-	-	11,824	14,939	2,766	-	-	-	481	30,010	4/ 4/	4/ 4/	-	4/ 4/	30,010											

1/ Includes predecessor firms, such as British Motor Co., eventually absorbed by British Leyland.

2/ Based on data reported in Automotive News for imported automobiles in operation.

3/ Estimated.

4/ Not available.

Source: Compiled from data reported in Ward's Automotive Yearbooks, except as noted.

Table 14.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports from Sweden, by manufacturers of makes, and models, 1964-80

Year	(In units)									
	Volvo					Saab				
	6 cylinder	4 cylinder	Other	Total	LE	EMS	GL	900	Other	Total
1964	1/	1/	1/	17,326	1/	1/	-	-	1/	5,191
1965	1/	1/	1/	18,115	1/	1/	-	-	1/	5,462
1966	1/	1/	1/	25,126	1/	1/	-	-	1/	6,828
1967	1/	1/	1/	34,392	1/	1/	-	-	1/	10,775
1968	1/	1/	1/	38,600	1/	1/	-	-	1/	11,881
1969	1/	1/	1/	36,146	1/	1/	-	-	1/	10,899
1970	1/	1/	1/	44,513	1/	1/	-	-	1/	11,121
1971	1/	1/	1/	48,222	1/	1/	-	-	1/	13,343
1972	1/	1/	1/	51,821	1/	1/	-	-	1/	13,543
1973	15,190	41,925	3,646	60,761	7,920	1,040	-	-	8,058	17,018
1974	13,791	39,252	-	53,043	9,282	1,135	-	-	3,008	13,425
1975	15,997	43,217	194	59,408	10,669	1,965	-	-	908	13,542
1976	15,363	28,006	518	43,887	7,671	1,595	-	-	589	9,855
1977	12,969	33,022	-	45,991	7,197	2,849	-	-	2,977	13,023
1978	11,811	38,366	-	50,177	2,405	2,878	8,043	-	2,080	15,406
1979	12,995	43,032	-	56,027	-	-	2,818	12,161	-	14,979
1980	13,770	42,659	-	56,429	-	1,855	4,459	4,537	2,662	13,513

1/ Statistical breakdown by individual models not available.

Source: Compiled from data reported in Ward's Automotive Yearbooks, except as noted.

Note.--Although Volvos are or have been produced for export to the United States in Sweden, Belgium, and Canada, the bulk of such exports are or were from Sweden. For the purpose of this table, all Volvos are considered to be Swedish. Although Saabs are or have been produced for export to the United States in both Sweden and Belgium, all Saabs are considered to be Swedish.

Table 15.—New passenger automobiles: U.S. retail new car sales, by dealers, of imports from France, by manufacturers of makes and models, 1964-80

Year	U.S. manufacturer		Peugeot			Renault			Citroen	Total			
	Chrysler	Simca	Total	Diesel	Gasoline	Total	R-12	R-15/17			R-5	Other	Total
1964	9,957	13,205	9,957	-	1/ 3,065	1/ 3,065	2/	2/	-	2/	19,500	1,014	33,536
1965	12,844	7,425	12,844	-	1/ 3,165	1/ 3,165	2/	2/	-	2/	12,106	1,063	29,539
1966	7,425	5,517	12,844	-	2,768	2,768	2/	2/	-	2/	12,701	1,119	29,432
1967	7,776	6,035	7,425	-	3,917	3,917	2/	2/	-	2/	20,218	898	32,458
1968	7,776	6,035	5,517	-	4,100	4,100	2/	2/	-	2/	20,504	943	31,064
1969	6,035	4,877	7,776	-	4,109	4,109	2/	2/	-	2/	18,536	1,051	31,472
1970	4,877	958	6,035	-	4,996	4,996	2/	2/	-	2/	20,732	1,209	32,972
1971	4,877	958	4,877	-	6,271	6,271	2/	2/	-	2/	16,443	1,393	28,984
1972	958	-	958	-	4,822	4,822	2/	2/	-	2/	12,204	1,821	19,805
1973	-	-	-	-	4,174	4,174	6,312	2,396	-	576	9,284	997	14,455
1974	-	-	-	3,180	4,768	7,948	6,532	9,214	-	10	8,756	338	17,042
1975	-	-	-	5,963	5,887	11,850	4,184	1,596	-	-	5,780	-	17,630
1976	-	-	-	4,542	4,955	9,497	1,920	685	4,214	-	6,819	-	16,316
1977	-	-	-	4,802	4,914	9,716	1,550	1,243	10,208	-	13,001	-	22,717
1978	-	-	-	5,547	3,514	9,061	229	755	14,403	-	13,387	-	24,448
1979	-	-	-	8,649	3,039	11,688	-	-	17,732	-	17,732	-	29,420
1980	-	-	-	10,226	2,581	12,807	-	-	22,809	1,758	24,567	-	37,374

1/ Based on data reported in Automotive News for individual automobiles in operation.

2/ Statistical breakdown by individual models not available.

Source: Compiled from data reported in Ward's Automotive Reports and Ward's Automotive Yearbooks, except as noted.

Section IV

U.S. RETAIL NEW CAR SALES OF PASSENGER AUTOMOBILES IMPORTED BY  
U.S. MOTOR-VEHICLE MANUFACTURERS (TABLE 16-19)

Table 16.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports by U.S. motor-vehicle manufacturers from the 8 principal sources, 1964-80

(In units)							
Period	Sales of imported vehicles from Canada						Total
	U.S. manufacturers						
	General Motors	Ford	Chrysler	AMC	Studebaker		
1964-----	-	1,832	-	-	10,327		12,159
1965-----	-	1,625	20,055	-	11,408		33,088
1966-----	3,436	62,117	84,267	9,397	1,851		161,068
1967-----	86,914	93,879	118,754	26,592	-		326,139
1968-----	118,238	179,131	149,432	33,453	-		480,254
1969-----	196,347	291,755	158,030	30,633	-		676,765
1970-----	126,625	304,842	208,585	41,820	-		681,872
1971-----	249,032	289,965	202,785	37,987	-		779,769
1972-----	205,217	355,454	223,558	52,401	-		836,630
1973-----	236,136	348,942	215,129	62,200	-		862,407
1974-----	265,513	310,940	183,292	42,626	-		802,371
1975-----	216,525	234,084	225,545	37,253	-		713,407
1976-----	280,646	280,856	215,020	32,266	-		808,788
1977-----	310,551	296,118	190,963	34,362	-		831,994
1978-----	326,562	278,163	138,230	21,880	-		764,835
1979-----	274,105	203,080	105,201	-	-		582,386
1980-----	301,793	177,968	57,027	2,451	-		539,239

Table 16.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports by U.S. motor-vehicle manufacturers from the 8 principal sources, 1964-80--Continued

(In units)						
Period	Sales of imported vehicles from all other sources					
	U.S. manufacturers				All other imports	Total
	General Motors	Ford	Chrysler	Total		
1964-----	14,788	4,100	9,957	28,845	419,702	448,547
1965-----	17,378	4,810	13,205	35,393	466,344	510,737
1966-----	32,044	8,189	12,844	53,077	555,710	608,787
1967-----	51,693	16,636	7,425	75,754	653,662	729,416
1968-----	84,680	24,187	5,517	114,384	845,713	960,097
1969-----	93,520	21,317	7,776	122,613	921,864	1,044,477
1970-----	85,995	27,416	6,035	119,446	1,141,593	1,261,039
1971-----	88,534	57,005	60,940	206,479	1,334,135	1,540,614
1972-----	68,854	93,547	48,903	211,304	1,380,277	1,591,581
1973-----	68,400	114,900	40,342	223,642	1,529,852	1,753,494
1974-----	59,279	76,490	42,925	178,694	1,230,246	1,408,940
1975-----	39,730	55,112	60,356	155,198	1,424,527	1,579,725
1976-----	10,483	29,904	78,972	119,359	1,380,525	1,499,884
1977-----	29,067	63,007	121,262	213,336	1,855,840	2,069,176
1978-----	22,250	80,224	103,292	205,766	1,770,750	1,976,516
1979-----	13,815	78,109	138,053	229,977	2,074,462	2,304,439
1980-----	-	68,595	129,350	197,945	2,164,782	2,362,727

Table 16.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports by U.S. motor-vehicle manufacturers from the 8 principal sources, 1964-80--Continued

Year	Total sales of imports							
	U.S. manufacturers							
	General Motors	Ford	Chrysler	AMC	Studebaker	Total	All other imports	Total
1964	14,788	5,932	9,957	-	10,327	41,004	419,702	460,706
1965	17,378	6,435	33,260	-	11,408	68,481	466,344	534,825
1966	35,480	70,306	97,111	9,397	1,851	214,145	555,710	769,855
1967	138,607	110,515	126,179	26,592	-	401,893	653,662	1,055,555
1968	202,918	203,318	154,949	33,453	-	594,638	845,713	1,440,351
1969	289,867	313,072	165,806	30,633	-	799,378	921,864	1,721,242
1970	212,620	332,258	214,620	41,820	-	801,318	1,141,593	1,942,911
1971	337,566	346,970	263,725	37,987	-	986,248	1,334,135	2,320,383
1972	274,071	449,001	272,461	52,401	-	1,047,934	1,380,277	2,428,211
1973	304,536	463,842	255,471	62,200	-	1,086,049	1,529,852	2,615,901
1974	324,792	387,430	226,217	42,626	-	981,065	1,230,246	2,211,311
1975	256,255	289,196	285,901	37,253	-	868,605	1,424,527	2,293,132
1976	291,129	310,760	293,992	32,266	-	928,147	1,380,525	2,308,672
1977	339,618	359,125	312,225	34,362	-	1,045,330	1,855,840	2,901,170
1978	348,812	358,387	241,522	21,880	-	970,601	1,770,750	2,741,351
1979	287,920	281,189	243,254	-	-	812,363	2,074,462	2,886,825
1980	301,793	246,563	186,377	2,451	-	737,184	2,164,782	2,901,966

Source: Compiled from data presented in tables 9-15.

Table 17.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports by General Motors Corp., by countries of origin and makes, 1964-80

Year	Canada							West Germany:			Japan, Isuzu	Total
	Chevrolet	Pontiac	Oldsmobile	Buick	Cadillac	Total	and Belgium, Opel					
1964	-	-	-	-	-	-	-	14,788	-	-	14,788	
1965	-	-	-	-	-	-	-	17,378	-	-	17,378	
1966	3,436	-	-	-	-	-	3,436	32,044	-	-	35,480	
1967	74,960	-	5,594	6,360	-	-	86,914	51,693	-	-	138,607	
1968	45,279	-	40,838	32,121	-	-	118,238	84,680	-	-	202,918	
1969	105,710	33,837	26,931	29,869	-	-	196,347	93,520	-	-	289,867	
1970	85,551	41,074	-	-	-	-	126,625	85,995	-	-	212,620	
1971	169,836	79,196	-	-	-	-	249,032	88,534	-	-	337,566	
1972	162,098	43,119	-	-	-	-	205,217	68,854	-	-	274,071	
1973	198,678	37,458	-	-	-	-	236,136	68,400	-	-	304,536	
1974	235,975	9,849	9,911	9,778	-	-	265,513	59,279	-	-	324,792	
1975	157,693	9,479	24,973	24,380	-	-	216,525	39,730	-	-	256,255	
1976	206,911	33,890	18,890	20,955	-	-	280,646	4,022	6,461	291,129		
1977	219,961	54,360	19,391	16,839	-	-	310,551	309	28,758	339,618		
1978	171,222	49,815	105,523	2	-	-	326,562	-	22,250	348,812		
1979	80,995	163,145	29,965	-	-	-	274,105	-	13,815	287,920		
1980	126,925	95,397	79,471	-	-	-	301,793	-	-	301,793		

Source: Compiled from data presented in tables 9, 10, and 11.

Table 18.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports by Ford Motor Co., by countries of origin and makes, 1964-80

Year	Canada				West Germany				Italy		United Kingdom		Total
	Ford	Mercury	Lincoln	Total	Capri	Fiesta	Total	Pantera	Ford/Cortina	English	Total		
1964	1,643	189	-	1,832	-	-	-	-	-	4,100	5,932		
1965	1,625	-	-	1,625	-	-	-	-	-	4,810	6,435		
1966	60,990	1,127	-	62,117	-	-	-	-	-	8,189	70,306		
1967	89,383	4,496	-	93,879	-	-	-	-	-	16,636	110,515		
1968	161,266	17,865	-	179,131	-	-	-	-	-	24,187	203,318		
1969	268,211	23,544	-	291,755	-	-	-	-	-	21,317	313,072		
1970	284,089	20,753	-	304,842	17,200	-	17,200	-	-	10,216	332,258		
1971	267,209	22,756	-	289,965	56,118	-	56,118	130	757	-	346,970		
1972	333,234	22,220	-	355,454	91,995	-	91,995	1,552	-	-	449,001		
1973	332,849	16,093	-	348,942	113,069	-	113,069	1,831	-	-	463,842		
1974	407,854	3,086	-	310,940	75,260	-	75,260	1,230	-	-	287,430		
1975	233,080	1,004	-	234,084	54,586	-	54,586	526	-	-	289,196		
1976	260,311	20,545	-	280,856	29,904	-	29,904	-	-	-	310,760		
1977	275,903	20,215	-	296,118	22,458	40,549	63,007	-	-	-	359,125		
1978	229,749	48,414	-	278,163	4,079	76,145	80,224	-	-	-	358,387		
1979	169,564	33,516	-	203,080	-	78,109	78,109	-	-	-	281,189		
1980	147,948	30,020	-	177,968	-	68,595	68,595	-	-	-	246,563		

Source: Compiled from data presented in tables 9, 10, 12, and 13.

Table 19.--New passenger automobiles: U.S. retail new car sales, by dealers, of imports by Chrysler Corp., by countries of origin and makes, 1964-80

(In units)

Year	Canada			Japan			United Kingdom			France, Simca	Total
	Plymouth	Dodge	Chrysler	Total	Dodge	Plymouth	Total	Plymouth	Cricket		
1964	-	-	-	-	-	-	-	-	-	9,957	9,957
1965	5	20,050	-	20,055	-	-	-	-	-	13,205	33,260
1966	14,222	70,045	-	84,267	-	-	-	-	-	12,844	97,111
1967	73,794	44,960	-	118,754	-	-	-	-	-	7,425	126,179
1968	108,088	41,344	-	149,432	-	-	-	-	-	5,517	154,949
1969	63,736	94,294	-	158,030	-	-	-	-	-	7,776	165,806
1970	52,535	156,050	-	208,585	-	-	-	-	-	6,035	214,620
1971	84,409	118,376	-	202,785	28,381	-	28,381	27,682	-	4,877	263,725
1972	133,543	90,015	-	223,558	34,057	-	34,057	13,888	-	958	272,461
1973	112,559	102,570	-	215,129	35,523	-	35,523	4,819	-	-	255,471
1974	78,563	79,579	25,150	183,292	42,925	-	42,925	-	-	-	226,217
1975	11,594	42,586	171,365	225,545	60,356	-	60,356	-	-	-	285,901
1976	-	37,507	177,513	215,020	48,542	30,430	78,972	-	-	-	293,992
1977	-	46,359	144,604	190,963	72,511	48,751	121,262	-	-	-	312,225
1978	-	42,342	95,888	138,230	62,219	41,073	103,292	-	-	-	241,522
1979	-	23,813	81,388	105,201	76,871	61,182	138,053	-	-	-	243,254
1980	-	21,557	35,470	57,027	63,613	65,737	129,350	-	-	-	186,377

Source: Compiled from data presented in tables 9, 10, 13, and 14.

## SECTION V

RATIOS OF RETAIL U.S. NEW CAR SALES OF IMPORTED PASSENGER AUTOMOBILES TO  
APPARENT U.S. CONSUMPTION, BY COUNTRIES OF ORIGIN, MANUFACTURERS OF MAKES,  
AND MODELS (TABLES 20-26)

Table 20.—New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Canada to apparent U.S. consumption, by manufacturers of makes, and models, 1964-80

Year	(In percent based on quantity)																
	General Motors Corp.				Ford Motor Co.				Chrysler Corp.				American Motors Corp.		Studebaker Corp.		
	Chevrolet	Pontiac	Oldsmobile	Buick	Cadillac	Total	Ford	Mercury	Lincoln	Total	Plymouth	Dodge	Chrysler	Total	American Motors Corp.	Studebaker Corp.	
1964	—	—	—	—	—	—	0.02	1/	—	—	—	—	—	—	—	0.13	0.15
1965	—	—	—	—	—	—	.02	—	—	1/	0.22	—	—	0.22	—	.12	.36
1966	0.04	—	—	—	—	0.04	.68	0.01	—	0.16	.79	—	—	.95	0.10	.02	1.80
1967	.90	—	0.07	0.08	—	1.05	1.08	.05	—	.89	.54	—	—	1.43	.32	—	3.93
1968	.48	—	.44	.34	—	1.26	1.72	.19	—	1.15	.44	—	—	1.59	.36	—	5.12
1969	1.11	0.36	.29	.32	—	2.08	2.85	.25	—	.68	1.00	—	—	1.68	.32	—	7.18
1970	1.01	.49	—	—	—	1.50	3.37	.25	—	.62	1.86	—	—	2.48	.50	—	8.10
1971	1.73	.81	—	—	—	2.54	2.72	.23	—	.86	1.21	—	—	2.07	.39	—	7.95
1972	1.54	.41	—	—	—	1.95	3.15	.21	—	1.27	.85	—	—	2.12	.50	—	7.93
1973	1.74	.33	—	—	—	2.07	2.93	.14	—	.99	.90	—	—	1.89	.55	—	7.58
1974	2.71	.11	.11	.11	—	3.04	3.51	.04	—	.90	.91	0.29	—	2.10	.49	—	9.18
1975	1.83	.11	.29	.28	—	2.51	2.71	.01	—	.13	.49	1.99	—	2.60	.43	—	8.27
1976	2.05	.34	.19	.21	—	2.78	2.58	.20	—	—	.37	1.76	—	2.13	.32	—	8.00
1977	1.97	.49	.17	.15	—	2.78	2.47	.18	—	—	.41	1.29	—	1.71	.31	—	7.45
1978	1.52	.44	.94	1/	—	2.89	2.04	.43	—	—	.38	.85	—	1.22	.19	—	6.78
1979	.77	1.55	.28	—	—	2.60	1.61	.32	—	—	.23	.77	—	1.00	—	—	5.53
1980	1.41	1.06	.88	—	—	3.37	1.65	.33	—	—	.24	.39	—	.63	.02	—	6.03

1/ Less than 0.0005 percent.

Source: Compiled from data presented in tables 5 and 9.

Table 21.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Japan to apparent U.S. consumption, by manufacturers of makes, and models, 1964-80

Year	(In percent based on quantity)										
	U.S. manufacturers					Toyota					
	GM	Chrysler	Total	Corolla	Celica	Corona	Mark II	Tercel	Other	Total	
Isuzu	Mitsubishi										
1964	-	-	-	1/	1/	1/	1/	1/	1/	1/	0.03
1965	-	-	-	1/	1/	1/	1/	1/	1/	1/	0.06
1966	-	-	-	1/	1/	1/	1/	1/	1/	1/	0.19
1967	-	-	-	1/	1/	1/	1/	1/	1/	1/	0.43
1968	-	-	-	1/	1/	1/	1/	1/	1/	1/	0.77
1969	-	-	-	1/	1/	1/	1/	1/	1/	1/	1.34
1970	-	-	-	1/	1/	1/	1/	1/	1/	1/	2.33
1971	-	0.29	0.29	1/	1/	1/	1/	1/	1/	1/	3.00
1972	-	.32	.32	1/	1/	1/	1/	1/	1/	1/	2.81
1973	-	.31	.31	1.04	0.52	0.54	0.22	1/	0.23	0.23	2.55
1974	-	.49	.49	1.19	.68	.61	.16	1/	.09	.09	2.73
1975	-	.70	.70	1.75	.75	.51	.10	1/	.17	.17	3.28
1976	0.06	.78	.84	1.85	.99	.38	.05	1/	.15	.15	3.43
1977	.26	1.09	1.34	2.32	1.47	.45	.02	1/	.15	.15	4.41
1978	.20	.92	1.11	1.89	1.48	.31	.11	1/	-	-	3.79
1979	.13	1.31	1.44	2.61	1.64	.35	.11	1/	-	-	4.71
1980	-	1.44	1.44	2.87	1.81	.39	.13	1.10	.06	.06	6.40

See footnotes at end of table.

Table 21.—New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Japan to apparent U.S. consumption, by manufacturers of makes, and models, 1964-80—Continued

(In percent based on quantity)

Year	Datsun										Honda				
	210	Z	310	510	610	200-SX	810	710	F-10	Other	Total	Civic	Accord	Prelude	Total
1964	1/	1/	-	1/	1/	-	-	1/	-	1/	0.08	-	-	-	-
1965	1/	1/	-	1/	1/	-	-	1/	-	1/	.14	-	-	-	-
1966	1/	1/	-	1/	1/	-	-	1/	-	1/	.24	-	-	-	-
1967	1/	1/	-	1/	1/	-	-	1/	-	1/	.40	-	-	-	-
1968	1/	1/	-	1/	1/	-	-	1/	-	1/	.43	-	-	-	-
1969	1/	1/	-	1/	1/	-	-	1/	-	1/	.65	2/	-	-	2/
1970	1/	1/	-	1/	1/	-	-	1/	-	1/	1.24	0.05	-	-	0.05
1971	1/	1/	-	1/	1/	-	-	1/	-	1/	1.89	.10	-	-	.10
1972	1/	1/	-	1/	1/	-	-	1/	-	1/	1.78	.19	-	-	.19
1973	0.13	0.46	-	0.27	0.67	-	-	-	-	0.54	2.07	.34	-	-	.34
1974	.83	.52	-	-	.38	-	-	0.38	-	.05	2.16	.49	-	-	.49
1975	1.63	.58	-	-	.21	-	-	.59	-	.04	3.05	1.01	-	-	1.01
1976	1.46	.54	-	-	.14	-	-	.35	0.15	.04	2.67	1.31	0.18	-	1.49
1977	1.55	.62	-	.09	.03	0.34	0.25	.22	.34	.03	3.48	1.32	.68	-	2.00
1978	1.19	.57	-	.51	-	.25	.19	-	.24	.01	2.95	1.37	1.07	-	2.44
1979	2.04	.68	0.72	.51	-	.29	.12	-	.05	-	4.41	1.48	1.50	0.38	3.36
1980	2.01	.80	1.07	.69	-	1.03	.10	-	-	-	5.72	1.55	2.07	.56	4.19

See footnotes at end of table.

Table 21.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Japan to apparent U.S. consumption, by manufacturers of makes, and models, 1964-80--Continued

(In percent based on quantity)

Year	Mazda							Subaru	Total
	RX-2, 3, 4	RX-7	808/ Mizer	626	GLC	Other	Total		
1964-----	-	-	-	-	-	-	-	0.64	0.11
1965-----	-	-	-	-	-	-	-	.65	.20
1966-----	-	-	-	-	-	-	-	.68	.43
1967-----	-	-	-	-	-	-	-	.67	.83
1968-----	-	-	-	-	-	-	-	.68	1.20
1969-----	-	-	-	-	-	-	-	.69	2.02
1970-----	<u>1/</u>	-	<u>1/</u>	-	-	<u>1/</u>	0.02	.70	3.71
1971-----	<u>1/</u>	-	<u>1/</u>	-	-	<u>1/</u>	.21	.71	5.63
1972-----	<u>1/</u>	-	<u>1/</u>	-	-	<u>1/</u>	.50	.72	5.83
1973-----	0.85	-	0.05	-	-	0.02	.92	.73	6.52
1974-----	.65	-	.05	-	-	<u>2/</u>	.70	.74	6.83
1975-----	.67	-	.09	-	-	<u>2/</u>	.76	.75	9.46
1976-----	.14	-	.18	-	-	.03	.35	.76	9.28
1977-----	.17	-	-	-	0.28	.01	.46	.72	12.42
1978-----	-	0.17	-	-	.47	-	.64	.92	11.85
1979-----	-	.52	-	0.27	.69	-	1.48	1.21	16.61
1980-----	-	.48	-	.61	.70	-	1.80	1.46	21.04

1/ Not available.

2/ Less than 0.005 percent.

Source: Compiled from data presented in tables 5 and 10.



Table 22.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from West Germany and Belgium to apparent U.S. consumption, by manufacturers of makes, and models, 1964-80--Continued

(In percent based on quantity)

Year	Mercedes-Benz						Total
	240 D	300 D	230	280	450	Other	
1964	$\frac{1}{1}$	-	$\frac{1}{1}$	$\frac{1}{1}$	$\frac{1}{1}$	$\frac{1}{1}$	0.09
1965	$\frac{1}{1}$	-	$\frac{1}{1}$	$\frac{1}{1}$	$\frac{1}{1}$	$\frac{1}{1}$	.09
1966	$\frac{1}{1}$	-	$\frac{1}{1}$	$\frac{1}{1}$	$\frac{1}{1}$	$\frac{1}{1}$	.13
1967	$\frac{1}{1}$	-	$\frac{1}{1}$	$\frac{1}{1}$	$\frac{1}{1}$	$\frac{1}{1}$	.18
1968	$\frac{1}{1}$	-	$\frac{1}{1}$	$\frac{1}{1}$	$\frac{1}{1}$	$\frac{1}{1}$	.22
1969	$\frac{1}{1}$	-	$\frac{1}{1}$	$\frac{1}{1}$	$\frac{1}{1}$	$\frac{1}{1}$	.23
1970	$\frac{1}{1}$	-	$\frac{1}{1}$	$\frac{1}{1}$	$\frac{1}{1}$	$\frac{1}{1}$	.30
1971	$\frac{1}{1}$	-	$\frac{1}{1}$	$\frac{1}{1}$	$\frac{1}{1}$	$\frac{1}{1}$	.32
1972	$\frac{1}{1}$	-	$\frac{1}{1}$	$\frac{1}{1}$	$\frac{1}{1}$	$\frac{1}{1}$	.35
1973	0.06	-	0.02	0.13	0.11	0.05	.37
1974	.11	0.01	.03	.10	.12	.07	.44
1975	.12	.08	.02	.10	.10	.07	.49
1976	.07	.09	.01	.07	.14	.04	.43
1977	.09	.10	.01	.08	.14	$\frac{2}{1}$	.44
1978	.07	.15	.01	.06	.13	-	.41
1979	.10	.23	$\frac{2}{1}$	.04	.13	-	.50
1980	.11	.29	-	.02	.13	-	.57

See footnotes at end of table.

Table 22.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from West Germany and Belgium to apparent U.S. consumption, by manufacturers of makes, and models, 1964-80--Continued

(In percent based on quantity)

Year	Audi-NSU				Porsche				BMW	Total		
	Fox	100LS	4000	5000	NSU	Total	914	911			924/928	Other
1964	-	-	-	-	0.01	0.01	1/	1/	-	-	0.06	3.77
1965	-	-	-	-	.01	.01	1/	1/	-	-	.05	3.78
1966	-	-	-	-	.01	.01	1/	1/	-	-	.06	4.75
1967	-	-	-	-	.01	.01	1/	1/	-	-	.07	5.82
1968	-	-	-	-	2/	2/	1/	1/	-	-	.07	6.83
1969	-	-	-	-	2/	2/	1/	1/	-	-	.06	6.69
1970	1/	1/	-	-	.10	.10	1/	1/	-	-	.16	8.73
1971	1/	1/	-	-	.21	.21	1/	1/	-	-	.17	7.72
1972	1/	1/	-	-	.27	.27	1/	1/	-	-	.19	7.14
1973	0.13	0.27	-	-	.40	.40	0.16	0.05	-	-	.21	6.88
1974	.31	.27	-	-	.58	.58	.18	.06	-	-	.24	6.80
1975	.35	.24	-	-	.59	.59	.13	.06	-	-	.19	5.69
1976	.22	.11	-	-	.33	.33	.03	.04	0.04	0.02	.14	3.51
1977	.21	.07	-	0.04	.32	.32	-	.05	.12	2/	.18	4.07
1978	.17	-	-	.18	.36	.36	-	.04	.11	.01	.15	3.83
1979	.06	-	0.08	.27	.41	.41	-	.03	.09	.01	.13	3.30
1980	-	-	.16	.31	.47	.47	-	.03	.07	2/	.11	3.36

1/ Not available.

2/ Less than 0.005 percent.

Source: Compiled from data presented in tables 5 and 11.

Table 23.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Italy to apparent U.S. consumption, by manufacturers of makes, and models, 1964-80

Year	(In percent based on quantity)														
	U.S. manufacturers							Fiat							
	Ford	Pantera	Total	124	128/x19	131/	Brava	Strada	Other	Lancia	Ferrari	Total	Romeo	Alfa	Total
1964	-	-	-	1/	1/	-	-	-	1/	-	-	0.12	0.01	0.01	0.13
1965	-	-	-	1/	1/	-	-	-	1/	-	-	0.08	0.02	0.02	0.10
1966	-	-	-	1/	1/	-	-	-	1/	-	-	0.10	0.02	0.02	0.12
1967	-	-	-	1/	1/	-	-	-	1/	-	-	0.19	0.02	0.02	0.21
1968	-	-	-	1/	1/	-	-	-	1/	-	-	0.33	0.01	0.01	0.34
1969	-	-	-	1/	1/	-	-	-	1/	-	-	0.46	0.02	0.02	0.48
1970	-	-	-	1/	1/	-	-	-	1/	-	-	0.45	0.02	0.02	0.47
1971	2/	2/	2/	1/	1/	-	-	-	1/	-	-	0.46	0.02	0.02	0.48
1972	0.01	0.01	0.01	1/	1/	-	-	-	1/	-	-	0.56	0.02	0.02	0.59
1973	0.02	0.02	0.02	0.23	0.17	-	-	-	0.11	-	-	0.51	0.02	0.02	0.55
1974	0.01	0.01	0.01	0.37	0.44	-	-	-	2/	-	-	0.81	0.04	0.04	0.86
1975	0.01	0.01	0.01	0.37	0.64	0.15	-	-	0.01	-	-	1.17	0.06	0.06	1.24
1976	-	-	-	0.12	0.31	0.18	-	-	0.01	0.02	-	0.65	0.05	0.05	0.71
1977	-	-	-	0.12	0.25	0.20	-	-	-	0.05	-	0.62	0.05	0.05	0.67
1978	-	-	-	0.14	0.22	0.18	-	-	-	0.02	-	0.56	0.05	0.05	0.61
1979	-	-	-	0.14	0.17	0.13	0.11	-	0.01	0.02	2/	0.58	0.04	0.04	0.62
1980	-	-	-	0.10	0.08	0.08	0.13	-	-	0.02	2/	0.44	0.03	0.03	0.48

1/ Not available.

2/ Less than 0.005 percent.

Source: Compiled from data presented in tables 5 and 12.

Table 24.—New passenger automobiles: Ratios of U.S. retail new car sales, by dealers of imports from the United Kingdom to apparent U.S. consumption, by manufacturers of makes, and models, 1964-80  
(In percent based on quantity)

Year	U.S. manufacturers				British Leyland										Total					
	Chrysler	Ford	Eng.	Cortina	MG	Triumph	Jaguar	Austin	Austin	Healey	Morris	Minor	Rover	Total		Jensen	Lotus	Rootes	Rolls	Royce
1964	-	0.05	0.05	0.31	0.26	0.05	0.01	0.10	0.01	0.10	1/	0.01	0.01	0.74	-	1/	0.09	1/	1/	0.88
1965	-	0.05	0.05	0.27	0.22	0.04	0.01	0.09	0.01	0.09	1/	0.01	0.01	0.64	-	1/	0.08	1/	1/	0.77
1966	-	0.09	0.09	0.24	0.17	0.06	0.02	0.10	0.02	0.10	1/	0.02	0.02	0.61	-	1/	0.10	1/	1/	0.80
1967	-	0.20	0.28	0.28	0.19	0.07	0.02	0.10	0.02	0.10	0.01	0.03	0.03	0.70	-	1/	0.09	1/	1/	0.99
1968	-	0.26	0.26	0.25	0.20	0.06	0.11	0.06	0.11	0.06	1/	0.02	0.02	0.70	-	1/	0.04	1/	1/	1.00
1969	-	0.23	0.23	0.31	0.17	0.06	0.17	0.06	0.17	0.06	-	0.01	0.01	0.78	-	0.01	0.03	1/	1/	1.05
1970	-	0.12	0.12	0.37	0.20	0.09	0.16	0.01	0.16	0.01	-	0.02	0.02	0.85	-	0.01	0.04	1/	1/	1.02
1971	0.28	0.01	0.29	0.33	0.20	0.06	0.06	0.06	0.06	0.06	-	0.01	0.01	0.66	-	0.01	1/	1/	1/	0.96
1972	0.13	-	0.13	0.29	0.21	0.05	0.01	-	0.01	-	-	0.01	0.01	0.57	-	0.01	-	0.01	0.01	0.72
1973	0.04	-	0.04	0.27	0.19	0.06	0.04	-	0.04	-	-	0.01	0.01	0.57	0.01	0.01	-	-	0.01	0.64
1974	-	-	-	0.29	0.21	0.06	0.05	-	0.05	-	-	0.01	0.01	0.62	0.03	0.01	-	-	0.01	0.67
1975	-	-	-	0.33	0.26	0.08	0.15	-	0.15	-	-	1/	1/	0.82	0.03	1/	-	-	0.01	0.86
1976	-	-	-	0.28	0.28	0.07	0.01	-	0.01	-	-	-	-	0.64	-	-	-	-	0.01	0.65
1977	-	-	-	0.31	0.26	0.04	1/	-	1/	-	-	-	-	0.61	-	1/	-	-	0.01	0.63
1978	-	-	-	0.24	0.15	0.04	-	-	-	-	-	-	-	0.42	2/	2/	-	-	2/	0.42
1979	-	-	-	0.25	0.12	0.03	-	-	-	-	-	-	-	0.40	2/	2/	-	-	2/	0.40
1980	-	-	-	0.13	0.16	0.03	-	-	-	-	-	1/	1/	-	2/	2/	-	-	2/	0.33

1/ Less than 0.005 percent.  
2/ Not available.

Source: Compiled from data presented in tables 5 and 13.

Table 25.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Sweden to apparent U.S. consumption, by manufacturers of makes, and models, 1964-80

(In percent based on quantity)

Year	Volvo				Saab						Total
	6 cylinder	4 cylinder	Other	Total	99 LE	99 EMS	GL	900	Other	Total	
1964---	<u>1/</u>	<u>1/</u>	<u>1/</u>	0.22	<u>1/</u>	<u>1/</u>	-	-	<u>1/</u>	0.06	0.28
1965---	<u>1/</u>	<u>1/</u>	<u>1/</u>	.19	<u>1/</u>	<u>1/</u>	-	-	<u>1/</u>	.06	.25
1966---	<u>1/</u>	<u>1/</u>	<u>1/</u>	.28	<u>1/</u>	<u>1/</u>	-	-	<u>1/</u>	.08	.36
1967---	<u>1/</u>	<u>1/</u>	<u>1/</u>	.41	<u>1/</u>	<u>1/</u>	-	-	<u>1/</u>	.13	.54
1968---	<u>1/</u>	<u>1/</u>	<u>1/</u>	.41	<u>1/</u>	<u>1/</u>	-	-	<u>1/</u>	.13	.54
1969---	<u>1/</u>	<u>1/</u>	<u>1/</u>	.38	<u>1/</u>	<u>1/</u>	-	-	<u>1/</u>	.12	.50
1970---	<u>1/</u>	<u>1/</u>	<u>1/</u>	.53	<u>1/</u>	<u>1/</u>	-	-	<u>1/</u>	.13	.66
1971---	<u>1/</u>	<u>1/</u>	<u>1/</u>	.49	<u>1/</u>	<u>1/</u>	-	-	<u>1/</u>	.14	.63
1972---	<u>1/</u>	<u>1/</u>	<u>1/</u>	.50	<u>1/</u>	<u>1/</u>	-	-	<u>1/</u>	.13	.62
1973---	0.13	0.37	0.03	.53	0.07	0.01	-	-	0.07	.15	.68
1974---	.16	.45	-	.61	.11	.01	-	-	.03	.15	.76
1975---	.19	.50	<u>2/</u>	.69	.13	.02	-	-	.01	.16	.85
1976---	.15	.28	<u>2/</u>	.43	.08	.02	-	-	<u>1/</u>	.10	.53
1977---	.12	.30	-	.41	.06	.03	-	-	.03	.12	.53
1978---	.10	.34	-	.44	.02	.03	0.07	-	.02	.14	.58
1979---	.12	.41	-	.53	-	-	.03	0.11	-	.14	.67
1980---	.15	.47	-	.63	-	.02	.04	.05	.02	.15	.78

1/ Not available.

2/ Less than 0.005 percent.

Source: Compiled from data presented in tables 5 and 14.

Table 26.---New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from France to apparent U.S. consumption, by manufacturers of makes, and models, 1964-80

Year	(In percent based on quantity)											
	U.S. manufacturers		Peugeot		Renault		Citroen		Total		Total	
	Chrysler	Simca	Diesel	Gasoline	R-12	R-15/17	R-5	Other	Citroen	Total		
1964	0.12	0.12	-	0.04	0.04	1/	1/	-	1/	0.25	0.01	0.42
1965	.14	.14	-	.04	.04	1/	1/	-	1/	.13	.01	.32
1966	.14	.14	-	.03	.03	1/	1/	-	1/	.15	.01	.33
1967	.09	.09	-	.05	.05	1/	1/	-	1/	.24	.01	.39
1968	.06	.06	-	.04	.04	1/	1/	-	1/	.22	.01	.33
1969	.08	.08	-	.04	.04	1/	1/	-	1/	.20	.01	.33
1970	.07	.07	-	.06	.06	1/	1/	-	1/	.25	.01	.39
1971	.05	.05	-	.06	.06	1/	1/	-	1/	.18	.01	.30
1972	.01	.01	-	.05	.05	1/	1/	-	1/	.11	.02	.19
1973	-	-	-	.04	.04	0.05	0.02	-	1/	.08	.01	.13
1974	-	-	0.05	.04	.09	.09	.02	-	0.01	.11	2/	.20
1975	-	-	.06	.07	.13	.06	.01	-	2/	.07	-	.20
1976	-	-	.05	.05	.10	.02	.01	0.04	-	.07	-	.17
1977	-	-	.04	.04	.09	.01	.01	.09	-	.12	-	.20
1978	-	-	.05	.03	.08	2/	.01	.13	-	.14	-	.22
1979	-	-	.08	.03	.11	-	-	.17	-	.17	-	.28
1980	-	-	.11	.02	.14	-	-	.25	.01	.27	-	.41

1/ Not available.  
2/ Less than 0.005 percent.

Source: Compiled from data presented in tables 5 and 15.

SECTION VI

RATIOS OF U.S. RETAIL NEW CAR SALES OF IMPORTS TO TOTAL U.S. RETAIL SALES OF IMPORTED PASSENGER AUTOMOBILES, BY COUNTRIES OF ORIGIN, MANUFACTURERS OF MAKES, AND MODELS (TABLES 27-33)

Table 27.—New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Canada to total U.S. imports sales, by manufacturers and makes, 1964-80

Year	(In percent based on quantity)																			
	General Motors Corp.					Ford Motor Co.					Chrysler Corp.					American Motors Corp.		Studebaker Corp.		Total
	Chevrolet	Pontiac	Oldsmobile	Buick	Total	Ford	Lincoln	Mercury	Total	Plymouth	Dodge	Chrysler	Total	American Motors Corp.	Studebaker Corp.					
1964	-	-	-	-	-	0.36	0.04	0.40	0.40	-	-	-	-	-	-	2.24	2.64			
1965	-	-	-	-	-	.30	-	.30	.30	1/	3.76	-	3.76	-	-	2.13	6.19			
1966	0.45	-	-	-	0.45	7.92	.15	8.07	8.07	1.85	9.09	-	10.94	1.22	.24	20.92				
1967	7.10	-	-	0.53	8.23	8.46	.43	8.89	8.89	7.00	4.26	-	11.26	2.52	-	30.90				
1968	3.14	-	-	2.84	2.23	8.21	11.20	1.24	12.44	7.50	2.87	-	10.32	2.32	-	33.34				
1969	6.14	-	-	1.56	1.74	11.41	15.58	1.37	16.95	3.70	5.48	-	9.18	1.78	-	39.32				
1970	4.41	-	-	-	6.52	14.62	1.07	15.69	15.69	2.70	8.04	-	10.74	2.15	-	35.10				
1971	7.32	3.41	-	-	10.73	11.51	.98	12.49	12.49	3.64	5.10	-	8.74	1.64	-	33.60				
1972	6.67	1.78	-	-	8.45	13.71	.92	14.63	14.63	5.50	3.71	-	9.21	2.16	-	34.45				
1973	7.60	1.43	-	-	9.03	12.73	.62	13.35	13.35	4.30	3.92	-	8.22	2.38	-	32.98				
1974	10.67	.45	-	.45	.44	12.01	13.91	.14	14.05	3.55	3.60	1.14	8.29	1.93	-	36.28				
1975	6.88	.41	-	1.09	1.06	9.44	10.17	.04	10.21	.51	1.86	7.47	9.84	1.62	-	31.11				
1976	8.97	1.47	-	.82	.91	12.17	11.28	.89	12.17	-	1.63	7.70	9.33	1.34	-	35.04				
1977	7.58	1.87	-	.67	.58	10.70	9.51	.70	10.21	-	1.60	4.98	6.58	1.18	-	28.68				
1978	6.25	1.82	-	3.85	1/	11.91	8.38	1.77	10.15	-	1.54	3.50	5.04	.80	-	27.90				
1979	2.81	5.65	-	1.04	-	9.50	5.87	1.16	7.03	-	.82	2.82	3.64	-	-	20.17				
1980	4.37	3.28	-	2.73	-	10.39	5.09	1.03	6.13	-	.74	1.22	1.96	.08	-	18.58				

1/ Less than 0.005 percent.

Source: Compiled from data presented in tables 6 and 9.

Table 28.—New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Japan to total U.S. import sales, by manufacturers of makes, and models, 1964-80

Year	U.S. manufacturers											Toyota										
	General Motors		Chrysler Corp.		Total	Corolla	Celica	Tercel	Corona	Cressida/ Mark II	Other	Total	Buick		Mitsubishi		Toyota		Cressida/ Mark II	Other	Total	
1964	-	-	-	-	-	1/	1/	-	1/	1/	-	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	0.44
1965	-	-	-	-	-	1/	1/	-	1/	1/	-	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	1.02
1966	-	-	-	-	-	1/	1/	-	1/	1/	-	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	2.26
1967	-	-	-	-	-	1/	1/	-	1/	1/	-	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	3.41
1968	-	-	-	-	-	1/	1/	-	1/	1/	-	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	4.99
1969	-	-	-	-	-	1/	1/	-	1/	1/	-	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	7.38
1970	-	-	-	-	-	1/	1/	-	1/	1/	-	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	10.12
1971	-	1.22	-	-	1.22	1/	1/	-	1/	1/	-	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	12.70
1972	-	1.40	-	-	1.40	1/	1/	-	1/	1/	-	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	12.20
1973	-	1.36	-	-	1.36	4.47	2.28	-	2.34	0.97	-	-	2.34	0.97	0.97	0.97	0.97	0.97	0.97	0.97	0.97	11.07
1974	-	1.94	-	-	1.94	4.67	2.68	-	2.40	.64	-	-	2.40	.64	.64	.64	.64	.64	.64	.64	.64	10.76
1975	-	2.63	-	-	2.63	6.59	2.83	-	1.93	.38	-	-	1.93	.38	.38	.38	.38	.38	.38	.38	.38	12.38
1976	0.28	3.42	-	-	3.70	8.12	4.35	-	1.97	.22	-	-	1.97	.22	.22	.22	.22	.22	.22	.22	.22	15.03
1977	.99	4.18	-	-	5.17	8.94	5.64	-	1.73	.09	-	-	1.73	.09	.09	.09	.09	.09	.09	.09	.09	16.99
1978	.81	3.77	-	-	4.58	7.76	6.11	-	1.27	.46	-	-	1.27	.46	.46	.46	.46	.46	.46	.46	.46	15.59
1979	.48	4.78	-	-	5.26	9.52	5.99	-	1.22	.41	-	-	1.22	.41	.41	.41	.41	.41	.41	.41	.41	17.19
1980	-	4.45	-	-	4.45	8.86	5.59	3.41		.40	-	-		.40	.40	.40	.40	.40	.40	.40	.40	19.72

See footnotes at end of table.

Table 28.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Japan to total U.S. import sales, by manufacturers of makes, and models, 1964-80--Continued

Year	(In percent based on quantity)												
	210	Z	310	510	610	710	F-10	200-SX	810	Other	Total		
1964	1/	1/	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	
1965	1/	1/	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	
1966	1/	1/	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	
1967	1/	1/	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	
1968	1/	1/	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	
1969	1/	1/	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	
1970	1/	1/	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	
1971	1/	1/	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	
1972	1/	1/	-	1/	1/	1/	1/	1/	1/	1/	1/	1/	
1973	0.58	2.01	-	1.17	2.88	-	-	1/	1/	2.36	9.00	1/	
1974	3.31	2.05	-	-	1.49	1.51	1/	1/	1/	.19	8.35	1/	
1975	6.10	2.19	-	-	.81	2.22	-	1/	1/	.16	11.48	1/	
1976	6.40	2.38	-	-	.60	1.53	0.64	-	-	.15	11.70	1/	
1977	5.97	2.40	-	.34	.13	.83	1.30	1.32	0.97	.13	13.39	1/	
1978	4.88	2.35	-	2.11	-	-	.99	1.02	.78	.03	12.16	1/	
1979	7.43	2.48	-	1.87	-	-	.20	1.05	.42	-	16.07	1/	
1980	6.21	2.46	-	2.13	-	-	-	3.18	.32	-	17.64	1/	

See footnote at end of table.

Table 28.—New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Japan to total U.S. import sales, by manufacturers of makes, and models, 1964-80--Continued

Year	(In percent based on quantity)										Honda		Subaru	Total
	Mazda					Honda								
	RX-2, 3, 4	RX-7	808/ Mizer	626	GLC	Other	Total	Civic	Accord	Prelude	Total			
1964	-	-	-	-	-	-	-	-	-	-	-	-	-	1.85
1965	-	-	-	-	-	-	-	-	-	-	-	-	-	3.38
1966	-	-	-	-	-	-	-	-	-	-	-	-	-	5.00
1967	-	-	-	-	-	-	-	-	-	-	-	-	-	6.56
1968	-	-	-	-	-	-	-	-	-	-	-	-	-	7.82
1969	-	-	-	-	-	-	-	-	-	-	-	-	0.15	11.07
1970	1/	-	1/	-	-	1/	0.11	-	-	-	2/ 0.21	-	.29	16.09
1971	1/	-	1/	-	-	1/	.88	1/	-	-	.41	-	.61	23.80
1972	1/	-	1/	-	-	1/	2.18	1/	-	-	.84	-	.99	25.33
1973	3.69	-	0.23	-	-	0.09	4.01	1/	-	-	1.49	-	1.44	28.37
1974	2.57	-	.19	-	-	.01	2.77	1/	-	-	1.95	-	1.04	27.01
1975	2.52	-	.32	-	-	.01	2.85	1/	-	-	4.47	-	1.81	35.62
1976	.63	-	.27	0.50	-	.12	1.53	1/	0.81	-	6.54	-	2.12	40.63
1977	.67	-	-	-	1.07	.04	1.78	5.09	2.62	-	7.71	-	2.79	47.83
1978	-	0.71	-	-	1.93	-	2.64	5.62	4.41	-	10.03	-	3.77	48.76
1979	-	1.90	-	.99	2.52	-	5.41	5.39	5.47	1.38	12.24	-	4.43	60.60
1980	-	1.51	-	1.90	2.15	-	5.56	4.78	6.40	1.74	12.93	-	4.51	64.83

1/ Not available.

2/ Less than 0.005 percent.

Source: Compiled from data presented in tables 6 and 10.



Table 29.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from West Germany and Belgium to total U.S. import sales, by manufacturers of makes, and models, 1964-80-- Continued

Year	(In percent based on quantity)										Total	
	Porsche					Mercedes-Benz						BMW
	914	911	924/928	Other	Total	240 D	300 D	280	450	Other	Total	
1964	1/	1/	-	-	1.02	1/	-	1/	1/	1/	1.52	1/
1965	1/	1/	-	-	.86	1/	-	1/	1/	1/	1.50	1/
1966	1/	1/	-	-	.73	1/	-	1/	1/	1/	1.53	1/
1967	1/	1/	-	-	.56	1/	-	1/	1/	1/	1.46	1/
1968	1/	1/	-	-	.47	1/	-	1/	1/	1/	1.40	0.68
1969	1/	1/	-	-	.32	1/	-	1/	1/	1/	1.24	.69
1970	1/	1/	-	-	.70	1/	-	1/	1/	1/	1.29	.75
1971	1/	1/	-	-	.72	1/	-	1/	1/	1/	1.35	.85
1972	1/	1/	-	-	.83	1/	-	1/	1/	1/	1.51	.89
1973	0.69	0.22	-	-	.91	0.24	-	0.11	0.56	0.20	1.62	.52
1974	.73	.22	-	-	.95	.45	0.03	.11	.42	.28	1.76	.68
1975	.49	.22	-	-	.71	.43	.29	.09	.40	.25	1.84	.85
1976	.14	.19	0.20	0.11	.63	.32	.41	.05	.30	.18	1.87	1.15
1977	-	.20	.47	.01	.68	.36	.40	.04	.31	.02	1.68	.92
1978	-	.16	.44	.02	.62	.27	.63	.02	.24	-	1.70	1.15
1979	-	.11	.34	.02	.47	.38	.85	2/	.13	-	1.83	1.20
1980	-	.11	.23	-	.36	.36	.91	-	.07	-	1.76	1.27

1/ Not available.

2/ Less than 0.005 percent.

Source: Compiled from data presented in tables 6 and 11.

Table 30.—New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Italy to total U.S. import sales, by manufacturers of makes, and models, 1964-80

Year	(In percent based on quantity)												
	U.S. manufacturers					Fiat							
	Ford	Pantera	Total	124	128/x1/9	131/Brava	Lancia	Strada	Ferrari	Other	Total	Alfa Romeo	Total
1964	-	-	1/	1/	1/	1/	-	-	-	1/	1.93	0.26	2.19
1965	-	-	1/	1/	1/	1/	-	-	-	1/	1.51	.30	1.81
1966	-	-	1/	1/	1/	1/	-	-	-	1/	1.20	.20	1.40
1967	-	-	1/	1/	1/	1/	-	-	-	1/	1.51	.17	1.68
1968	-	-	1/	1/	1/	1/	-	-	-	1/	2.12	.07	2.19
1969	-	-	1/	1/	1/	1/	-	-	-	1/	2.54	.11	2.65
1970	-	-	1/	1/	1/	1/	-	-	-	1/	1.96	.07	2.03
1971	0.01	0.01	1/	1/	1/	1/	-	-	-	1/	1.95	.08	2.04
1972	.06	.06	1/	1/	1/	1/	-	-	-	1/	2.41	.09	2.56
1973	.07	.07	1.01	0.74	-	-	-	-	-	0.48	2.23	.10	2.40
1974	.06	.06	1.45	1.74	-	-	-	-	-	2/	3.19	.14	3.39
1975	.02	.02	1.41	2.42	0.56	-	-	-	-	.04	4.43	.23	4.68
1976	-	-	.51	1.35	.80	-	0.16	-	-	.05	2.87	.23	3.10
1977	-	-	.45	.96	.78	-	.19	-	-	-	2.38	.19	2.57
1978	-	-	.56	.90	.74	-	.10	-	-	-	2.31	.22	2.53
1979	-	-	.50	.62	.50	-	.05	0.43	.02	-	2.12	.14	2.26
1980	-	-	.33	.26	.25	-	.07	.42	.02	-	1.37	.10	1.47

1/ Not available.

2/ Less than 0.005 percent.

Source: Compiled from data presented in tables 6 and 12.

Table 31.—New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from the United Kingdom to total U.S. import sales, by manufacturers of makes, and models, 1964-80

Year	U.S. manufacturers										British Leyland										Total
	Chrysler	Ford	Eng.	Total	MG	Triumph	Jaguar	Austin	Austin	Healey	Austin	Morris	Minor	Rover	Total	Jensen	Lotus	Rootes	Rolls Royce/Bentley		
1964	-	0.89	0.89	5.26	4.52	0.86	0.14	1.81	0.05	0.10	12.74	-	0.04	1.62	0.07	15.36					
1965	-	.90	.90	4.51	3.61	.74	.17	1.50	.02	.26	10.81	-	.05	1.45	.06	13.27					
1966	-	1.06	1.06	2.82	2.00	.67	.18	1.11	.01	.27	7.06	-	.04	1.11	.02	9.29					
1967	-	1.58	1.58	2.12	1.45	.56	.15	0.77	.08	.25	5.38	-	.03	0.74	.03	7.76					
1968	-	1.68	1.68	1.69	1.27	.36	.72	.36	.01	.16	4.57	-	.02	.23	.03	6.53					
1969	-	1.24	1.24	1.65	.92	.34	.95	.34	-	.08	4.28	-	.03	.17	.02	5.74					
1970	-	.53	.53	1.61	.85	.37	.71	.06	-	.08	3.68	-	.04	.16	.02	4.43					
1971	1.20	.03	1.23	1.38	.86	.25	.26	-	-	.03	2.78	-	.03	.01	.02	4.07					
1972	0.57	-	.57	1.27	.93	.20	.04	-	-	.04	2.48	-	.04	-	.02	3.11					
1973	0.18	-	.18	1.21	.81	.25	.18	-	-	.04	2.50	0.05	.04	-	.02	2.78					
1974	-	-	-	1.13	.83	.24	.22	-	-	.03	2.45	.14	.04	-	.03	2.66					
1975	-	-	-	1.22	.99	1.30	.58	-	-	1/	3.09	.10	.02	-	.03	3.24					
1976	-	-	-	1.23	1.22	.32	.05	-	-	-	2.82	-	-	-	.03	2.85					
1977	-	-	-	1.20	1.01	.15	1/	-	-	-	2.36	-	.02	-	.04	2.42					
1978	-	-	-	.97	.60	.17	-	-	-	-	1.75	2/	2/	-	2/	1.75					
1979	-	-	-	.90	.44	.13	-	-	-	-	1.47	2/	2/	-	2/	1.47					
1980	-	-	-	.40	.51	.09	-	-	-	.01	1.03	2/	2/	-	2/	1.03					

1/ Less than 0.005 percent.

2/ Not available.

Source: Compiled from data presented in tables 6 and 13.

Table 32.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from Sweden, to total U.S. import sales, by manufacturers of makes, and models, 1964-80

Year	(In percent based on quantity)										
	Volvo					Saab					
	6	4	Other	Total	99 LE	99 EMS	GL	900	Other	Total	Total
	cylinder:	cylinder:									
1964	1/	1/	1/	3.76	1/	1/	-	-	1/	1.13	4.89
1965	1/	1/	1/	3.39	1/	1/	-	-	1/	1.02	4.41
1966	1/	1/	1/	3.26	1/	1/	-	-	1/	0.89	4.15
1967	1/	1/	1/	3.26	1/	1/	-	-	1/	1.02	4.28
1968	1/	1/	1/	2.68	1/	1/	-	-	1/	.82	3.50
1969	1/	1/	1/	2.10	1/	1/	-	-	1/	.63	2.73
1970	1/	1/	1/	2.20	1/	1/	-	-	1/	.57	2.86
1971	1/	1/	1/	2.08	1/	1/	-	-	1/	.57	2.65
1972	1/	1/	1/	2.13	1/	1/	-	-	1/	.56	2.69
1973	0.58	1.60	0.14	2.32	0.30	0.04	-	-	0.31	.65	2.97
1974	.62	1.78	-	2.40	.42	.05	-	-	.14	.61	3.01
1975	.70	1.88	.01	2.50	.46	.09	-	-	.04	.50	3.18
1976	.67	1.21	.02	1.90	.33	.07	-	-	.03	.43	2.33
1977	.45	1.14	-	1.50	.25	.10	-	-	.10	.45	2.03
1978	.43	1.40	-	1.83	.09	.10	0.29	-	.08	.56	2.39
1979	.45	1.49	-	1.94	-	-	.10	0.42	-	.52	2.46
1980	.47	1.47	-	1.94	-	.06	.15	.15	.09	.46	2.41

1/ Not available.

Source: Compiled from data presented in tables 6 and 14.

Table 33.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports from France to total U.S. import sales, by manufacturers of makes, and models, 1964-80

Year	U.S. manufacturers										Peugeot		Renault					Citroen	Total
	Chrysler		Total		Diesel		Gasoline		Total		R-12	R-15/17	R-5	Other	Total				
	Simca																		
1964	2.16	2.16	-	0.67	0.67	1/	1/	1/	1/	1/	1/	-	1/	4.23	0.22	7.28			
1965	2.47	2.47	-	.59	.59	1/	1/	1/	1/	1/	1/	-	1/	2.26	.20	5.52			
1966	1.66	1.66	-	.36	.36	1/	1/	1/	1/	1/	1/	-	1/	1.65	.15	3.82			
1967	0.70	0.70	-	.37	.37	1/	1/	1/	1/	1/	1/	-	1/	1.92	.09	3.08			
1968	.38	.38	-	.28	.28	1/	1/	1/	1/	1/	1/	-	1/	1.43	.07	2.16			
1969	.45	.45	-	.24	.24	1/	1/	1/	1/	1/	1/	-	1/	1.08	.06	1.83			
1970	.31	.31	-	.26	.26	1/	1/	1/	1/	1/	1/	-	1/	1.07	.06	1.70			
1971	.21	.21	-	.27	.27	1/	1/	1/	1/	1/	1/	-	1/	0.71	.06	1.25			
1972	.04	.04	-	.20	.20	1/	1/	1/	1/	1/	1/	-	1/	.50	.08	0.82			
1973	-	-	-	.16	.16	0.24	0.09	0.09	0.09	0.09	0.09	-	0.02	.35	.04	.55			
1974	-	-	0.14	.22	.36	.29	.10	.10	.10	.10	.10	-	2/	.39	.02	.77			
1975	-	-	.26	.26	.52	.18	.07	.07	.07	.07	.07	-	-	.25	-	.77			
1976	-	-	.20	.21	.41	.08	.03	.03	.03	.03	.03	0.18	-	.29	-	.70			
1977	-	-	.17	.17	.33	.05	.04	.04	.04	.04	.04	.35	-	.45	-	.78			
1978	-	-	.20	.13	.33	.01	.03	.03	.03	.03	.03	.53	-	.56	-	.89			
1979	-	-	.30	.11	.41	-	-	-	-	-	-	.61	-	.61	-	1.02			
1980	-	-	.35	.08	.44	-	-	-	-	-	-	.78	.06	.84	-	1.28			

1/ Not available.

2/ Less than 0.005 percent.

Source: Compiled from data presented in tables 6 and 15.

SECTION VII

RATIOS OF U.S. RETAIL NEW CAR SALES OF IMPORTS BY U.S. MOTOR-VEHICLE  
MANUFACTURERS TO TOTAL RETAIL SALES OF IMPORTED PASSENGER AUTOMOBILES  
(TABLES 34-37)

Table 34.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports by U.S. motor-vehicle manufacturers from the 8 principal sources to total U.S. import sales, 1964-80

(In percent based on quantity)

Period	Sales of imported vehicles from Canada						Total
	U.S. manufacturers						
	General Motors	Ford	Chrysler	AMC	Studebaker		
1964-----	-	0.40	-	-	2.24	2.64	
1965-----	-	.30	3.76	-	2.13	6.19	
1966-----	0.45	8.07	10.94	1.22	0.24	20.92	
1967-----	8.23	8.89	11.26	2.52	-	30.90	
1968-----	8.21	12.44	10.37	2.32	-	33.34	
1969-----	11.41	16.95	9.18	1.78	-	39.32	
1970-----	6.52	15.69	10.74	2.15	-	25.10	
1971-----	10.73	12.49	8.74	1.64	-	33.60	
1972-----	8.45	14.63	9.21	2.16	-	34.45	
1973-----	9.03	13.35	8.22	2.38	-	32.98	
1974-----	12.01	14.05	8.29	1.93	-	36.28	
1975-----	9.44	10.21	9.84	1.62	-	31.11	
1976-----	12.17	12.17	9.33	1.34	-	35.04	
1977-----	10.70	10.21	6.58	1.18	-	28.68	
1978-----	11.91	10.15	5.04	0.80	-	27.90	
1979-----	9.50	7.03	3.64	-	-	20.17	
1980-----	10.39	6.13	1.96	.08	-	18.58	

Table 34.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports by U.S. motor-vehicle manufacturers from the 8 principal sources to total U.S. import sales, 1964-80--Continued

(In percent based on quantity)

Period	Sales of imported vehicles from all other sources						Total
	U.S. manufacturers				All other imports		
	General Motors	Ford	Chrysler	Total			
1964-----	3.21	0.89	2.16	6.26	91.10	97.36	
1965-----	3.25	.90	2.47	6.62	87.19	93.81	
1966-----	4.16	1.06	1.66	6.88	72.70	79.08	
1967-----	4.90	1.58	0.70	7.18	61.92	69.10	
1968-----	5.88	1.68	.38	7.94	58.72	66.66	
1969-----	5.43	1.24	.45	7.12	53.56	60.68	
1970-----	4.42	1.42	.31	6.15	58.75	64.90	
1971-----	3.81	2.46	2.63	8.90	57.50	66.40	
1972-----	2.84	3.84	2.01	8.69	56.86	65.55	
1973-----	2.61	4.40	1.54	8.55	58.47	67.02	
1974-----	2.68	3.46	1.94	8.08	55.64	63.72	
1975-----	1.73	2.40	2.63	6.76	62.13	68.89	
1976-----	0.45	1.30	3.42	5.17	59.82	64.96	
1977-----	1.00	2.17	4.18	7.35	63.97	71.32	
1978-----	.81	2.93	3.77	7.51	64.59	72.10	
1979-----	.48	2.71	4.78	7.97	71.86	79.83	
1980-----	-	2.36	4.45	6.82	74.59	81.41	

Table 34.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports by U.S. motor-vehicle manufacturers from the 8 principal sources to total U.S. import sales, 1964-80--Continued

Period	Total sales of imports								
	U.S. manufactures						Total	:All other: : imports :	Total
	General: Motors :	Ford :	Chrysler :	AMC :	Studebaker :				
1964-----	3.21 :	1.29 :	2.16 :	- :	2.24 :	8.90 :	91.10 :	100.00	
1965-----	3.25 :	1.20 :	6.23 :	- :	2.13 :	12.81 :	87.19 :	100.00	
1966-----	4.61 :	9.13 :	12.60 :	1.22 :	0.24 :	27.80 :	72.20 :	100.00	
1967-----	13.13 :	10.47 :	11.96 :	2.52 :	- :	38.08 :	61.92 :	100.00	
1968-----	14.09 :	14.12 :	10.75 :	2.32 :	- :	41.28 :	58.72 :	100.00	
1969-----	16.84 :	18.19 :	9.63 :	1.78 :	- :	46.44 :	53.56 :	100.00	
1970-----	10.94 :	17.11 :	11.05 :	2.15 :	- :	41.25 :	58.75 :	100.00	
1971-----	14.54 :	14.95 :	11.37 :	1.64 :	- :	42.50 :	57.50 :	100.00	
1972-----	11.29 :	18.47 :	11.22 :	2.16 :	- :	43.14 :	56.86 :	100.00	
1973-----	11.64 :	17.75 :	9.76 :	2.38 :	- :	41.53 :	58.47 :	100.00	
1974-----	14.69 :	17.51 :	10.23 :	1.93 :	- :	44.36 :	55.64 :	100.00	
1975-----	11.17 :	12.61 :	12.47 :	1.62 :	- :	37.87 :	62.13 :	100.00	
1976-----	12.61 :	13.47 :	12.74 :	1.40 :	- :	40.22 :	59.78 :	100.00	
1977-----	11.71 :	12.38 :	10.76 :	1.18 :	- :	36.03 :	63.97 :	100.00	
1978-----	12.72 :	13.07 :	8.81 :	0.80 :	- :	35.41 :	64.59 :	100.00	
1979-----	9.98 :	9.74 :	8.42 :	- :	- :	28.14 :	71.86 :	100.00	
1980-----	10.39 :	8.49 :	6.42 :	.08 :	- :	25.40 :	74.59 :	100.00	

Source: Compiled from data presented in tables 6 and 16.

Table 35.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports by General Motors Corp. to total U.S. import sales, by countries of origin, and makes, 1964-80

Year	Canada					Total	West Germany:	Japan,	Total
	Chevrolet	Pontiac	Oldsmobile	Buick	Cadillac		and Belgium, Opel	Isuzu	
1964-----	-	-	-	-	-	-	3.21	-	3.21
1965-----	-	-	-	-	-	-	3.25	-	3.25
1966-----	0.45	-	-	-	-	0.45	4.16	-	4.61
1967-----	7.10	-	0.53	0.60	-	8.23	4.90	-	13.13
1968-----	3.14	-	2.84	2.23	-	8.21	5.88	-	14.09
1969-----	6.14	1.97	1.56	1.74	-	11.41	5.43	-	16.84
1970-----	4.41	2.11	-	-	-	6.52	4.42	-	10.94
1971-----	7.42	3.41	-	-	-	10.73	3.81	-	14.54
1972-----	6.67	1.78	-	-	-	8.45	2.84	-	11.29
1973-----	7.60	1.43	-	-	-	9.03	2.61	-	11.64
1974-----	10.67	0.45	.45	.44	-	12.01	2.68	-	14.69
1975-----	6.88	.41	1.09	1.06	-	9.44	1.73	-	11.17
1976-----	8.97	1.47	.82	.91	-	12.17	0.17	0.28	12.62
1977-----	7.59	1.87	.67	.58	-	10.70	.01	.99	11.70
1978-----	6.25	1.82	3.85	-	-	11.91	-	.81	12.72
1979-----	2.81	5.65	1.04	-	-	9.50	-	.48	9.98
1980-----	4.37	3.28	2.73	-	-	10.39	-	-	10.39

Source: Compiled from data presented in tables 6 and 17.

Table 36.--New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports by the Ford Motor Co. to total U.S. import sales, by countries of origin and makes, 1964-80

Year	Canada			West Germany			Italy, Pantera	United Kingdom: English: Ford/ Cortina:	Total
	Ford	Lincoln/ Mercury	Total	Capri	Fiesta	Total			
1964-----	0.36	0.04	0.40	-	-	-	-	0.89	1.29
1965-----	.30	-	.30	-	-	-	-	.90	1.20
1966-----	7.92	.15	8.07	-	-	-	-	1.06	9.13
1967-----	8.46	.43	8.89	-	-	-	-	1.58	10.47
1968-----	11.20	1.24	12.44	-	-	-	-	1.68	14.12
1969-----	15.58	1.37	16.95	-	-	-	-	1.24	18.19
1970-----	14.62	1.07	15.69	0.89	-	0.89	-	.53	17.11
1971-----	11.51	.98	12.49	2.42	-	2.42	0.01	.03	14.95
1972-----	13.71	.92	14.63	3.78	-	3.78	.06	-	18.47
1973-----	12.73	.62	13.35	4.33	-	4.33	.07	-	17.75
1974-----	13.91	.14	14.05	3.40	-	3.40	.06	-	17.51
1975-----	10.17	.04	10.21	2.38	-	2.38	.02	-	12.61
1976-----	11.28	.89	12.17	1.30	-	1.30	-	-	13.47
1977-----	9.51	.70	10.21	.77	1.40	2.17	-	-	12.38
1978-----	8.38	1.77	10.15	.15	2.78	2.93	-	-	13.07
1979-----	5.87	1.16	7.03	-	2.71	2.71	-	-	9.74
1980-----	5.09	1.03	6.13	-	2.36	2.36	-	-	8.49

Source: Compiled from data presented in tables 6 and 18.

Table 37.---New passenger automobiles: Ratios of U.S. retail new car sales, by dealers, of imports by the Chrysler Corp. to total U.S. import sales, by countries of origin and makes, 1964-80

Year	(In units)													
	Canada				Japan				United Kingdom				France	Total
	Plymouth	Dodge	Chrysler	Total	Dodge	Plymouth	Total	Plymouth	Cricket	Total	Plymouth	Cricket	Simca	Total
1964	-	-	-	-	-	-	-	-	-	-	-	-	2.16	2.16
1965	1/	3.76	-	3.76	-	-	-	-	-	-	-	-	2.47	6.23
1966	1.85	9.09	-	10.94	-	-	-	-	-	-	-	-	1.66	12.60
1967	7.00	4.26	-	11.26	-	-	-	-	-	-	-	-	0.70	11.96
1968	7.50	2.87	-	10.37	-	-	-	-	-	-	-	-	.38	10.75
1969	3.70	5.48	-	9.18	-	-	-	-	-	-	-	-	.45	9.63
1970	2.70	8.04	-	10.74	-	-	-	-	-	-	-	-	.31	11.05
1971	3.64	5.10	-	8.74	1.22	-	1.22	-	-	1.20	-	-	.21	11.37
1972	5.50	3.71	-	9.21	1.40	-	1.40	-	-	0.57	-	-	.04	11.22
1973	4.30	3.92	-	8.22	1.36	-	1.36	-	-	.18	-	-	-	9.76
1974	3.55	3.60	1.14	8.29	1.94	-	1.94	-	-	-	-	-	-	10.23
1975	0.51	1.86	7.47	9.84	2.63	-	2.63	-	-	-	-	-	-	12.47
1976	-	1.63	7.70	9.33	2.10	-	2.10	-	-	-	-	-	-	12.75
1977	-	1.60	4.98	6.58	2.50	1.32	3.47	-	-	-	-	-	-	10.76
1978	-	1.54	3.50	5.04	2.27	1.68	4.18	-	-	-	-	-	-	8.81
1979	-	.82	2.82	3.64	2.66	2.12	4.78	-	-	-	-	-	-	8.42
1980	-	.74	1.22	1.96	2.19	2.26	4.45	-	-	-	-	-	-	6.42
1/	Less than 0.005 percent.													

Source: Compiled from data presented in tables 6 and 19.

SECTION VIII

MANUFACTURERS' SUGGESTED RETAIL PRICES FOR PASSENGER AUTOMOBILES  
IN THE U.S. MARKET (TABLES 38-44)

Table 38.--New passenger automobiles: Ranges of manufacturers' suggested retail prices for United States-Canadian-type vehicles assembled in the United States or Canada for sale in the United States, by manufacturers and makes, model years 1965-81

(In U.S. dollars)						
Model year	General Motors Corp.					
	Chevrolet		Pontiac	Oldsmobile	Buick	Cadillac
	Corvette	Other				
Lowest price for line						
1965-----	\$4,106	\$2,066	\$2,260	\$2,344	\$2,343	\$5,247
1966-----	4,084	2,083	2,278	2,348	2,348	4,986
1967-----	4,141	2,090	2,388	2,410	2,411	5,040
1968-----	4,320	2,243	2,461	2,512	2,513	5,315
1969-----	4,438	2,258	2,510	2,561	2,562	5,484
1970-----	4,849	2,414	2,623	2,676	2,685	5,637
1971-----	5,296	2,090	2,488	2,885	2,847	5,899
1972-----	5,246	2,060	2,426	2,958	2,925	5,771
1973-----	5,399	2,087	2,452	2,613	2,605	5,866
1974-----	5,766	2,380	2,722	2,883	2,875	7,156
1975-----	6,537	2,786	2,841	3,203	3,234	8,184
1976-----	7,605	2,899	3,064	3,390	3,435	8,629
1977-----	8,648	2,999	3,305	3,653	3,642	9,810
1978-----	9,351	3,074	3,540	3,925	4,102	10,444
1979-----	10,515	3,299	3,831	4,181	4,082	11,385
1980-----	13,965	4,057	4,623	5,501	5,563	12,899
1981-----	15,599	4,595	5,252	6,343	6,405	13,791
Highest price for line						
1965-----	\$4,321	\$3,104	\$3,632	\$4,778	\$4,440	\$6,738
1966-----	4,295	3,234	3,602	4,617	4,424	6,631
1967-----	4,353	3,413	3,819	4,869	4,469	10,571
1968-----	4,663	3,570	3,987	4,750	4,615	10,768
1969-----	4,781	3,678	4,104	4,836	4,701	10,979
1970-----	5,192	3,866	4,405	5,023	4,854	11,178
1971-----	5,533	4,150	4,532	5,457	5,253	12,008
1972-----	5,472	4,423	4,721	5,341	5,149	11,880
1973-----	5,635	4,496	4,810	5,441	5,221	12,080
1974-----	6,002	4,645	5,015	5,914	5,748	12,989
1975-----	6,798	5,351	5,896	6,753	6,516	14,557
1976-----	7,605	5,546	5,906	7,137	6,852	15,239
1977-----	8,648	5,734	5,992	11,132	7,358	19,014
1978-----	9,351	6,150	6,676	8,899	8,087	20,363
1979-----	10,515	6,758	7,371	10,371	10,648	21,981
1980-----	13,965	7,536	8,080	11,934	12,446	20,477
1981-----	15,999	8,298	9,381	12,526	13,499	22,084

Table 38.--New passenger automobiles: Ranges of manufacturers' suggested retail prices for United States-Canadian-type vehicles assembled in the United States or Canada for sales in the United States, by manufacturers and makes, model years 1965-81--Continued

(In U.S. dollars)					
Model year	Ford Motor Co.			Chrysler Corp.	
	Ford	Mercury	Lincoln	Plymouth	Dodge
Lowest price for line					
1965-----	\$2,020	\$2,154	\$6,292	\$2,019	\$2,089
1966-----	2,060	2,206	5,485	2,025	2,094
1967-----	2,118	2,284	5,553	2,117	2,187
1968-----	2,252	2,477	5,736	2,254	2,323
1969-----	1,995	2,532	6,063	2,307	2,400
1970-----	1,995	2,631	6,976	2,172	2,261
1971-----	1,919	2,217	6,966	2,313	2,343
1972-----	1,960	2,232	7,068	2,287	2,316
1973-----	2,021	2,295	7,230	2,376	2,424
1974-----	2,442	2,646	7,727	2,676	2,724
1975-----	2,919	3,113	9,214	3,243	3,269
1976-----	2,895	3,317	9,142	3,241	3,258
1977-----	3,077	3,342	9,474	3,570	3,582
1978-----	2,995	3,672	9,974	3,706	3,706
1979-----	3,233	3,829	11,497	4,060	4,122
1980-----	4,056	4,701	13,067	5,033	5,045
1981-----	5,158	5,199	14,024	5,299	5,299
Highest price for line					
1965-----	\$4,953	\$3,599	\$6,938	\$3,224	\$3,437
1966-----	4,879	3,614	6,383	3,251	3,436
1967-----	4,825	3,989	6,449	3,418	3,712
1968-----	4,924	4,244	6,585	3,543	3,869
1969-----	4,964	4,262	6,758	3,718	4,046
1970-----	5,182	4,500	7,281	4,216	4,242
1971-----	5,516	5,033	8,421	3,998	4,473
1972-----	5,293	5,034	8,640	4,293	4,723
1973-----	5,577	5,206	8,984	4,599	4,859
1974-----	6,799	5,394	9,574	4,760	5,193
1975-----	7,701	6,469	11,082	5,575	5,905
1976-----	7,790	6,528	11,060	5,761	5,869
1977-----	7,990	6,880	11,561	5,681	5,730
1978-----	10,143	7,232	12,529	5,625	5,629
1979-----	10,928	7,556	21,452	4,483	6,342
1980-----	12,072	8,721	21,653	7,116	7,129
1981-----	11,561	9,588	17,682	7,469	7,899

Table 38.--New passenger automobiles: Ranges of manufacturers' suggested retail prices for United States-Canadian-type vehicles assembled in the United States or Canada for sale in the United States, by manufacturers and makes, model years 1965-81--Continued

Model year	Chrysler Corp.	American Motors Corp.	Volkswagen (USA)	All United States-Canadian-type vehicles
: Lowest price for line				
1965-----	\$3,024	\$1,979	-	\$1,979
1966-----	3,052	2,017	-	2,017
1967-----	3,159	1,839	-	1,839
1968-----	3,306	1,946	-	1,946
1969-----	3,414	1,998	-	1,995
1970-----	3,514	1,879	-	1,879
1971-----	4,078	1,899	-	1,899
1972-----	4,035	1,999	-	1,960
1973-----	4,181	2,098	-	2,021
1974-----	4,320	2,409	-	2,380
1975-----	4,854	2,798	-	2,786
1976-----	4,993	2,889	-	2,889
1977-----	5,066	2,995	-	2,995
1978-----	5,114	3,399	4,220	2,995
1979-----	5,133	3,699	4,697	3,233
1980-----	5,995	4,505	5,215	4,056
1981-----	6,672	4,995	5,715	4,595
: Highest price for line				
1965-----	\$6,619	\$2,970	-	\$6,938
1966-----	6,540	2,880	-	6,540
1967-----	6,661	2,978	-	6,739
1968-----	6,940	3,207	-	6,940
1969-----	6,131	3,998	-	7,110
1970-----	6,328	4,122	-	7,284
1971-----	6,864	4,430	-	8,421
1972-----	6,762	4,437	-	8,640
1973-----	7,057	4,861	-	8,984
1974-----	7,457	4,960	-	9,574
1975-----	8,844	3,844	-	11,082
1976-----	6,737	4,373	-	12,479
1977-----	7,215	4,899	-	13,359
1978-----	7,715	5,299	5,060	14,267
1979-----	8,875	5,899	5,257	21,981
1980-----	10,872	8,115	6,290	21,653
1981-----	18,690	9,009	7,000	22,084

Source: Compiled from data reported in the annual almanac editions of Automotive News.

Note.—All prices are manufacturers' suggested retail prices in effect in the spring of the model years listed. They do not include any shipping costs (except Canadian shipping costs to the U.S. port of entry), or State or local taxes. They do include U.S. excise taxes for the years in which excise taxes were in effect. The cost of optional equipment is not included in any of the prices; dealers' preparation fees are included.



Table 40.—New passenger automobiles: Ranges of manufacturers' suggested retail prices for vehicles imported from West Germany for sale in the United States, by makes and models, model years 1965-1981

(In U.S. dollars)

Model year	Lowest price for line										Highest price for line									
	Ford Capri	Ford Fiesta	Ford, Fiesta	Buick, Opel	Volkswagen: 2/	Audi	Porsche	Mercedes: 1/	BMW	All imports from West Germany	Ford, Capri	Ford, Fiesta	Ford, Fiesta	Buick, Opel	Volkswagen: 2/	Audi	Porsche	Mercedes: 1/	BMW	All imports from West Germany
1965	-	-	-	\$1,655	\$1,595	\$1,598	\$4,195	\$3,844	\$1,648	\$1,595	-	-	-	-	-	-	-	-	-	-
1966	-	-	-	1,627	1,585	1,511	4,690	3,955	2,477	1,511	-	-	-	-	-	-	-	-	-	-
1967	-	-	-	1,665	1,639	1,598	4,790	4,084	2,477	1,598	-	-	-	-	-	-	-	-	-	-
1968	-	-	-	1,766	1,699	1,708	4,950	4,360	2,597	1,699	-	-	-	-	-	-	-	-	-	-
1969	-	-	-	1,832	1,799	1,879	1,195	4,560	2,727	1,799	-	-	-	-	-	-	-	-	-	-
1970	-	-	-	1,925	1,839	1,979	3,595	4,061	2,899	1,839	-	-	-	-	-	-	-	-	-	-
1971	-	-	-	1,878	1,845	1,979	3,595	5,312	2,899	1,839	-	-	-	-	-	-	-	-	-	-
1972	-	-	-	2,175	1,999	3,085	3,900	6,020	3,571	1,845	-	-	-	-	-	-	-	-	-	-
1973	-	-	-	2,849	2,199	4,150	4,499	6,662	4,498	1,999	-	-	-	-	-	-	-	-	-	-
1974	-	-	-	3,566	2,625	3,975	5,400	7,400	4,975	2,199	-	-	-	-	-	-	-	-	-	-
1975	-	-	-	4,117	2,895	4,450	6,300	9,172	5,940	2,625	-	-	-	-	-	-	-	-	-	-
1976	-	-	-	4,117	3,499	5,100	7,250	9,930	6,570	2,895	-	-	-	-	-	-	-	-	-	-
1977	-	-	-	4,361	3,499	5,100	7,250	9,930	6,570	3,499	-	-	-	-	-	-	-	-	-	-
1978	-	-	-	4,373	\$3,958	5,295	9,395	11,573	8,230	3,499	-	-	-	-	-	-	-	-	-	-
1979	-	-	-	4,389	4,389	5,954	11,995	13,145	9,085	4,499	-	-	-	-	-	-	-	-	-	-
1980	-	-	-	4,791	4,791	6,445	14,600	15,068	10,520	4,389	-	-	-	-	-	-	-	-	-	-
1981	-	-	-	-	-	8,650	16,770	17,533	11,810	4,791	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	8,990	16,770	19,312	12,895	7,975	-	-	-	-	-	-	-	-	-	-

1/ During the 1976 model year, production of the Opel was shifted from West Germany and Belgium to Japan for export to the U.S. market.  
2/ Imported models only.

Source: Compiled from data reported in the annual almanac editions of Automotive News.

Note.—All prices are manufacturers' suggested retail prices in effect in the spring of the model years listed. The prices are port-of-entry prices on the east coast of the United States and do not include surface transportation costs in the United States. U.S. excise taxes and import duties are included, but State and local taxes and the cost of optional equipment are not. Dealers' preparation fees are not included, except where noted.

Table 41.--New passenger automobiles: Ranges of manufacturers' suggested retail prices for vehicles imported from Italy for sale in the United States, by makes and models, model years 1965-81

(In U.S. dollars)							
Model year	Ford Pantera	Fiat			Alfa Romeo	Maserati	All imports from Italy
		Fiat <u>1/</u>	Lanica <u>1/</u>	Ferrari			
Lowest price for line							
1965-----	-	\$1,262	-	-	\$2,995	-	\$1,262
1966-----	-	1,237	-	-	3,002	-	1,237
1967-----	-	1,237	-	-	2,995	-	1,237
1968-----	-	1,427	-	-	2,996	-	1,427
1969-----	-	1,467	-	-	3,495	-	1,467
1970-----	-	1,504	-	-	3,595	-	1,504
1971-----	-	1,555	-	-	3,795	-	1,555
1972-----	\$9,995	1,992	-	-	4,254	-	1,992
1973-----	9,995	2,195	-	\$13,900	4,437	-	2,195
1974-----	11,061	2,445	-	14,990	5,350	\$19,995	2,445
1975-----	11,061	2,741	-	22,550	5,925	21,704	2,741
1976-----	-	2,998	-	23,875	7,235	21,700	2,998
1977-----	-	2,998	\$6,995	23,875	7,595	33,775	2,998
1978-----	-	3,199	8,217	28,525	7,995	26,700	3,199
1979-----	-	3,445	8,551	35,652	9,695	31,500	3,445
1980-----	-	4,881	<u>1/</u> 8,551	39,998	10,595	36,790	4,881
1981-----	-	5,689	9,975	39,998	14,895	40,775	5,689
Highest price for line							
1965-----	-	\$2,639	-	-	\$5,895	-	\$5,895
1966-----	-	2,585	-	-	5,835	-	5,835
1967-----	-	2,585	-	-	5,550	-	5,550
1968-----	-	3,180	-	-	4,200	-	4,200
1969-----	-	3,240	-	-	4,446	-	4,446
1970-----	-	3,528	-	-	4,546	-	4,546
1971-----	-	3,707	-	-	4,795	-	4,795
1972-----	\$9,995	3,644	-	-	5,249	-	9,995
1973-----	9,995	3,988	-	\$26,800	5,474	-	26,800
1974-----	11,061	4,395	-	29,220	6,550	\$28,700	29,220
1975-----	11,061	5,129	-	22,550	6,820	32,975	32,975
1976-----	-	5,759	-	23,875	8,515	32,975	32,975
1977-----	-	6,115	\$9,995	28,580	8,895	35,945	35,945
1978-----	-	6,349	9,868	33,500	9,195	39,700	39,700
1979-----	-	7,515	10,811	40,290	11,195	42,800	42,800
1980-----	-	8,990	<u>1/</u> 10,811	44,912	12,415	48,230	48,230
1981-----	-	9,899	11,880	52,640	14,895	55,382	55,382

1/ Prices for 1979 models.

Source: Compiled from data reported in the annual almanac editions of Automotive News.

Note.--All prices are manufacturers' suggested retail prices in effect in the spring of the model years listed. The prices are port-of-entry prices on the east coast of the United States and do not include surface transportation costs in the United States. U.S. excise taxes and import duties are included, but State and local taxes and the cost of optional equipment are not. Dealers' preparation fees are not included, except where noted.

Table 42.--New passenger automobiles: Ranges of manufacturers' suggested retail prices for vehicles imported from the United Kingdom for sale in the United States, by makes and models, model years 1965-81

(In U.S. dollars)

Model year	Plymouth, Cricket	English Ford/ Cortina	British Leyland				
			MG	Triumph	Jaguar	Austin	Austin Healey
Lowest price for line							
1965-----	-	\$1,546	\$1,898	\$1,669	5,105	\$1,512	\$1,925
1966-----	-	1,552	1,861	1,665	5,272	1,483	1,888
1967-----	-	1,552	1,995	1,909	4,490	1,483	1,995
1968-----	-	1,873	2,215	2,235	5,375	1,845	2,050
1969-----	-	1,849	2,252	2,295	5,534	1,765	2,081
1970-----	-	1,889	2,279	2,295	5,534	1,815	2,081
1971-----	\$1,915	-	2,395	2,649	5,534	1,985	-
1972-----	2,017	-	2,520	2,699	7,338	-	-
1973-----	2,017	-	2,795	2,995	8,475	2,625	-
1974-----	-	-	2,995	3,195	9,200	2,899	-
1975-----	-	-	3,549	3,745	9,200	2,499	-
1976-----	-	-	3,949	4,295	14,250	-	-
1977-----	-	-	3,495	4,295	15,000	-	-
1978-----	-	-	4,650	5,150	18,375	-	-
1979-----	-	-	5,200	5,795	22,000	-	-
1980-----	-	-	7,950	7,365	<u>1/</u> 23,200	-	-
1981-----	-	-	-	-	27,500	-	-
Highest price for line							
1965-----	-	\$2,162	\$3,016	\$2,999	\$5,725	\$2,395	\$3,635
1966-----	-	3,420	2,705	2,895	6,070	2,431	3,635
1967-----	-	2,995	3,095	3,046	5,870	2,431	3,565
1968-----	-	2,363	3,160	3,175	5,977	1,845	2,050
1969-----	-	2,430	3,715	3,495	6,465	1,899	2,081
1970-----	-	2,475	3,260	3,495	6,585	1,949	2,081
1971-----	\$1,915	-	3,495	5,773	7,325	2,135	-
1972-----	2,399	-	3,615	5,805	7,732	-	-
1973-----	2,339	-	4,070	6,699	11,025	2,675	-
1974-----	-	-	4,325	4,375	12,500	2,949	-
1975-----	-	-	4,649	5,100	13,100	2,549	-
1976-----	-	-	4,795	6,050	17,000	-	-
1977-----	-	-	5,150	4,995	20,250	-	-
1978-----	-	-	5,800	6,750	23,900	-	-
1979-----	-	-	6,550	5,795	26,000	-	-
1980-----	-	-	7,950	9,235	<u>1/</u> 25,200	-	-
1981-----	-	-	-	-	30,000	-	-

See footnotes at end of table.

Table 42.--New passenger automobiles: Ranges of manufacturers' suggested retail prices for vehicles imported from the United Kingdom for sale in the United States, by or makes and models, model years 1965-81--Continued

(In U.S.dollars)								
Model year	British Leyland Rover	Jensen	Lotus	Rootes, Sunbeam	TVR	Rolls Royce	All imports from the United Kingdom 1/	
Lowest price for line								
1965-----	\$3,144	-	\$2,995	\$1,495	-	\$16,655	\$1,495	
1966-----	3,202	-	4,206	1,500	-	19,700	1,483	
1967-----	3,202	-	4,395	1,550	-	19,750	1,483	
1968-----	2,748	-	3,795	1,489	-	19,600	1,489	
1969-----	3,295	-	4,195	1,995	-	19,600	1,765	
1970-----	3,295	-	4,295	1,995	-	20,700	1,815	
1971-----	4,100	\$13,500	4,520	-	-	23,800	1,915	
1972-----	3,998	13,970	4,495	-	-	25,200	2,017	
1973-----	4,360	4,995	5,995	-	-	27,900	2,017	
1974-----	4,599	5,990	6,595	-	-	30,700	2,899	
1975-----	-	7,100	15,900	-	-	36,250	2,499	
1976-----	-	9,975	12,900	-	\$8,750	38,750	3,949	
1977-----	-	-	14,540	-	8,888	43,200	3,495	
1978-----	-	-	16,529	-	15,900	55,900	4,650	
1979-----	-	-	27,820	-	16,900	65,400	5,200	
1980-----	-	-	35,600	-	17,779	85,300	7,365	
1981-----	-	-	35,600	-	-	109,000	27,500	
Highest price for line								
1965-----	\$5,896	-	\$4,294	\$3,499	-	\$16,655	\$5,896	
1966-----	6,497	-	4,850	3,571	-	19,700	6,497	
1967-----	6,064	-	4,395	3,634	-	19,750	6,064	
1968-----	4,221	-	4,605	3,548	-	31,600	5,977	
1969-----	4,198	-	5,995	2,475	-	31,600	6,465	
1970-----	5,398	-	5,995	2,475	-	31,600	6,585	
1971-----	5,398	\$13,500	5,495	-	-	34,600	7,325	
1972-----	3,998	13,970	6,895	-	-	35,600	7,732	
1973-----	4,360	15,000	5,995	-	-	42,100	11,025	
1974-----	4,599	16,200	7,725	-	-	47,800	12,500	
1975-----	-	22,500	15,900	-	-	60,200	15,900	
1976-----	-	26,450	17,500	-	\$8,750	63,800	17,500	
1977-----	-	-	19,400	-	8,888	90,000	20,250	
1978-----	-	-	21,334	-	15,900	115,000	23,900	
1979-----	-	-	29,548	-	16,900	115,000	29,548	
1980-----	-	-	37,900	-	17,779	148,400	37,900	
1981-----	-	-	37,900	-	-	155,800	37,900	

1/ Excludes Rolls Royces, Bentleys, and Jensens.

Source: Compiled from data reported in the annual almanac editions of Automotive News.

Note.--All prices are manufacturers' suggested retail prices in effect in the spring of the model years listed. The prices are port-of-entry prices on the east coast of the United States and do not include surface transportation costs in the United States. U.S. excise taxes and import duties are included, but State and local taxes and the cost of optional equipment are not. Dealers' preparation fees are not included, except where noted.

Table 43.--New passenger automobiles: Ranges of manufacturers' suggested retail prices for vehicles imported from Sweden for sale in the United States, by makes and models, model years 1965-81

(In U.S. dollars)			
Model year	Volvo	Saab	All imports from Sweden
: Lowest price for line			
1965-----	\$2,330	\$1,985	\$1,985
1966-----	2,565	2,011	2,011
1967-----	2,655	1,795	1,795
1968-----	2,775	1,995	1,995
1969-----	3,020	2,249	2,249
1970-----	3,095	2,545	2,545
1971-----	3,270	2,532	2,532
1972-----	3,520	2,595	2,595
1973-----	4,160	2,995	2,995
1974-----	4,750	4,448	4,448
1975-----	5,625	5,198	5,198
1976-----	6,295	6,298	6,295
1977-----	6,595	6,698	6,595
1978-----	6,645	5,998	5,998
1979-----	7,235	6,798	6,798
1980-----	7,965	7,995	7,965
1981-----	9,315	10,400	9,315
: Highest price for line			
1965-----	\$4,140	2,790	\$4,140
1966-----	4,115	2,913	4,115
1967-----	4,115	2,770	4,115
1968-----	4,115	3,695	4,115
1969-----	4,140	3,725	4,140
1970-----	4,495	3,265	4,495
1971-----	4,670	3,495	4,670
1972-----	5,180	3,895	5,180
1973-----	5,945	4,445	5,945
1974-----	6,895	5,198	6,895
1975-----	7,950	6,995	7,950
1976-----	9,895	6,798	9,895
1977-----	7,745	7,298	7,745
1978-----	14,700	9,998	14,700
1979-----	15,995	11,908	15,995
1980-----	17,345	13,695	17,345
1981-----	19,550	15,100	19,500

Source: Compiled from data reported in the annual almanac editions of Automotive News.

Note.—All prices are manufacturers' suggested retail prices in effect in the spring of the model years listed. The prices are port-of-entry prices on the east coast of the United States and do not include surface transportation costs in the United States. U.S. excise taxes and import duties are included, but State and local taxes and the cost of optional equipment are not. Dealers' preparation fees are not included, except where noted.

Table 44.--New passenger automobiles: Ranges of manufacturers' suggested retail prices for vehicles imported from France for sale in the United States, by makes and models, model years 1965-81

(In U.S. dollars)					
Model year	Chrysler : Simca	Peugeot	Renault	Citroen	All imports : from France
: Lowest price for line					
1965-----	\$1,595	\$2,295	\$1,515	\$1,595	\$1,515
1966-----	1,564	2,215	1,409	1,703	1,409
1967-----	1,614	2,215	1,409	1,703	1,409
1968-----	1,655	2,699	1,745	2,898	1,655
1969-----	1,715	2,699	1,775	3,165	1,715
1970-----	1,875	2,995	1,725	3,375	1,725
1971-----	1,947	2,479	1,799	3,550	1,799
1972-----	-	2,560	2,295	2,825	2,295
1973-----	-	4,230	2,598	13,350	2,598
1974-----	-	4,830	2,795	13,350	2,795
1975-----	-	5,610	3,129	-	3,129
1976-----	-	6,470	3,295	-	3,295
1977-----	-	6,665	3,345	-	3,345
1978-----	-	7,490	3,495	-	3,495
1979-----	-	8,040	3,895	-	3,895
1980-----	-	9,598	4,587	-	4,587
1981-----	-	10,990	5,200	-	5,200
: Highest price for line					
1965-----	\$2,635	\$2,795	\$2,295	\$3,810	\$3,810
1966-----	2,578	3,899	2,345	5,699	5,699
1967-----	2,575	3,899	2,199	4,210	4,210
1968-----	1,805	2,799	1,919	4,056	4,056
1969-----	2,159	2,899	2,445	4,170	4,170
1970-----	2,145	3,195	2,395	4,329	4,329
1971-----	2,032	3,369	3,495	4,644	4,644
1972-----	-	3,990	2,825	11,700	11,700
1973-----	-	4,670	4,338	13,350	13,350
1974-----	-	6,350	5,310	13,350	13,350
1975-----	-	7,240	5,929	-	7,240
1976-----	-	8,470	6,665	-	8,470
1977-----	-	10,990	6,998	-	10,990
1978-----	-	10,990	7,385	-	10,990
1979-----	-	12,840	7,945	-	12,840
1980-----	-	15,496	5,193	-	15,496
1981-----	-	15,510	8,358	-	15,510

Source: Compiled from data reported in the annual almanac editions of Automotive News.

Note.—All prices are manufacturers' suggested retail prices in effect in the spring of the model years listed. The prices are port-of-entry prices on the east coast of the United States and do not include surface transportation costs in the United States. U.S. excise taxes and import duties are included, but State and local taxes and the cost of optional equipment are not. Dealers' preparation fees are not included, except where noted.

SECTION IX

U.S. NEW-CAR REGISTRATION DATA, GEOGRAPHICAL REGIONS  
AND STATES (TABLES 45-50)

Table 45.---New passenger automobiles: Total U.S. new-car registrations and U.S. new-car registrations of imports (except from Canada), by geographical regions of the United States, 1964-80 1/

Year	New England States		Middle Atlantic States		East North Central States		West North Central States		South Atlantic States 1/		East South Central States		West South Central States		Mountain States		Pacific States		Total
1964	466,234	1,499,297	1,896,313	647,996	1,148,913	396,921	695,380	280,348	1,033,298	8,065,150									
1965	527,177	1,763,736	2,283,795	745,248	1,295,861	464,177	804,503	300,578	1,111,827	9,296,902									
1966	514,017	1,655,384	2,131,736	736,291	1,321,178	465,142	799,327	292,921	1,075,941	8,991,937									
1967	476,214	1,561,906	1,940,337	670,681	1,204,135	422,904	756,590	273,536	1,035,250	8,341,553									
1968	554,603	1,760,813	2,202,391	719,727	1,397,004	468,468	820,892	310,425	1,151,030	9,385,353									
1969	534,573	1,714,067	2,192,190	748,948	1,450,268	467,234	799,423	334,014	1,184,295	9,425,012									
1970	511,031	1,613,190	1,856,710	649,118	1,302,293	409,829	631,440	304,287	1,092,204	8,370,102									
1971	456,796	1,809,874	2,296,286	731,708	1,568,945	516,863	769,380	356,410	1,197,032	9,703,294									
1972	595,769	1,795,708	2,245,271	769,313	1,726,619	598,897	877,724	406,474	1,275,778	10,471,553									
1973	646,411	1,923,225	2,571,824	852,220	1,962,028	623,626	932,831	425,196	1,397,836	11,335,197									
1974	496,738	1,516,558	1,969,429	706,547	1,400,421	486,410	727,752	335,349	1,048,387	8,687,591									
1975	467,373	1,402,039	1,887,003	647,236	1,310,280	458,393	756,581	323,143	991,350	8,253,398									
1976	522,704	1,617,972	2,268,257	760,364	1,583,703	568,641	888,784	381,784	1,156,783	9,751,485									
1977	548,812	1,758,599	2,508,322	829,812	1,766,864	614,785	908,351	440,641	1,352,999	10,729,185									
1978	583,615	1,694,143	2,438,232	819,156	1,816,804	649,254	1,000,418	466,411	1,457,698	10,925,731									
1979	584,526	1,591,082	2,243,440	799,388	1,746,419	566,475	963,689	458,561	1,379,992	10,333,572									
1980	500,348	1,438,764	1,747,454	653,723	1,531,661	428,401	844,366	404,169	1,193,928	8,742,814									
Total U.S. new-car registration (units)																			
U.S. new-car registrations of imports, except from Canada (units)																			
1964	36,544	99,733	73,355	23,781	81,003	22,167	29,979	19,309	103,173	489,044									
1965	40,611	122,609	87,190	27,268	94,459	27,452	35,686	23,056	129,166	587,497									
1966	48,708	132,019	89,896	29,609	108,187	31,230	43,841	27,085	160,943	671,518									
1967	57,062	148,989	101,878	35,527	120,071	35,717	55,994	33,282	199,240	787,760									
1968	71,976	183,363	136,211	43,597	148,551	43,555	70,631	42,748	253,098	993,730									
1969	78,737	192,482	142,040	49,514	159,542	43,967	65,536	45,529	290,007	1,067,354									
1970	97,144	227,266	162,296	57,142	187,186	50,356	75,085	54,008	327,024	1,237,417									
1971	92,117	264,700	191,806	67,849	237,564	61,431	95,463	74,077	385,312	1,470,319									
1972	110,640	219,750	158,010	60,456	227,166	59,241	90,193	77,017	332,248	1,334,721									
1973	133,835	267,102	218,341	90,143	297,371	25,806	122,728	97,188	423,389	1,725,903									
1974	107,618	233,771	165,528	73,046	226,491	57,189	91,778	75,647	343,318	1,374,386									
1975	113,425	239,763	178,107	83,046	243,477	66,442	107,247	87,769	385,093	1,504,369									
1976	99,285	219,816	170,747	71,826	242,718	65,740	91,206	93,826	396,392	1,451,589									
1977	129,284	291,784	242,997	100,589	339,141	93,504	117,954	129,875	527,875	1,973,003									
1978	129,835	273,097	235,151	100,714	334,037	91,549	120,125	128,572	537,271	1,950,351									
1979	162,048	333,925	297,195	131,472	412,948	112,747	163,695	148,821	592,862	2,355,713									
1980	164,853	378,418	303,759	129,626	441,825	109,522	181,931	148,898	613,959	2,472,791									

See footnote at end of table.

Table 45.--New passenger automobiles: Total U.S. new-car registrations and U.S. new-car registrations of imports (except from Canada), by geographical regions of the United States, 1964-80--Continued

Year	New England States		Middle Atlantic States		East North Central States		West North Central States		South Atlantic States I/		East South Central States		West South Central States		Mountain States		Pacific States		Total
1964	7.84	6.65	3.87	3.67	7.05	5.58	4.31	6.89	9.98	6.06	4.31	6.89	9.98	6.06	4.31	6.89	9.98	6.06	6.06
1965	7.70	6.95	3.82	3.66	7.29	5.91	4.44	7.67	11.62	6.32	4.44	7.67	11.62	6.32	4.44	7.67	11.62	6.32	6.32
1966	9.48	7.98	4.22	4.02	8.19	6.71	5.48	9.25	14.96	7.47	5.48	9.25	14.96	7.47	5.48	9.25	14.96	7.47	7.47
1967	11.98	9.54	5.25	5.30	9.97	8.45	7.40	12.17	19.25	9.44	7.40	12.17	19.25	9.44	7.40	12.17	19.25	9.44	9.44
1968	12.98	10.41	6.18	6.06	10.63	9.30	8.60	13.77	21.99	10.59	8.60	13.77	21.99	10.59	8.60	13.77	21.99	10.59	10.59
1969	14.73	11.23	6.48	6.61	11.00	9.41	8.20	13.63	24.49	11.32	8.20	13.63	24.49	11.32	8.20	13.63	24.49	11.32	11.32
1970	19.01	14.09	8.74	8.80	14.37	12.29	11.89	17.75	29.94	14.78	11.89	17.75	29.94	14.78	11.89	17.75	29.94	14.78	14.78
1971	20.17	14.63	8.35	9.27	15.14	11.89	12.41	20.78	32.19	15.15	12.41	20.78	32.19	15.15	12.41	20.78	32.19	15.15	15.15
1972	18.57	12.24	6.52	7.86	13.16	9.89	10.28	18.95	26.04	12.75	10.28	18.95	26.04	12.75	10.28	18.95	26.04	12.75	12.75
1973	20.70	13.89	8.49	10.58	15.16	12.16	13.16	22.86	30.29	15.23	13.16	22.86	30.29	15.23	13.16	22.86	30.29	15.23	15.23
1974	21.66	15.41	8.40	10.34	16.17	11.76	12.61	22.56	32.75	15.82	12.61	22.56	32.75	15.82	12.61	22.56	32.75	15.82	15.82
1975	24.27	17.10	9.44	12.83	18.58	14.19	14.18	27.16	38.85	18.23	14.18	27.16	38.85	18.23	14.18	27.16	38.85	18.23	18.23
1976	18.99	13.59	7.53	9.45	15.33	11.77	10.31	24.58	34.27	14.89	10.31	24.58	34.27	14.89	10.31	24.58	34.27	14.89	14.89
1977	23.56	16.59	9.69	12.12	19.19	15.21	12.99	29.47	39.02	18.39	12.99	29.47	39.02	18.39	12.99	29.47	39.02	18.39	18.39
1978	22.24	16.12	9.64	12.29	18.38	14.10	12.00	27.56	36.85	17.85	12.00	27.56	36.85	17.85	12.00	27.56	36.85	17.85	17.85
1979	27.72	20.99	13.25	16.45	23.65	19.90	16.99	32.45	42.96	22.73	16.99	32.45	42.96	22.73	16.99	32.45	42.96	22.73	22.73
1980	32.94	26.30	17.38	19.82	28.84	25.56	21.54	36.84	51.42	28.28	25.56	36.84	51.42	28.28	25.56	36.84	51.42	28.28	28.28

I/ Because R. L. Polk does not report registrations of U.S.-produced Volkswagens separately, but includes these automobiles under miscellaneous (which are almost exclusively imported automobiles), import registrations and the resulting ratio of imports to total sales are slightly overstated.

Source: Compiled from data presented in tables 46-50 of this report.

Note.--The data in this table do not include vehicles registered with the U.S. Government, vehicles registered during April-December 1971 in Connecticut, or vehicles registered after April 1, 1969, in Oklahoma.

Table 45.--New passenger automobiles: Total U.S. new-car registrations and U.S. new-car registrations of imports (except from Canada), by geographical regions of the United States, 1964-80 1/

Year	New England States		Middle Atlantic States		East North Central States		West North Central States		South Atlantic States 1/		East South Central States		West South Central States		Mountain States		Pacific States		Total																																																																																																																																																							
1964	466,234	1,499,297	1,896,313	647,996	1,148,913	396,921	695,380	280,348	1,033,298	8,065,150	527,177	1,763,736	2,283,795	745,248	1,295,861	464,177	804,503	300,578	1,111,827	9,296,902	514,017	1,655,384	2,131,736	736,291	1,321,178	465,142	799,327	292,921	1,075,941	8,991,937	476,214	1,561,906	1,940,337	670,681	1,204,135	422,904	756,590	273,536	1,035,250	8,341,553	554,603	1,760,813	2,202,391	719,727	1,397,004	468,468	820,892	310,425	1,151,030	9,385,353	534,573	1,714,067	2,192,190	748,948	1,450,268	467,234	799,423	334,014	1,184,295	9,425,012	511,031	1,613,190	1,856,710	649,118	1,302,293	409,829	631,440	304,287	1,092,204	8,370,102	456,796	1,809,874	2,296,286	731,708	1,568,945	516,863	769,380	356,410	1,197,032	9,703,294	595,769	1,795,708	2,245,271	769,313	1,726,619	598,897	877,724	406,474	1,275,778	10,471,553	646,411	1,923,225	2,571,824	852,220	1,962,028	623,626	932,831	425,196	1,397,836	11,335,197	496,738	1,516,558	1,969,429	706,547	1,400,421	486,410	727,752	335,349	1,048,387	8,687,591	467,373	1,402,039	1,887,003	647,236	1,310,280	458,641	756,581	323,143	991,350	8,253,398	522,704	1,617,972	2,268,257	760,364	1,583,703	568,641	888,784	381,784	1,156,783	9,751,485	548,812	1,758,599	2,508,322	829,812	1,766,864	614,785	908,351	440,641	1,352,999	10,729,185	583,615	1,694,143	2,438,232	819,156	1,816,804	649,254	1,000,418	466,411	1,457,698	10,925,731	584,526	1,591,082	2,243,440	799,388	1,746,419	566,475	963,689	458,561	1,379,992	10,333,572	500,348	1,438,764	1,747,454	653,723	1,531,661	428,401	844,366	404,169	1,193,928	8,742,814
Total U.S. new-car registration (units)																																																																																																																																																																										
U.S. new-car registrations of imports, except from Canada (units)																																																																																																																																																																										
1964	36,544	99,733	73,355	23,781	81,003	22,167	29,979	19,309	103,173	489,044	40,611	122,609	87,190	27,268	94,459	27,452	35,686	23,056	129,166	587,497	48,708	132,019	89,896	29,609	108,187	31,230	43,841	27,085	160,943	671,518	57,062	148,989	101,878	35,527	120,071	35,717	55,994	33,282	199,240	787,760	71,976	183,363	136,211	43,597	148,551	43,555	70,631	42,748	253,098	993,730	78,737	192,482	142,040	49,514	159,542	43,967	65,536	45,529	290,007	1,067,354	97,144	227,266	162,296	57,142	187,186	50,356	75,085	54,008	327,024	1,237,417	92,117	264,700	191,806	67,849	237,564	61,431	95,463	74,077	385,312	1,470,319	110,640	219,750	158,010	60,456	227,166	59,241	90,193	77,017	332,248	1,334,721	133,835	267,102	218,341	90,143	297,371	25,806	122,728	97,188	423,389	1,725,903	107,618	233,771	165,528	73,046	226,491	57,189	91,778	75,647	343,318	1,374,386	113,425	239,763	178,107	83,046	242,477	66,442	107,247	87,769	385,093	1,504,369	99,285	219,816	170,747	71,826	242,718	65,740	91,206	93,826	396,392	1,451,589	129,284	291,784	242,997	100,589	339,141	93,504	117,954	129,875	527,875	1,973,003	129,835	273,097	235,151	100,714	334,037	91,549	120,125	128,572	537,271	1,950,351	162,048	333,925	297,195	131,472	412,948	112,747	163,695	148,821	592,862	2,355,713	164,853	378,418	303,759	129,626	441,825	109,522	181,931	148,898	613,959	2,472,791

See footnote at end of table.

Table 45.--New passenger automobiles: Total U.S. new-car registrations and U.S. new-car registrations of imports (except from Canada), by geographical regions of the United States, 1964-80--Continued

Year	New States		Middle Atlantic States		East North Central States		West North Central States		South Atlantic States		East South Central States		West South Central States		Mountain States		Pacific States		Total
	States	Percent	States	Percent	States	Percent	States	Percent	States	Percent	States	Percent	States	Percent	States	Percent	States	Percent	
1964	7.84	6.65	3.87	3.67	7.05	5.58	4.31	6.89	9.98	6.06	4.31	6.89	9.98	6.06	4.31	6.89	9.98	6.06	6.06
1965	7.70	6.95	3.82	3.66	7.29	5.91	4.44	7.67	11.62	6.32	4.44	7.67	11.62	6.32	4.44	7.67	11.62	6.32	6.32
1966	9.48	7.98	4.22	4.02	8.19	6.71	5.48	9.25	14.96	7.47	5.48	9.25	14.96	7.47	5.48	9.25	14.96	7.47	7.47
1967	11.98	9.54	5.25	5.30	9.97	8.45	7.40	12.17	19.25	9.44	7.40	12.17	19.25	9.44	7.40	12.17	19.25	9.44	9.44
1968	12.98	10.41	6.18	6.06	10.63	9.30	8.60	13.77	21.99	10.59	8.60	13.77	21.99	10.59	8.60	13.77	21.99	10.59	10.59
1969	14.73	11.23	6.48	6.61	11.00	9.41	8.20	13.63	24.49	11.32	8.20	13.63	24.49	11.32	8.20	13.63	24.49	11.32	11.32
1970	19.01	14.09	8.74	8.80	14.37	12.29	11.89	17.75	29.94	14.78	11.89	17.75	29.94	14.78	11.89	17.75	29.94	14.78	14.78
1971	20.17	14.63	8.35	9.27	15.14	11.89	12.41	20.78	32.19	15.15	12.41	20.78	32.19	15.15	12.41	20.78	32.19	15.15	15.15
1972	18.57	12.24	6.52	7.86	13.16	9.89	10.28	18.95	26.04	12.75	10.28	18.95	26.04	12.75	10.28	18.95	26.04	12.75	12.75
1973	20.70	13.89	8.49	10.58	15.16	12.16	13.16	22.86	30.29	15.23	13.16	22.86	30.29	15.23	13.16	22.86	30.29	15.23	15.23
1974	21.66	15.41	8.40	10.34	16.17	11.76	12.61	22.56	32.75	15.82	12.61	22.56	32.75	15.82	12.61	22.56	32.75	15.82	15.82
1975	24.27	17.10	9.44	12.83	18.58	14.19	14.18	27.16	38.85	18.23	14.18	27.16	38.85	18.23	14.18	27.16	38.85	18.23	18.23
1976	18.99	13.59	7.53	9.45	15.33	11.77	10.31	24.58	34.27	14.89	10.31	24.58	34.27	14.89	10.31	24.58	34.27	14.89	14.89
1977	23.56	16.59	9.69	12.12	19.19	15.21	12.99	29.47	39.02	18.39	12.99	29.47	39.02	18.39	12.99	29.47	39.02	18.39	18.39
1978	22.24	16.12	9.64	12.29	18.38	14.10	12.00	27.56	36.85	17.85	12.00	27.56	36.85	17.85	12.00	27.56	36.85	17.85	17.85
1979	27.72	20.99	13.25	16.45	23.65	19.90	16.99	32.45	42.96	22.73	16.99	32.45	42.96	22.73	16.99	32.45	42.96	22.73	22.73
1980	32.94	26.30	17.38	19.82	28.84	25.56	21.54	36.84	51.42	28.28	21.54	36.84	51.42	28.28	21.54	36.84	51.42	28.28	28.28

1/ Because R. L. Polk does not report registrations of U.S.-produced Volkswagens separately, but includes these automobiles under miscellaneous (which are almost exclusively imported automobiles), import registrations and the resulting ratio of imports to total sales are slightly overstated.

Source: Compiled from data presented in tables 46-50 of this report.

Note.--The data in this table do not include vehicles registered with the U.S. Government, vehicles registered during April-December 1971 in Connecticut, or vehicles registered after April 1, 1969, in Oklahoma.

Table 45.—New passenger automobiles: Total U.S. new-car registrations and U.S. new-car registrations of imports (except from Canada), by geographical regions of the United States, 1964-80 1/

Year	New England States		Middle Atlantic States		East North Central States		West North Central States		South Atlantic States 1/		East South Central States		West South Central States		Mountain States		Pacific States		Total
	States	1/	States	1/	States	1/	States	1/	States	1/	States	1/	States	1/	States	1/	States	1/	
1964	466,234	1,499,297	1,896,313	647,996	1,148,913	396,921	695,380	280,348	1,033,298	8,065,150									
1965	527,177	1,763,736	2,283,795	745,248	1,295,861	464,177	804,503	300,578	1,111,827	9,296,902									
1966	514,017	1,655,384	2,131,736	736,291	1,321,178	465,142	799,327	292,921	1,075,941	8,991,937									
1967	476,214	1,561,906	1,940,337	670,681	1,204,135	422,904	756,590	273,536	1,035,250	8,341,553									
1968	554,603	1,760,813	2,202,391	719,727	1,397,004	468,468	820,892	310,425	1,151,030	9,385,353									
1969	534,573	1,714,067	2,192,190	748,948	1,450,268	467,234	799,423	334,014	1,184,295	9,425,012									
1970	511,031	1,613,190	1,856,710	649,118	1,302,293	409,829	631,440	304,287	1,092,204	8,370,102									
1971	456,796	1,809,874	2,296,286	731,708	1,568,945	516,863	769,380	356,410	1,197,032	9,703,294									
1972	595,769	1,795,708	2,245,271	769,313	1,726,619	598,897	877,724	406,474	1,275,778	10,471,553									
1973	646,411	1,923,225	2,571,824	852,220	1,962,028	623,626	932,831	425,196	1,397,836	11,335,197									
1974	496,738	1,516,558	1,969,429	706,547	1,400,421	486,410	727,752	335,349	1,048,387	8,687,591									
1975	467,373	1,402,039	1,887,003	647,236	1,310,280	468,393	756,581	323,143	991,350	8,253,398									
1976	522,704	1,617,972	2,268,257	760,364	1,583,703	558,641	888,784	381,784	1,156,783	9,751,485									
1977	548,812	1,758,599	2,508,322	829,812	1,766,864	614,785	908,351	440,641	1,352,999	10,729,185									
1978	583,615	1,694,143	2,438,232	819,156	1,816,804	649,254	1,000,418	466,411	1,457,698	10,925,731									
1979	584,526	1,591,082	2,243,440	799,388	1,746,419	566,475	963,689	458,561	1,379,992	10,333,572									
1980	500,348	1,438,764	1,747,454	653,723	1,531,661	428,401	844,366	404,169	1,193,928	8,742,814									

  

Total U.S. new-car registration (units)		U.S. new-car registrations of imports, except from Canada (units)	
1964	8,065,150	19,309	103,173
1965	9,296,902	23,056	129,166
1966	8,991,937	27,085	160,943
1967	8,341,553	33,282	199,240
1968	9,385,353	42,748	253,098
1969	9,425,012	45,529	290,007
1970	8,370,102	54,008	327,024
1971	9,703,294	74,077	385,312
1972	10,471,553	77,017	332,248
1973	11,335,197	97,188	423,389
1974	8,687,591	75,647	343,318
1975	8,253,398	87,769	385,093
1976	9,751,485	93,826	396,392
1977	10,729,185	129,875	527,875
1978	10,925,731	128,572	537,271
1979	10,333,572	148,821	592,862
1980	8,742,814	148,898	613,959

See footnote at end of table.

Table 45.--New passenger automobiles: Total U.S. new-car registrations and U.S. new-car registrations of imports (except from Canada), by geographical regions of the United States, 1964-80--Continued

Year	New England States		Middle Atlantic States		East North Central States		South Atlantic States		East South Central States		West North Central States		Mountain States		Pacific States		Total			
1964	7.84	6.65	3.87	7.05	3.67	5.58	4.31	6.89	9.98	6.06	7.70	6.95	3.82	7.29	3.66	7.05	4.31	6.89	9.98	6.06
1965	7.70	6.95	3.82	7.29	3.66	5.91	4.44	7.67	11.62	6.32	7.98	7.98	4.22	8.19	4.02	8.19	5.48	9.25	14.96	7.47
1966	9.48	7.98	4.22	8.19	4.02	6.71	5.48	9.25	14.96	7.47	11.98	9.54	5.25	9.97	5.30	9.97	7.40	12.17	19.25	9.44
1967	11.98	9.54	5.25	9.97	5.30	8.45	7.40	12.17	19.25	9.44	12.98	10.41	6.18	10.63	6.06	10.63	8.60	13.77	21.99	10.59
1968	12.98	10.41	6.18	10.63	6.06	9.30	8.60	13.77	21.99	10.59	14.73	11.23	6.48	11.00	6.61	11.00	8.20	13.63	24.49	11.32
1969	14.73	11.23	6.48	11.00	6.61	12.29	11.89	17.75	29.94	14.78	19.01	14.09	8.74	14.37	8.80	14.37	11.89	17.75	29.94	14.78
1970	19.01	14.09	8.74	14.37	8.80	11.89	12.41	20.78	32.19	15.15	20.17	14.63	8.35	15.14	9.27	15.14	12.41	20.78	32.19	15.15
1971	20.17	14.63	8.35	15.14	9.27	9.89	10.28	18.95	26.04	12.75	18.57	12.24	6.52	13.16	7.86	13.16	10.28	18.95	26.04	12.75
1972	18.57	12.24	6.52	13.16	7.86	12.16	13.16	22.86	30.29	15.23	20.70	13.89	8.49	15.16	10.58	15.16	13.16	22.86	30.29	15.23
1973	20.70	13.89	8.49	15.16	10.58	11.76	12.61	22.56	32.75	15.82	21.66	15.41	8.40	16.17	10.34	16.17	12.61	22.56	32.75	15.82
1974	21.66	15.41	8.40	16.17	10.34	14.19	14.18	27.16	38.85	18.23	24.27	17.10	9.44	18.58	12.83	18.58	14.18	27.16	38.85	18.23
1975	24.27	17.10	9.44	18.58	12.83	11.77	10.31	24.58	34.27	14.89	18.99	13.59	7.53	15.33	9.45	15.33	10.31	24.58	34.27	14.89
1976	18.99	13.59	7.53	15.33	9.45	15.21	12.99	29.47	39.02	17.85	23.56	16.59	9.69	19.19	12.12	19.19	12.99	29.47	39.02	17.85
1977	23.56	16.59	9.69	19.19	12.12	14.10	12.00	27.56	36.85	22.24	22.24	16.12	9.64	18.38	12.29	18.38	12.00	27.56	36.85	22.24
1978	22.24	16.12	9.64	18.38	12.29	19.90	16.99	32.45	42.96	27.72	27.72	20.99	13.25	23.65	16.45	23.65	16.99	32.45	42.96	27.72
1979	27.72	20.99	13.25	23.65	16.45	25.56	21.54	36.84	51.42	28.28	32.94	26.30	17.38	28.84	19.82	28.84	21.54	36.84	51.42	28.28
1980	32.94	26.30	17.38	28.84	19.82															

Ratio of U.S. new-car registrations of imports, except from Canada, to total U.S. new-car registrations (percent)

1/ Because R. L. Polk does not report registrations of U.S.-produced Volkswagens separately, but includes these automobiles under miscellaneous (which are almost exclusively imported automobiles), import registrations and the resulting ratio of imports to total sales are slightly overstated.

Source: Compiled from data presented in tables 46-50 of this report.

Note.--The data in this table do not include vehicles registered with the U.S. Government, vehicles registered during April-December 1971 in Connecticut, or vehicles registered after April 1, 1969, in Oklahoma.

Table 45.--New passenger automobiles: Total U.S. new-car registrations and U.S. new-car registrations of imports (except from Canada), by geographical regions of the United States, 1964-80 1/

Year	New England States		Middle Atlantic States		East North Central States		West North Central States		South Atlantic States 1/		East South Central States		West South Central States		Mountain States		Pacific States		Total
	States	States	States	States	States	States	States	States	States	States	States	States	States	States	States	States	States	States	
1964	466,234	1,499,297	1,896,313	647,996	1,148,913	396,921	695,380	280,348	1,033,298	8,065,150									
1965	527,177	1,763,736	2,283,795	745,248	1,295,861	464,177	804,503	300,578	1,111,827	9,296,902									
1966	514,017	1,655,384	2,131,736	736,291	1,321,178	465,142	799,327	292,921	1,075,941	8,991,937									
1967	476,214	1,561,906	1,940,337	670,681	1,204,135	422,904	756,590	273,536	1,035,250	8,341,553									
1968	554,603	1,760,813	2,202,391	719,727	1,397,004	468,468	820,892	310,425	1,151,030	9,385,353									
1969	534,573	1,714,067	2,192,190	748,948	1,450,268	467,234	799,423	334,014	1,184,295	9,425,012									
1970	511,031	1,613,190	1,856,710	649,118	1,302,293	409,829	631,440	304,287	1,092,204	8,370,102									
1971	456,796	1,809,874	2,296,286	731,708	1,568,945	516,863	769,380	356,410	1,197,032	9,703,294									
1972	595,769	1,795,708	2,245,271	769,313	1,726,619	598,897	877,724	406,474	1,275,778	10,471,553									
1973	646,411	1,923,225	2,571,824	852,220	1,962,028	623,626	932,831	425,196	1,397,836	11,335,197									
1974	496,738	1,516,558	1,969,429	706,547	1,400,421	486,410	727,752	335,349	1,048,387	8,687,591									
1975	467,373	1,402,039	1,887,003	647,373	1,310,280	458,393	756,581	323,143	991,350	8,253,398									
1976	522,704	1,617,972	2,268,257	760,364	1,583,703	558,641	888,784	381,784	1,156,783	9,751,485									
1977	548,812	1,758,599	2,508,322	829,812	1,766,864	614,785	908,351	440,641	1,352,999	10,729,185									
1978	583,615	1,694,143	2,438,232	819,156	1,816,804	649,254	1,000,418	466,411	1,457,698	10,925,731									
1979	584,526	1,591,082	2,243,440	799,388	1,746,419	566,475	963,689	458,561	1,379,992	10,333,572									
1980	500,348	1,438,764	1,747,454	653,723	1,531,661	428,401	844,366	404,169	1,193,928	8,742,814									
Total U.S. new-car registration (units)																			
U.S. new-car registrations of imports, except from Canada (units)																			
1964	36,544	99,733	73,355	23,781	81,003	22,167	29,979	19,309	103,173	489,044									
1965	40,611	122,609	87,190	27,268	94,459	27,452	35,686	23,056	129,166	587,497									
1966	48,708	132,019	89,896	29,609	108,187	31,230	43,841	27,085	160,943	671,518									
1967	57,062	148,989	101,878	35,527	120,071	35,717	55,994	33,282	199,240	787,760									
1968	71,976	183,363	136,211	43,597	148,551	43,555	70,631	42,748	253,098	993,730									
1969	78,737	192,482	142,040	49,514	159,542	43,967	65,536	45,529	290,007	1,067,354									
1970	97,144	227,266	162,296	57,142	187,186	50,356	75,085	54,008	327,024	1,237,417									
1971	92,117	264,700	191,806	67,849	237,564	61,431	95,463	74,077	385,312	1,470,319									
1972	110,640	219,750	158,010	60,456	227,166	59,241	90,193	77,017	332,248	1,334,721									
1973	133,835	267,102	218,341	90,143	297,371	25,806	122,728	97,188	423,389	1,725,903									
1974	107,618	233,771	165,528	73,046	226,491	57,189	91,778	75,647	343,318	1,374,386									
1975	113,425	239,763	178,107	83,046	243,477	66,442	107,247	87,769	385,093	1,504,369									
1976	99,285	219,816	170,747	71,826	242,718	65,740	91,206	93,826	396,392	1,451,589									
1977	129,284	291,784	242,997	100,589	339,141	93,504	117,954	129,875	527,875	1,973,003									
1978	129,835	273,097	235,151	100,714	334,037	91,549	120,125	128,572	537,271	1,950,351									
1979	162,048	333,925	297,195	131,472	412,948	112,747	163,695	148,821	592,862	2,355,713									
1980	164,853	378,418	303,759	129,626	441,825	109,522	181,931	148,898	613,959	2,472,791									

See footnote at end of table.

Table 45.--New passenger automobiles: Total U.S. new-car registrations and U.S. new-car registrations of imports (except from Canada), by geographical regions of the United States, 1964-80--Continued

Year	New England States		Middle Atlantic States		East North Central States		South Atlantic States		West North Central States		East South Central States		West South Central States		Mountain States		Pacific States		Total
1964	7.84	6.65	3.87	3.67	7.05	5.58	4.31	6.89	9.98	6.06	4.31	6.89	9.98	6.06	4.31	6.89	9.98	6.06	6.06
1965	7.70	6.95	3.82	3.66	7.29	5.91	4.44	7.67	11.62	6.32	4.44	7.67	11.62	6.32	4.44	7.67	11.62	6.32	6.32
1966	9.48	7.98	4.22	4.02	8.19	6.71	5.48	9.25	14.96	7.47	5.48	9.25	14.96	7.47	5.48	9.25	14.96	7.47	7.47
1967	11.98	9.54	5.25	5.30	9.97	8.45	7.40	12.17	19.25	9.44	7.40	12.17	19.25	9.44	7.40	12.17	19.25	9.44	9.44
1968	12.98	10.41	6.18	6.06	10.63	9.30	8.60	13.77	21.99	10.59	8.60	13.77	21.99	10.59	8.60	13.77	21.99	10.59	10.59
1969	14.73	11.23	6.48	6.61	11.00	9.41	8.20	13.63	24.49	11.32	8.20	13.63	24.49	11.32	8.20	13.63	24.49	11.32	11.32
1970	19.01	14.09	8.74	8.80	14.37	12.29	11.89	17.75	29.94	14.78	11.89	17.75	29.94	14.78	11.89	17.75	29.94	14.78	14.78
1971	20.17	14.63	8.35	9.27	15.14	11.89	12.41	20.78	32.19	15.15	12.41	20.78	32.19	15.15	12.41	20.78	32.19	15.15	15.15
1972	18.57	12.24	6.52	7.86	13.16	9.89	10.28	18.95	26.04	12.75	10.28	18.95	26.04	12.75	10.28	18.95	26.04	12.75	12.75
1973	20.70	13.89	8.49	10.58	15.16	12.16	13.16	22.86	30.29	15.23	13.16	22.86	30.29	15.23	13.16	22.86	30.29	15.23	15.23
1974	21.66	15.41	8.40	10.34	16.17	11.76	12.61	22.56	32.75	15.82	12.61	22.56	32.75	15.82	12.61	22.56	32.75	15.82	15.82
1975	24.27	17.10	9.44	12.83	18.58	14.19	14.18	27.16	38.85	18.23	14.18	27.16	38.85	18.23	14.18	27.16	38.85	18.23	18.23
1976	18.99	13.59	7.53	9.45	15.33	11.77	10.31	24.58	34.27	14.89	10.31	24.58	34.27	14.89	10.31	24.58	34.27	14.89	14.89
1977	23.56	16.59	9.69	12.12	19.19	15.21	12.99	29.47	39.02	18.39	12.99	29.47	39.02	18.39	12.99	29.47	39.02	18.39	18.39
1978	22.24	16.12	9.64	12.29	18.38	14.10	12.00	27.56	36.85	17.85	12.00	27.56	36.85	17.85	12.00	27.56	36.85	17.85	17.85
1979	27.72	20.99	13.25	16.45	23.65	19.90	16.99	32.45	42.96	22.73	16.99	32.45	42.96	22.73	16.99	32.45	42.96	22.73	22.73
1980	32.94	26.30	17.38	19.82	28.84	25.56	21.54	36.84	51.42	28.28	21.54	36.84	51.42	28.28	21.54	36.84	51.42	28.28	28.28

1/ Because R. L. Polk does not report registrations of U.S.-produced Volkswagens separately, but includes these automobiles under miscellaneous (which are almost exclusively imported automobiles), import registrations and the resulting ratio of imports to total sales are slightly overstated.

Source: Compiled from data presented in tables 46-50 of this report.

Note.--The data in this table do not include vehicles registered with the U.S. Government, vehicles registered during April-December 1971 in Connecticut, or vehicles registered after April 1, 1969, in Oklahoma.

Table 45.—New passenger automobiles: Total U.S. new-car registrations and U.S. new-car registrations of imports (except from Canada), by geographical regions of the United States, 1964-80 1/

Year	New England States		Middle Atlantic States		East North Central States		West North Central States		South Atlantic States 1/		East South Central States		West South Central States		Mountain States		Pacific States		Total																																																																																																																																																							
1964	466,234	1,499,297	1,896,313	647,996	1,148,913	396,921	695,380	280,348	1,033,298	8,065,150	527,177	1,763,736	2,283,795	745,248	1,295,861	464,177	804,503	300,578	1,111,827	9,296,902	514,017	1,655,384	2,131,736	736,291	1,321,178	465,142	799,327	292,921	1,075,941	8,991,937	476,214	1,561,906	1,940,337	670,681	1,204,135	422,904	756,590	273,536	1,035,250	8,341,553	554,603	1,760,813	2,202,391	719,727	1,397,004	468,468	820,892	310,425	1,151,030	9,385,353	534,573	1,714,067	2,192,190	748,948	1,450,268	467,234	799,423	334,014	1,184,295	9,425,012	511,031	1,613,190	1,856,710	649,118	1,302,293	409,829	631,440	304,287	1,092,204	8,370,102	456,796	1,809,874	2,296,286	731,708	1,568,945	516,863	769,380	356,410	1,197,032	9,703,294	595,769	1,795,708	2,245,271	769,313	1,726,619	598,897	877,724	406,474	1,275,778	10,471,553	646,411	1,923,225	2,571,824	852,220	1,962,028	623,626	932,831	425,196	1,397,836	11,335,197	496,738	1,516,558	1,969,429	706,547	1,400,421	486,410	727,752	335,349	1,048,387	8,687,591	467,373	1,402,039	1,887,003	647,236	1,310,280	468,393	756,581	323,143	991,350	8,253,398	522,704	1,617,972	2,268,257	760,364	1,583,703	558,641	888,784	381,784	1,156,783	9,751,485	548,812	1,758,599	2,508,322	829,812	1,766,864	614,785	908,351	440,641	1,352,999	10,729,185	583,615	1,694,143	2,438,232	819,156	1,816,804	649,254	1,000,418	466,411	1,457,698	10,925,731	584,526	1,591,082	2,243,440	799,388	1,746,419	566,475	963,689	458,561	1,379,992	10,333,572	500,348	1,438,764	1,747,454	653,723	1,531,661	428,401	844,366	404,169	1,193,928	8,742,814
Total U.S. new-car registration (units)																																																																																																																																																																										
U.S. new-car registrations of imports, except from Canada (units)																																																																																																																																																																										
1964	36,544	99,733	73,355	23,781	81,003	22,167	29,979	19,309	103,173	489,044	40,611	122,609	87,190	27,268	94,459	27,452	35,686	23,056	129,166	587,497	48,708	132,019	89,896	29,609	108,187	31,230	43,841	27,085	160,943	671,518	57,062	148,989	101,878	35,527	120,071	35,717	55,994	33,282	199,240	787,760	71,976	183,363	136,211	43,597	148,551	43,555	70,631	42,748	253,098	993,730	78,737	192,482	142,040	49,514	159,542	43,967	65,536	45,529	290,007	1,067,354	97,144	227,266	162,296	57,142	187,186	50,356	75,085	54,008	327,024	1,237,417	92,117	264,700	191,806	67,849	237,564	61,431	95,463	74,077	385,312	1,470,319	110,640	219,750	158,010	60,456	227,166	59,241	90,193	77,017	332,248	1,334,721	133,835	267,102	218,341	90,143	297,371	25,806	122,728	97,188	423,389	1,725,903	107,618	233,771	165,528	73,046	226,491	57,189	91,778	75,647	343,318	1,374,386	113,425	239,763	178,107	83,046	243,477	66,442	107,247	87,769	385,093	1,504,369	99,285	219,816	170,747	71,826	242,718	65,740	91,206	93,826	396,392	1,451,589	129,284	291,784	242,997	100,589	339,141	93,504	117,954	129,875	527,875	1,973,003	129,835	273,097	235,151	100,714	334,037	91,549	120,125	128,572	537,271	1,950,351	162,048	333,925	297,195	131,472	412,948	112,747	163,695	148,821	592,862	2,355,713	164,853	378,418	303,759	129,626	441,825	109,522	181,931	148,898	613,959	2,472,791

See footnote at end of table.

Table 45.--New passenger automobiles: Total U.S. new-car registrations and U.S. new-car registrations of imports (except from Canada), by geographical regions of the United States, 1964-80--Continued

Year	New England States		Middle Atlantic States		East North Central States		South Atlantic States		West North Central States		West South Central States		Mountain States		Pacific States		Total	
	States	1/	States	1/	States	1/	States	1/	States	1/	States	1/	States	1/	States	1/		
1964	7.84	6.65	3.87	3.67	7.05	5.58	4.31	6.89	9.98	6.06	4.31	6.89	9.98	6.06	4.31	6.89	9.98	6.06
1965	7.70	6.95	3.82	3.66	7.29	5.91	4.44	7.67	11.62	6.32	4.44	7.67	11.62	6.32	4.44	7.67	11.62	6.32
1966	9.48	7.98	4.22	4.02	8.19	6.71	5.48	9.25	14.96	7.47	5.48	9.25	14.96	7.47	5.48	9.25	14.96	7.47
1967	11.98	9.54	5.25	5.30	9.97	8.45	7.40	12.17	19.25	9.44	7.40	12.17	19.25	9.44	7.40	12.17	19.25	9.44
1968	12.98	10.41	6.18	6.06	10.63	9.30	8.60	13.77	21.99	10.59	8.60	13.77	21.99	10.59	8.60	13.77	21.99	10.59
1969	14.73	11.23	6.48	6.61	11.00	9.41	8.20	13.63	24.49	11.32	8.20	13.63	24.49	11.32	8.20	13.63	24.49	11.32
1970	19.01	14.09	8.74	8.80	14.37	12.29	11.89	17.75	29.94	14.78	11.89	17.75	29.94	14.78	11.89	17.75	29.94	14.78
1971	20.17	14.63	8.35	9.27	15.14	11.89	12.41	20.78	32.19	15.15	12.41	20.78	32.19	15.15	12.41	20.78	32.19	15.15
1972	18.57	12.24	6.52	7.86	13.16	9.89	10.28	18.95	26.04	12.75	10.28	18.95	26.04	12.75	10.28	18.95	26.04	12.75
1973	20.70	13.89	8.49	10.58	15.16	12.16	13.16	22.86	30.29	15.23	13.16	22.86	30.29	15.23	13.16	22.86	30.29	15.23
1974	21.66	15.41	8.40	10.34	16.17	11.76	12.61	22.56	32.75	15.82	12.61	22.56	32.75	15.82	12.61	22.56	32.75	15.82
1975	24.27	17.10	9.44	12.83	18.58	14.19	14.18	27.16	38.85	18.23	14.18	27.16	38.85	18.23	14.18	27.16	38.85	18.23
1976	18.99	13.59	7.53	9.45	15.33	11.77	10.31	24.58	34.27	14.89	10.31	24.58	34.27	14.89	10.31	24.58	34.27	14.89
1977	23.56	16.59	9.69	12.12	19.19	15.21	12.99	29.47	39.02	18.39	12.99	29.47	39.02	18.39	12.99	29.47	39.02	18.39
1978	22.24	16.12	9.64	12.29	18.38	14.10	12.00	27.56	36.85	17.85	12.00	27.56	36.85	17.85	12.00	27.56	36.85	17.85
1979	27.72	20.99	13.25	16.45	23.65	19.90	16.99	32.45	42.96	22.73	16.99	32.45	42.96	22.73	16.99	32.45	42.96	22.73
1980	32.94	26.30	17.38	19.82	28.84	25.56	21.54	36.84	51.42	28.28	21.54	36.84	51.42	28.28	21.54	36.84	51.42	28.28

1/ Because R. L. Polk does not report registrations of U.S.-produced Volkswagens separately, but includes these automobiles under miscellaneous (which are almost exclusively imported automobiles), import registrations and the resulting ratio of imports to total sales are slightly overstated.

Source: Compiled from data presented in tables 46-50 of this report.

Note.--The data in this table do not include vehicles registered with the U.S. Government, vehicles registered during April-December 1971 in Connecticut, or vehicles registered after April 1, 1969, in Oklahoma.

Table 46.—New passenger automobiles: Total new-car registrations and new-car registrations of imports (except from Canada), in the New England and Middle Atlantic States, by states, 1964-80

Year	New England States					Middle Atlantic States					
	Maine	New Hampshire	Vermont	Massachusetts	Rhode Island	Connecticut	Total	New York	New Jersey	Pennsylvania	Total
1964	36,216	30,022	18,474	223,928	33,851	123,743	466,234	716,138	333,314	449,845	1,495,297
1965	40,250	36,470	20,609	243,552	41,224	145,072	527,177	841,893	386,859	534,984	1,763,736
1966	38,826	36,005	21,545	238,895	38,145	140,601	514,017	776,136	359,994	519,254	1,655,384
1967	36,264	34,959	19,921	219,370	36,889	128,811	476,214	764,757	323,564	473,585	1,561,906
1968	40,522	39,677	22,717	256,970	40,483	154,234	554,603	856,537	372,274	532,002	1,760,813
1969	38,445	41,097	23,344	245,407	40,212	146,068	534,573	820,715	374,936	518,416	1,714,067
1970	38,516	38,236	23,160	239,201	37,516	134,402	511,031	777,726	336,564	498,900	1,613,190
1971	44,066	44,990	24,768	276,556	37,642	128,774	456,796	863,177	398,736	547,961	1,809,874
1972	46,478	49,190	25,633	280,444	44,328	149,696	595,769	819,090	414,229	562,389	1,795,708
1973	47,954	52,008	24,992	301,850	47,188	172,419	646,411	874,280	440,099	608,846	1,923,225
1974	37,637	39,162	20,785	231,732	36,332	131,090	496,738	670,349	344,140	502,069	1,516,558
1975	36,637	37,143	20,358	222,015	32,646	118,574	467,373	618,753	308,346	474,940	1,402,039
1976	48,198	43,525	24,933	225,520	38,548	141,980	522,704	699,393	359,833	558,746	1,617,972
1977	46,559	49,818	25,738	226,872	42,073	157,752	548,812	713,964	432,918	611,717	1,758,599
1978	53,293	49,738	28,122	249,089	42,698	160,675	583,615	691,246	415,948	586,949	1,694,143
1979	46,046	71,394	27,006	247,564	39,829	152,687	584,526	681,068	375,274	534,740	1,591,082
1980	34,051	59,644	23,575	215,816	33,691	133,571	500,348	605,464	365,370	467,933	1,438,767
Total new-car registrations (units)											
New-car registrations of imports, except from Canada (units)											
1964	2,470	2,554	1,891	15,905	2,659	11,065	36,544	46,728	22,535	30,470	99,733
1965	2,726	3,396	1,835	17,017	3,096	12,541	40,611	57,736	25,963	38,910	122,609
1966	3,096	3,850	2,363	20,604	3,325	15,470	48,708	61,552	28,902	41,565	132,019
1967	3,858	4,871	2,883	24,177	3,860	17,413	57,062	71,118	31,622	46,249	148,989
1968	4,937	5,552	3,653	29,927	5,048	22,859	71,976	86,909	39,276	57,178	183,363
1969	5,420	6,560	3,907	31,761	5,406	25,683	78,737	92,620	45,468	54,394	192,482
1970	6,410	7,683	4,863	41,391	7,107	29,690	97,144	106,865	52,913	67,488	227,266
1971	7,856	9,734	5,598	53,334	8,572	37,023	110,640	122,998	62,908	78,794	264,700
1972	8,467	10,249	5,570	49,244	8,230	28,880	110,640	101,577	56,548	61,625	219,750
1973	10,026	12,268	6,445	58,422	8,929	37,745	133,835	117,440	67,212	82,450	267,102
1974	7,383	9,126	5,454	46,597	7,233	31,825	107,618	104,541	59,949	69,281	233,771
1975	8,426	9,915	5,885	48,765	7,175	33,259	113,425	109,101	59,479	71,183	239,763
1976	9,375	9,705	6,037	37,400	5,947	30,821	99,285	95,590	55,434	68,792	219,816
1977	11,707	13,753	7,501	47,376	8,371	40,596	129,284	115,194	80,097	96,493	291,784
1978	12,393	13,488	8,251	48,310	7,771	39,622	129,835	106,484	74,634	91,979	273,097
1979	12,984	23,122	8,218	61,115	9,887	46,722	162,048	134,083	89,231	110,611	333,925
1980	11,376	20,702	8,551	65,784	10,902	47,538	164,853	153,329	108,024	117,065	378,418

See footnotes at end of table.

Table 46.—New passenger automobiles: Total new-car registrations and new-car registrations of imports (except from Canada), in the New England and Middle Atlantic States, by states, 1964-80—Continued

Year	New England States					Middle Atlantic States					
	Maine	New Hampshire	Vermont	Massachusetts	Rhode Island	Connecticut	Total	New York	New Jersey	Pennsylvania	Total
1964	6.82	8.51	10.24	7.10	7.86	8.94	7.84	6.52	6.76	6.77	6.65
1965	6.77	9.31	8.90	6.99	7.51	8.64	7.70	6.86	6.71	7.27	6.95
1966	7.97	10.69	10.97	8.62	8.72	11.00	9.48	7.93	8.03	8.00	7.98
1967	10.64	13.93	14.47	11.02	10.46	13.52	11.98	9.30	9.77	9.77	9.54
1968	12.18	13.99	16.08	11.65	12.47	14.82	12.98	10.15	10.55	10.75	10.41
1969	14.10	15.96	16.74	12.94	13.44	17.58	14.73	11.29	12.13	10.49	11.23
1970	16.64	20.09	21.00	17.30	18.94	22.09	19.01	13.74	15.72	13.53	14.09
1971	17.83	21.64	22.60	19.29	22.77	1/ 24.41	2/ 20.17	14.25	15.78	14.38	14.63
1972	18.22	20.84	21.73	17.56	18.57	29.29	18.57	12.40	13.65	10.96	12.24
1973	20.91	23.59	25.79	19.35	18.92	21.89	20.70	13.43	15.27	13.54	13.89
1974	19.61	23.30	26.24	20.11	19.91	24.28	21.66	15.60	17.42	13.80	15.41
1975	23.00	26.69	28.91	21.96	21.98	28.05	24.27	17.63	19.29	14.99	17.10
1976	19.45	22.30	24.21	16.58	15.43	21.17	19.00	13.67	15.41	12.31	13.59
1977	25.14	27.61	29.14	20.88	19.90	25.73	23.56	16.13	18.50	15.77	16.59
1978	23.25	27.11	29.34	19.39	18.19	24.65	22.24	15.40	17.94	15.67	16.12
1979	28.20	32.39	30.43	24.69	24.82	30.60	27.72	19.69	23.78	20.69	20.99
1980	33.40	34.70	36.27	30.48	32.35	35.59	32.94	25.32	29.56	25.01	26.30

1/ Does not include April-December data.

2/ Does not include April-December data for Oklahoma.

Source: Compiled from data collected by R. L. Polk & Co. as published by Automotive News.

Table 47.—New passenger automobile: Total new-car registrations and new-car registrations of imports (except from Canada), in the East North Central and West North Central States, by states, 1964-80

Year	East North Central					West North Central					Total	Total new-car registrations (units)	
	Ohio	Indiana	Illinois	Michigan	Wisconsin	Minnesota	Iowa	Missouri	North Dakota	South Dakota			Nebraska
1964	482,030	215,185	513,288	525,901	159,909	149,229	110,504	187,006	23,607	24,565	57,963	95,122	647,996
1965	564,534	262,942	624,664	636,211	195,444	175,563	130,086	217,355	26,393	25,718	66,495	103,638	745,248
1966	541,127	252,823	584,661	571,363	181,762	171,321	127,056	215,556	26,688	26,700	66,555	102,415	736,291
1967	480,835	225,128	545,680	515,692	173,002	163,809	112,687	194,521	22,511	23,944	61,299	91,299	670,681
1968	566,201	253,159	595,747	596,485	190,799	170,393	123,710	210,258	23,373	26,487	62,566	102,940	719,727
1969	559,534	261,836	593,106	587,689	190,025	175,334	119,628	235,197	23,254	24,908	67,548	103,079	748,948
1970	488,904	207,310	521,184	479,224	160,088	149,998	106,726	194,998	21,533	22,279	57,593	88,332	649,118
1971	565,414	253,265	644,674	633,963	198,970	174,934	123,131	218,562	23,969	22,839	65,760	102,513	731,708
1972	601,406	281,591	691,671	646,146	204,457	163,248	126,444	244,158	26,680	25,868	69,964	112,951	769,313
1973	663,163	297,477	727,750	664,505	218,929	201,056	146,487	250,404	29,334	26,920	74,288	123,731	852,220
1974	457,722	228,964	589,758	513,129	179,856	171,497	124,711	194,399	28,570	25,888	63,031	98,451	706,547
1975	479,497	210,829	527,693	496,476	172,508	188,003	118,748	174,575	25,728	21,143	57,896	90,204	647,336
1976	555,404	248,535	652,743	606,979	204,596	192,705	127,077	212,708	27,414	24,177	66,117	110,166	760,364
1977	622,275	282,153	706,002	664,122	233,770	210,888	139,663	240,231	27,822	24,284	68,041	118,883	829,812
1978	601,356	273,667	660,123	669,700	233,386	218,944	132,801	239,017	26,883	25,070	67,103	109,338	819,156
1979	559,704	231,321	605,292	611,443	215,680	217,220	124,292	223,105	27,751	24,412	67,429	115,189	799,388
1980	438,606	193,810	494,138	449,487	171,413	191,723	97,129	176,002	23,011	20,093	55,104	90,661	653,723
	New-car registrations of imports, except from Canada (units)												
1964	21,492	8,526	21,303	16,172	5,859	5,740	3,337	7,620	479	700	1,938	3,967	23,781
1965	26,340	9,963	25,077	18,635	7,185	6,665	3,768	8,674	564	733	2,339	4,525	27,268
1966	28,930	10,018	25,466	18,331	7,151	6,325	4,099	10,193	526	743	2,423	5,300	29,609
1967	32,857	11,299	27,909	21,790	8,023	7,857	4,762	12,649	649	851	2,591	6,170	35,527
1968	45,393	14,265	36,674	29,687	10,192	9,055	5,948	15,446	806	1,054	3,648	7,640	43,576
1969	45,903	16,046	39,501	29,481	11,109	10,685	5,923	18,435	872	1,084	4,505	8,010	49,514
1970	50,533	17,310	48,153	33,042	12,220	13,030	8,119	19,376	1,198	1,301	4,873	9,245	57,142
1971	55,525	21,183	60,452	39,918	14,728	14,889	10,478	21,478	1,565	1,648	6,553	11,573	67,849
1972	45,782	17,062	52,277	30,070	12,819	11,371	8,956	19,676	1,898	1,619	6,008	10,928	60,456
1973	62,815	24,733	69,396	43,634	17,754	18,010	14,090	27,336	2,413	2,388	9,080	16,324	90,143
1974	43,828	18,911	54,635	31,908	16,246	16,997	11,382	20,901	2,437	2,232	6,906	12,191	73,046
1975	50,800	20,265	55,236	31,955	19,851	17,810	12,563	12,908	3,093	2,718	8,141	13,408	83,046
1976	47,058	19,312	53,148	33,264	17,965	17,047	10,241	19,660	2,613	2,208	7,175	12,882	71,826
1977	67,250	29,202	72,457	48,739	25,349	24,299	14,648	28,720	3,497	2,737	9,669	18,438	100,589
1978	61,769	28,062	67,653	51,370	26,297	23,151	14,901	28,646	3,498	3,149	9,428	16,804	100,714
1979	78,410	37,152	82,025	68,064	31,508	29,159	18,915	38,335	4,744	3,887	12,217	22,478	131,472
1980	83,048	35,794	91,363	60,960	32,594	30,759	18,369	36,627	4,710	3,875	12,595	20,940	129,626

Table 47.--New passenger automobile: Total new-car registrations and new-car registrations of imports (except from Canada), in the East North Central and West North Central States, by states, 1964-80--Continued

Year	East North Central					West North Central					Total	Total		
	Ohio	Indiana	Michigan	Wisconsin	Illinois	Minnesota	Iowa	Missouri	Dakota	South Dakota			Nebraska	Kansas
1964	4.46	3.96	3.15	3.08	3.66	3.87	3.85	3.02	4.07	2.03	2.85	3.34	4.17	3.67
1965	4.67	3.79	4.01	2.93	3.68	3.82	3.80	2.90	3.99	2.14	2.85	3.52	4.37	3.66
1966	5.35	3.96	4.36	3.21	3.93	4.22	3.69	3.23	4.73	1.97	2.78	3.64	5.18	4.02
1967	6.83	5.02	5.11	4.23	4.64	5.25	4.80	4.23	6.50	2.87	3.55	4.23	6.71	5.30
1968	8.02	5.63	6.16	4.98	5.34	6.18	5.31	4.81	7.35	3.45	3.98	5.83	7.42	6.06
1969	8.20	6.13	6.66	5.02	5.85	6.48	6.09	4.95	7.84	3.75	4.35	6.67	7.77	6.61
1970	10.34	8.32	9.24	7.10	7.63	8.74	8.26	7.61	9.94	5.56	5.84	8.46	10.47	8.80
1971	9.82	8.36	9.38	6.30	7.40	8.35	8.51	8.24	9.83	6.53	7.22	9.96	11.29	9.27
1972	7.61	6.06	7.56	4.65	6.27	6.52	6.97	7.08	8.06	7.11	6.26	8.59	9.68	7.86
1973	9.47	8.31	9.54	6.57	8.11	8.49	9.21	9.62	10.92	8.23	8.87	12.22	13.19	10.58
1974	9.58	8.26	9.26	6.22	9.03	8.40	9.91	9.13	10.75	8.53	8.62	10.96	12.38	10.34
1975	10.59	9.61	10.47	6.44	11.51	9.44	13.35	10.58	12.55	12.02	12.86	14.06	14.86	12.83
1976	8.47	7.77	8.14	5.48	8.78	7.53	8.85	8.06	9.24	9.53	9.13	10.85	11.69	9.45
1977	10.81	10.35	10.26	7.34	10.84	9.69	10.85	10.49	11.96	12.57	11.27	14.21	15.51	12.12
1978	10.27	10.25	10.24	7.67	11.26	9.64	11.09	11.22	11.98	13.01	12.56	14.05	15.36	12.29
1979	14.02	14.78	13.55	11.13	14.61	13.25	14.22	15.22	17.18	17.09	15.92	18.12	19.51	16.45
1980	18.93	18.46	18.48	13.56	19.01	17.38	16.95	18.91	20.81	20.46	19.28	22.85	23.09	19.82

Source: Compiled from data collected by R. L. Polk & Co. as published by Automotive News.

Table 48.—New passenger automobiles: Total new-car registrations and new-car registrations of imports (except from Canada), in the South Atlantic States and the District of Columbia, by states, 1964-80

Year	District:				West Virginia	North Carolina	South Carolina	Georgia	Florida	Total
	Delaware	Maryland	of Virginia	Columbia						
1964	24,461	168,412	42,576	174,262	55,472	163,746	80,290	165,039	274,655	1,148,913
1965	29,649	191,408	46,349	200,454	65,427	190,789	91,921	186,218	293,646	1,295,861
1966	27,622	185,106	41,774	200,415	63,355	196,040	96,381	181,269	329,216	1,321,178
1967	27,053	183,401	31,816	169,728	57,347	175,330	94,516	167,789	307,155	1,204,135
1968	30,565	209,738	32,090	198,389	64,953	189,935	102,212	202,452	366,670	1,397,004
1969	31,244	214,990	35,160	200,265	64,484	218,109	99,248	211,681	375,087	1,450,268
1970	28,373	179,230	28,328	180,545	65,665	174,544	89,262	187,995	350,351	1,302,293
1971	33,543	219,282	33,962	223,975	75,490	212,100	108,238	239,633	422,722	1,568,945
1972	33,382	233,905	34,797	247,680	80,865	260,582	125,817	266,900	442,691	1,726,619
1973	36,456	266,263	34,382	262,934	85,576	267,168	135,528	280,629	593,092	1,962,028
1974	27,471	198,403	25,928	191,236	68,040	196,350	98,574	197,476	396,843	1,400,421
1975	24,949	199,109	23,962	185,727	70,713	173,778	91,807	177,417	362,818	1,310,280
1976	31,238	227,896	24,289	226,276	84,535	236,575	120,358	212,979	419,557	1,583,703
1977	34,380	255,889	25,772	252,934	84,979	261,179	129,677	52,013	470,041	1,766,864
1978	35,626	257,112	25,972	256,307	76,629	258,221	134,432	246,181	526,324	1,816,804
1979	35,772	245,759	22,497	243,150	79,497	251,155	125,533	230,314	512,742	1,746,419
1980	31,817	216,321	16,832	205,463	63,127	201,207	108,877	210,175	477,842	1,531,661
Total new-car registrations (units)										
New-car registrations of imports, except from Canada (units)										
1964	1,731	10,489	3,521	14,511	3,348	8,420	4,723	10,564	23,696	81,003
1965	2,034	13,462	4,333	17,583	5,055	11,063	4,919	11,804	24,206	94,459
1966	2,154	15,175	3,773	18,543	5,322	12,354	6,413	13,161	31,292	108,187
1967	2,696	18,336	2,945	18,730	6,900	14,305	7,142	15,176	33,841	120,071
1968	3,349	21,147	3,361	22,477	9,132	16,226	9,054	19,921	43,884	148,551
1969	3,372	24,154	4,108	24,767	8,084	19,509	8,951	21,774	44,823	159,542
1970	4,083	27,680	4,284	28,157	9,406	22,843	10,983	26,554	53,196	187,186
1971	4,788	33,093	4,626	34,846	9,599	26,370	13,994	36,050	71,198	237,564
1972	4,166	30,717	5,450	33,135	7,577	32,302	14,249	34,357	65,213	227,166
1973	5,338	42,512	5,517	43,259	9,163	39,536	19,786	40,434	91,826	297,371
1974	4,104	36,089	4,307	34,012	7,216	31,537	16,044	30,268	62,914	226,491
1975	4,239	39,926	4,678	38,311	8,807	32,843	16,581	31,619	66,473	243,477
1976	4,650	36,821	4,611	38,483	9,526	36,961	19,262	29,931	63,473	242,718
1977	6,449	51,065	5,955	53,375	12,564	50,726	25,438	46,974	86,595	339,141
1978	6,355	47,821	6,415	52,035	11,472	47,622	24,495	42,111	95,711	334,037
1979	8,447	57,025	6,027	62,342	14,969	65,507	30,425	53,831	114,375	412,948
1980	9,220	58,211	5,804	65,105	14,248	61,043	31,777	63,957	132,460	441,825

Table 48.--New passenger automobiles: Total new-car registrations and new-car registrations of imports (except from Canada), in the South Atlantic States and the District of Columbia, by states, 1964-80--Continued

Year	Delaware	Maryland	District of Columbia	Virginia	West Virginia	North Carolina	South Carolina	Georgia	Florida	Total
1964	7.08	6.23	8.27	8.33	6.04	5.14	5.88	6.40	8.63	7.05
1965	6.86	7.03	9.35	8.77	7.73	5.80	5.35	6.34	8.24	7.29
1966	7.80	8.20	9.03	9.25	8.40	6.30	6.65	7.26	9.50	8.19
1967	9.97	10.00	9.26	11.04	12.03	8.16	8.45	9.04	11.02	9.97
1968	10.96	10.08	10.47	11.33	14.06	8.54	8.86	9.84	11.97	10.63
1969	10.79	11.23	11.68	12.37	12.54	8.94	9.02	10.29	11.95	11.00
1970	14.39	14.03	15.12	15.60	14.32	13.09	12.30	14.12	15.18	14.37
1971	14.27	15.09	13.62	15.56	12.72	13.85	12.93	15.04	16.84	15.14
1972	12.48	13.13	15.66	13.38	9.37	12.40	11.33	12.87	14.73	13.16
1973	14.64	15.97	16.05	16.45	10.71	14.80	14.60	14.41	15.48	15.16
1974	14.94	18.19	16.61	17.79	10.61	16.06	16.28	15.32	15.85	16.17
1975	16.99	20.05	19.52	20.63	12.45	18.90	18.06	17.82	18.32	18.58
1976	14.89	16.16	18.99	17.01	11.27	15.20	16.00	14.05	15.13	15.33
1977	18.76	19.96	23.11	21.10	14.78	19.42	19.62	18.64	18.42	19.19
1978	17.83	18.59	24.69	20.30	14.97	18.44	18.22	17.10	18.18	18.38
1979	23.61	23.20	26.79	25.64	18.83	26.08	24.24	23.37	22.31	23.65
1980	28.97	26.90	34.48	31.68	22.57	30.33	29.18	30.43	27.72	28.84

Ratio of new-car registrations of imports, except from Canada, to total new-car registrations

Source: Compiled from data collected by R. L. Polk & Co. as published by Automotive News.

Table 49.—New passenger automobiles: Total new-car registrations and new-car registrations of imports (except from Canada), in the East South Central and West South Central States, by states, 1964-80

Year	East South Central States					West South Central States				
	Kentucky	Tennessee	Alabama	Mississippi	Total	Arkansas	Louisiana	Oklahoma	Texas	Total
1964	93,443	131,610	115,347	56,521	396,921	58,622	118,358	91,127	427,723	695,830
1965	110,231	155,293	131,883	66,770	464,177	63,451	150,854	103,591	486,607	804,503
1966	109,470	155,617	129,693	70,362	465,142	64,889	154,074	103,570	574,794	799,327
1967	100,731	139,574	117,111	65,488	422,904	63,832	130,144	96,995	465,619	756,590
1968	111,341	162,204	122,890	72,033	468,468	65,657	144,683	107,464	503,088	820,892
1969	107,267	160,059	128,491	71,417	467,234	69,587	140,865	1/ 27,559	561,412	2/ 799,423
1970	97,609	139,191	122,530	60,499	409,829	57,908	121,612	3/	451,920	4/ 631,440
1971	116,175	180,213	143,751	76,724	516,863	77,439	154,979	3/	536,962	4/ 769,380
1972	131,616	206,729	166,928	93,624	598,897	87,440	175,922	3/	614,362	4/ 877,724
1973	144,634	212,621	171,153	95,218	623,626	91,924	174,339	3/	666,568	4/ 932,831
1974	114,681	165,423	129,291	77,015	486,410	72,660	146,068	3/	509,024	4/ 727,752
1975	110,301	157,343	128,860	71,889	468,393	70,594	150,289	3/	535,698	4/ 756,581
1976	131,611	183,278	157,322	86,430	558,641	86,313	174,312	3/	624,239	4/ 884,864
1977	146,073	196,543	178,909	93,260	614,785	1/ 9,471	181,251	3/	717,629	5/ 908,351
1978	146,929	223,456	176,113	102,756	649,254	88,239	189,091	3/	723,088	1,000,418
1979	124,836	186,897	161,661	93,081	566,475	81,471	184,232	3/	697,986	4/ 963,689
1980	85,553	149,176	124,072	69,600	428,401	72,142	164,420	3/	607,804	4/ 844,366
Total new-car registrations (units)										
New-car registrations of imports, except from Canada (units)										
1964	4,153	7,702	7,216	3,096	22,167	2,825	5,163	3,502	18,489	29,979
1965	5,287	9,615	8,551	3,999	27,452	3,131	7,682	4,003	20,870	35,686
1966	6,439	10,396	9,529	4,866	31,230	3,935	9,227	5,524	25,155	43,841
1967	7,285	11,699	11,656	5,077	35,717	4,831	10,369	7,897	32,897	55,994
1968	9,352	15,194	12,814	6,195	43,555	5,316	13,780	10,648	40,887	70,631
1969	9,596	14,914	12,924	6,533	43,967	5,403	14,019	1/ 2,249	43,865	2/ 65,536
1970	11,087	17,339	14,556	7,374	50,356	6,355	16,211	3/	52,519	4/ 75,085
1971	13,005	21,543	17,857	9,026	61,431	8,538	20,410	3/	66,515	4/ 95,463
1972	12,511	21,318	15,643	9,769	59,241	8,229	18,240	3/	63,544	4/ 90,193
1973	17,091	25,519	21,100	12,096	75,806	11,715	21,420	3/	89,593	4/ 122,728
1974	11,485	19,711	16,624	9,369	57,189	8,284	17,382	3/	66,112	4/ 91,778
1975	13,040	22,634	20,362	10,406	66,442	9,884	18,714	3/	78,649	4/ 107,247
1976	12,115	22,423	21,517	9,685	65,740	8,383	16,178	3/	66,645	4/ 91,206
1977	18,271	22,423	31,587	12,832	93,504	1/ 999	21,081	3/	95,874	5/ 117,954
1978	18,072	33,429	27,678	12,370	91,549	9,735	20,534	3/	89,856	120,125
1979	21,241	40,309	35,718	15,479	112,747	13,151	27,964	3/	122,580	163,695
1980	20,426	42,110	32,703	14,283	109,522	14,183	32,474	3/	135,274	181,931

See footnotes at end of table.

Table 49.—New passenger automobiles: Total new-car registrations and new-car registrations of imports (except from Canada), in the East South Central and West South Central States, by states, 1964-80 (Con.)

Year	East South Central States				West South Central States					
	Kentucky	Tennessee	Alabama	Mississippi	Total	Arkansas	Louisiana	Oklahoma	Texas	Total
	Ratio of new-car registrations of imports, except from Canada, to total new-car registrations (percent)									
1964	4.44	5.85	6.26	5.48	5.58	4.82	4.36	3.84	4.32	4.31
1965	4.80	6.19	6.48	5.91	5.91	4.93	5.09	3.86	4.29	4.44
1966	5.88	6.68	7.35	6.71	6.71	6.06	5.99	5.33	5.28	5.48
1967	7.23	8.38	9.95	8.45	8.45	7.57	7.97	8.41	7.07	7.40
1968	8.40	9.37	10.43	9.30	9.30	8.10	9.52	9.91	8.13	8.60
1969	8.95	9.32	10.06	9.41	9.41	7.76	9.95	1/ 8.16	7.81	2/ 8.20
1970	11.36	12.46	12.94	12.29	12.29	10.97	13.33	3/	11.62	4/ 11.89
1971	11.19	11.95	12.42	11.76	11.89	11.03	13.17	3/	12.39	4/ 12.41
1972	9.51	10.31	9.37	10.43	9.89	9.41	10.47	3/	10.34	4/ 10.28
1973	11.82	12.00	12.33	12.70	12.16	12.74	12.29	3/	13.44	4/ 13.16
1974	10.01	11.92	12.86	12.17	11.76	11.40	11.90	3/	12.99	4/ 12.61
1975	11.82	14.39	15.80	14.48	14.19	14.00	12.45	3/	14.68	4/ 14.18
1976	9.21	12.23	13.68	11.21	11.77	9.71	9.28	3/	10.68	4/ 10.31
1977	12.51	15.68	17.66	15.76	15.21	10.55	11.63	3/	10.68	5/ 12.99
1978	12.29	14.95	15.71	12.03	14.10	11.30	10.85	3/	12.42	4/ 12.00
1979	17.02	21.57	22.09	16.63	19.90	16.14	15.18	3/	17.56	4/ 16.99
1980	23.87	28.22	26.35	20.52	25.56	19.65	19.75	3/	22.25	4/ 21.54

1/ Does not include April-December data.

2/ Does not include April-December data for Oklahoma.

3/ Not available.

4/ Does not include data for Oklahoma.

5/ Does not include April-December data for Arkansas or January-December for Oklahoma.

Source: Compiled from data collected by R. L. Polk & Co. as published by Automotive News.

Table 50.--New passenger automobiles: Total new-car registrations and new-car registrations of imports (except from Canada), in the Mountain and Pacific States, by States, 1964-80

Year	Mountain States						
	Montana	Idaho	Wyoming	Colorado	New Mexico	Arizona	Utah
Total new-car registrations (units)							
1964-----	25,278	24,858	14,741	74,215	33,663	54,200	34,157
1965-----	27,245	27,350	13,823	79,115	36,552	58,815	36,109
1966-----	27,147	24,670	12,783	80,157	36,207	57,058	35,547
1967-----	25,647	23,157	11,641	74,608	33,797	52,821	33,181
1968-----	26,404	25,563	13,500	89,030	37,779	60,720	35,978
1969-----	25,911	24,467	14,131	92,967	39,447	74,643	36,999
1970-----	24,239	21,931	11,920	87,636	36,378	68,378	31,988
1971-----	26,358	24,059	13,482	104,648	42,620	80,309	40,404
1972-----	28,200	26,276	14,528	121,995	50,222	89,835	45,122
1973-----	30,118	29,788	15,647	123,843	49,309	96,801	47,113
1974-----	23,764	23,385	13,330	99,135	41,609	70,543	37,980
1975-----	23,025	22,922	13,907	92,751	40,341	64,051	39,785
1976-----	28,317	26,284	15,191	107,846	49,410	80,129	43,567
1977-----	29,177	32,637	18,220	121,335	52,410	94,899	52,544
1978-----	29,963	32,695	18,880	128,539	53,794	103,114	55,910
1979-----	24,297	30,030	20,682	134,369	52,267	103,979	50,305
1980-----	25,400	27,044	19,422	117,842	43,761	98,933	34,846
New-car registrations of imports, except from Canada (units)							
1964-----	1,278	1,629	958	4,592	2,326	4,341	3,044
1965-----	1,879	2,139	951	5,388	2,825	5,105	3,179
1966-----	2,158	2,341	807	7,325	3,809	5,896	3,208
1967-----	2,652	2,972	881	9,293	4,388	6,908	3,679
1968-----	2,928	3,333	1,258	12,618	5,459	9,134	4,809
1969-----	2,922	3,374	1,208	14,010	5,139	10,481	5,074
1970-----	3,450	3,841	1,496	17,943	6,136	12,116	6,169
1971-----	5,350	5,753	2,075	23,813	7,902	16,656	8,077
1972-----	4,849	5,432	1,796	26,304	8,549	15,697	8,066
1973-----	6,531	7,650	2,848	32,415	9,579	20,157	10,645
1974-----	4,503	5,572	2,574	26,245	7,950	14,259	8,897
1975-----	5,806	6,681	3,155	29,132	8,845	16,121	11,517
1976-----	6,268	6,943	3,029	31,552	9,438	18,427	10,679
1977-----	8,357	10,713	4,608	41,063	12,402	26,290	15,236
1978-----	8,709	10,318	4,628	42,652	11,792	24,056	15,246
1979-----	7,871	10,577	6,318	50,967	14,444	29,930	15,463
1980-----	8,832	10,719	6,565	50,251	14,737	32,083	13,061
Ratio of new-car registrations of imports, except from Canada, to total new-car registrations							
1964-----	5.06	6.55	6.50	6.19	6.91	8.01	8.91
1965-----	6.90	7.82	6.88	6.81	7.73	8.68	8.80
1966-----	7.95	9.49	6.31	9.14	10.52	10.33	9.02
1967-----	10.34	12.83	7.57	12.46	12.98	13.08	11.09
1968-----	11.09	13.04	9.32	14.17	14.45	15.04	13.37
1969-----	11.28	13.79	8.55	15.07	13.03	14.04	13.71
1970-----	14.23	17.51	12.55	20.47	16.93	17.72	19.29
1971-----	20.30	23.91	15.39	22.76	18.54	20.74	19.99
1972-----	17.20	20.67	12.36	21.56	17.02	17.47	17.88
1973-----	21.68	25.68	18.20	26.17	19.43	20.82	22.59
1974-----	18.95	23.83	19.31	26.47	19.11	20.21	23.43
1975-----	25.22	29.15	22.69	31.41	21.93	25.17	28.95
1976-----	22.14	26.42	19.94	29.26	19.10	23.00	24.51
1977-----	28.64	32.82	25.29	33.84	23.66	27.70	29.00
1978-----	29.06	31.55	24.51	33.18	21.92	23.32	27.26
1979-----	32.39	35.22	30.55	37.93	27.64	28.78	30.74
1980-----	34.77	39.63	33.80	42.64	33.67	32.42	37.48

Table 50.--New passenger automobiles: Total new-car registrations and new-car registrations of imports (except from Canada), in the Mountain and Pacific States, by States, 1964-80--Continued

Year	Mountain States		Pacific States					
	Nevada	Total	Washington	Oregon	California	Alaska	Hawaii	Total
Total new-car registrations (units)								
1964	19,236	280,348	88,591	84,932	829,042	6,835	23,898	1,033,298
1965	21,569	300,578	97,506	90,606	887,306	8,980	27,429	1,111,827
1966	19,352	292,921	116,010	91,960	832,338	7,131	28,502	1,075,941
1967	18,684	273,536	112,114	78,478	809,217	6,833	28,608	1,035,250
1968	21,451	310,425	118,521	93,369	897,211	8,012	33,917	1,151,030
1969	25,449	334,014	124,148	93,739	918,458	8,802	39,148	1,184,295
1970	21,958	304,287	97,615	80,858	868,402	8,702	36,627	1,092,204
1971	24,530	356,410	117,307	96,165	937,987	9,589	35,984	1,197,032
1972	30,296	406,474	130,616	101,156	995,824	10,698	37,484	1,275,778
1973	32,578	425,196	137,985	103,678	1,104,689	9,565	41,919	1,397,836
1974	25,603	335,349	109,256	80,871	817,583	9,745	30,932	1,048,387
1975	26,361	323,143	114,709	84,870	742,697	15,381	33,693	991,350
1976	31,040	381,784	130,902	98,481	877,508	11,886	38,006	1,156,783
1977	39,419	440,641	157,333	115,033	1,022,498	13,653	44,482	1,352,999
1978	43,516	466,411	167,671	122,369	1,111,539	11,736	44,383	1,457,698
1979	42,632	458,561	166,412	117,257	1,045,072	10,770	40,481	1,379,992
1980	36,921	404,169	140,277	101,485	902,453	12,609	37,104	1,193,928
New-car registrations of imports, except from Canada (units)								
1964	1,141	19,309	7,055	8,003	83,764	1,009	3,342	103,173
1965	1,509	23,056	8,555	9,147	105,565	1,326	4,573	129,166
1966	1,541	27,085	12,938	11,347	129,823	1,240	5,595	160,943
1967	2,509	33,282	16,459	12,450	161,161	1,335	7,835	199,240
1968	3,209	42,748	19,668	16,544	204,077	1,754	11,055	253,098
1969	3,321	45,529	23,673	19,938	231,533	1,763	13,100	290,007
1970	2,857	54,008	24,513	21,823	264,341	2,324	14,023	327,024
1971	4,451	74,077	33,170	29,492	301,326	2,870	17,914	385,312
1972	6,324	77,017	30,163	25,762	258,363	2,723	15,237	332,248
1973	7,363	97,188	39,036	21,704	333,296	2,672	16,681	423,389
1974	5,647	75,647	33,195	26,757	265,632	3,023	14,711	343,318
1975	6,512	87,769	42,733	31,679	288,724	5,793	16,164	385,093
1976	7,490	93,826	42,393	34,027	299,814	3,699	16,459	396,392
1977	11,206	129,875	60,163	43,786	396,920	5,379	21,627	527,875
1978	11,171	128,572	61,237	44,889	405,655	4,670	20,826	537,271
1979	13,251	148,821	71,120	52,724	443,191	4,920	20,907	592,862
1980	12,650	148,898	67,094	51,616	465,274	6,222	23,753	613,959
Ratio of new-car registrations of imports, except from Canada, to total new-car registrations								
1964	5.93	6.89	7.96	9.42	10.00	14.76	13.98	9.98
1965	7.37	7.67	8.77	10.10	11.90	14.77	16.67	11.62
1966	7.96	9.25	11.15	12.34	15.60	17.39	19.63	14.96
1967	13.43	12.17	14.68	15.86	19.92	19.54	27.39	19.25
1968	14.96	13.77	16.59	17.72	22.75	21.89	32.59	21.99
1969	13.05	13.63	19.07	21.27	25.21	20.03	33.46	24.49
1970	13.01	17.75	25.11	26.99	30.44	26.71	38.29	29.94
1971	18.15	20.78	28.74	30.67	32.12	29.93	49.78	32.19
1972	20.87	18.97	23.09	25.47	25.94	25.45	40.65	26.04
1973	22.60	22.86	28.29	20.58	30.17	27.94	39.79	30.29
1974	22.06	22.56	30.38	33.09	32.49	31.02	47.56	32.75
1975	24.70	27.16	37.25	37.33	38.88	37.66	47.97	38.85
1976	24.13	24.58	32.39	34.55	34.17	31.12	43.31	34.27
1977	28.43	29.47	38.24	38.06	38.82	39.40	48.62	39.02
1978	25.67	27.56	36.52	36.68	36.49	39.79	46.92	36.85
1979	31.08	32.45	42.74	44.96	42.41	45.68	51.64	42.96
1980	34.26	36.84	47.82	50.86	51.55	49.34	64.01	51.42

Source: Compiled from data collected by R. L. Polk & Co. as published by Automotive News.

SECTION X

U.S. EXPORTS OF NEW PASSENGER AUTOMOBILES TO THE PRINCIPAL SOURCES  
OF U.S. IMPORTS OF NEW PASSENGER AUTOMOBILES AND U.S. BILATERAL  
TRADE IN PASSENGER AUTOMOBILES WITH THOSE COUNTRIES  
(TABLES 51 and 52)

Table 51.--New passenger automobiles: U.S. exports of domestic merchandise to the 8 principal sources of U.S. imports of new passenger automobiles and total U.S. exports of domestic merchandise, 1964-80

Year	Canada	Other principal sources				
		Japan	West Germany	Italy	United Kingdom	Sweden
Quantity (units)						
1964 <sup>1/</sup>	15,641	3,473	2,769	278	278	5,159
1965	43,802	3,494	4,329	244	374	2,971
1966	114,322	2,894	2,654	213	385	3,374
1967	236,638	2,698	2,359	257	480	1,842
1968	286,784	3,901	2,025	172	411	1,257
1969	292,110	4,081	2,476	117	417	767
1970	245,616	5,058	2,476	159	434	1,091
1971	348,404	5,024	2,867	113	639	729
1972	376,231	4,909	2,669	86	909	334
1973	452,370	11,419	3,885	206	743	542
1974	516,588	13,347	4,577	201	542	835
1975	550,808	14,842	5,540	80	479	1,605
1976	573,470	13,762	6,385	134	635	2,257
1977	591,509	13,593	7,423	141	824	953
1978	532,936	13,182	14,060	90	1,449	637
1979	594,420	14,920	22,020	84	1,748	1,634
1980	507,413	6,758	4,986	213	771	1,414
Value (1,000 dollars)						
1964 <sup>1/</sup>	45,214	9,039	6,595	779	823	10,048
1965	112,709	9,678	10,735	759	1,064	11,154
1966	273,994	8,482	7,428	644	1,113	7,105
1967	561,784	8,455	6,680	814	1,308	4,087
1968	702,519	13,418	5,518	585	1,234	3,095
1969	748,096	14,384	6,886	399	1,273	2,094
1970	625,101	19,772	7,222	544	1,391	2,768
1971	945,932	20,717	8,783	410	2,048	2,135
1972	1,076,254	23,130	8,709	362	3,012	1,120
1973	1,411,835	54,218	13,608	823	2,773	1,796
1974	1,769,409	66,465	16,380	841	2,374	3,129
1975	2,198,259	79,575	25,026	476	2,554	7,312
1976	2,442,987	75,408	31,235	717	3,868	10,712
1977	2,761,153	85,340	42,519	779	5,881	5,249
1978	2,616,728	91,097	85,271	650	9,621	3,965
1979	3,288,362	117,068	142,017	754	14,641	11,641
1980	3,035,159	60,149	40,716	1,660	6,767	1,191

See footnotes at end of table.

Table 51.--New passenger automobiles: U.S. exports of domestic merchandise to the 8 principal sources of U.S. imports of new passenger automobiles and total U.S. exports of domestic merchandise, 1964-80--Continued

Year	Other principal sources			Total, 8 principal sources	All other	Total
	Belgium <u>2/</u>	France	Total			
Quantity (units)						
1964 <u>1/</u> -----	7,423	1,520	20,900	36,541	144,946	181,487
1965-----	3,110	1,816	16,338	60,140	45,898	106,038
1966-----	2,022	1,403	12,945	127,267	50,313	177,580
1967-----	1,455	1,142	10,233	246,871	33,711	280,582
1968-----	3,445	528	11,739	298,523	31,937	330,460
1969-----	1,994	375	10,227	302,337	31,116	333,453
1970-----	1,633	394	11,245	256,861	28,177	285,038
1971-----	1,832	305	11,509	359,913	26,728	386,641
1972-----	1,562	395	10,864	387,095	23,152	410,247
1973-----	2,735	365	19,895	472,265	36,925	509,190
1974-----	5,681	451	25,634	542,222	58,680	600,902
1975-----	2,944	588	26,078	576,836	63,415	640,301
1976-----	4,150	971	28,294	601,764	78,694	680,458
1977-----	3,992	833	27,758	619,267	77,938	697,205
1978-----	8,167	988	38,573	571,509	113,685	685,194
1979-----	15,854	2,053	58,313	652,733	128,886	781,619
1980-----	5,187	1,392	20,721	528,134	84,589	612,723
Value (1,000 dollars)						
1964 <u>1/</u> -----	14,003	3,964	45,251	90,465	224,151	314,616
1965-----	7,299	4,713	45,402	158,111	99,082	257,193
1966-----	5,150	3,825	33,747	307,741	113,815	421,556
1967-----	3,824	3,212	28,380	509,164	84,633	674,797
1968-----	8,968	1,689	34,507	737,026	83,770	820,796
1969-----	5,333	1,174	31,543	779,639	84,666	864,305
1970-----	4,275	1,196	37,168	662,269	77,123	739,392
1971-----	5,163	1,029	40,285	986,217	83,795	1,070,012
1972-----	4,650	1,396	42,379	1,118,633	79,425	1,198,058
1973-----	8,853	1,528	83,599	1,495,434	131,556	1,626,990
1974-----	19,900	1,916	111,005	1,880,414	235,806	2,116,220
1975-----	12,321	3,020	130,284	2,328,543	296,695	2,625,238
1976-----	18,413	5,396	145,749	2,588,736	420,549	3,009,285
1977-----	20,595	5,039	165,402	2,761,153	636,845	3,397,998
1978-----	44,585	7,123	242,312	2,859,040	714,153	3,573,193
1979-----	90,763	13,756	390,640	3,679,002	932,336	4,611,338
1980-----	35,518	11,081	157,082	3,192,241	727,133	3,919,374

1/ Includes chassis.

2/ During 1979-80, Finland exported more automobiles to the United States than did Belgium; however, the U.S. exported more automobiles to Belgium than to Finland during 1979-80.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 52.--New passenger automobiles: Amount by which U.S. exports of domestic merchandise were larger (+) or smaller (-) than U.S. imports for consumption, by 8 principal sources of U.S. imports of new passenger automobiles and total, 1964-80

Year	Canada	Other principal sources				
		Japan	West Germany	Italy	United Kingdom	Sweden
Quantity (units)						
1964-----	+6,440	-12,550	-361,914	-10,565	-77,270	-13,403
1965-----	+10,424	-22,044	-372,621	-9,265	-66,191	-23,039
1966-----	-38,011	-52,156	-524,483	-13,897	-81,485	-31,258
1967-----	-87,000	-67,606	-470,001	-16,536	-67,448	-41,529
1968-----	-214,097	-165,948	-705,947	-33,671	-96,376	-51,258
1969-----	-399,036	-255,924	-639,681	-41,452	-103,633	-40,241
1970-----	-447,167	-376,280	-672,469	-42,364	-75,823	-56,753
1971-----	-453,877	-698,648	-767,940	-51,356	-106,071	-61,196
1972-----	-466,069	-692,879	-674,298	-64,528	-71,129	-64,207
1973-----	-419,187	-613,386	-673,580	-55,896	-63,397	-58,084
1974-----	-300,971	-778,444	-615,180	-160,870	-71,970	-59,982
1975-----	-182,958	-680,731	-364,472	-102,264	-66,627	-50,386
1976-----	-252,120	-1,115,174	-343,419	-82,366	-76,555	-35,209
1977-----	-258,305	-1,327,938	-416,069	-55,296	-56,065	-38,417
1978-----	<u>1/</u> -300,125	-1,549,865	-402,171	-69,599	-53,029	-55,503
1979-----	-82,588	-1,602,408	-473,545	-72,372	-45,163	-64,273
1980-----	-87,357	-1,984,744	-333,725	-46,686	-31,746	-60,082
Value (1,000 dollars)						
1964-----	+26,511	-6,304	-362,137	-14,816	-97,795	-18,265
1965-----	+35,710	-15,624	-376,916	-12,776	-89,385	-29,755
1966-----	-91,029	-47,749	-584,511	-17,453	-113,436	-46,787
1967-----	-256,095	-64,759	-572,803	-22,837	-102,080	-69,156
1968-----	-646,101	-180,457	-898,320	-49,852	-123,347	-88,939
1969-----	-1,079,233	-286,171	-853,753	-64,899	-135,895	-74,442
1970-----	-1,180,935	-436,199	-1,050,779	-63,089	-103,083	-104,962
1971-----	-1,450,876	-908,067	-1,266,487	-81,975	-149,611	-132,835
1972-----	-1,517,043	-1,115,086	-1,406,007	-127,934	-121,195	-165,115
1973-----	-1,351,088	-1,189,910	-1,789,172	-121,715	-130,069	-187,920
1974-----	-1,320,679	-1,619,790	-1,854,940	-239,009	-153,940	-224,349
1975-----	-1,087,326	-1,661,979	-1,483,603	-324,236	-175,710	-227,036
1976-----	-1,629,163	-2,779,889	-1,569,424	-250,497	-292,914	-183,668
1977-----	-1,524,215	-3,774,226	-2,185,039	-186,347	-232,676	-193,689
1978-----	<u>1/</u> -1,871,500	-5,679,693	-2,696,223	-301,458	-288,154	-314,575
1979-----	-581,431	-6,353,986	-3,048,733	-440,396	-300,281	-421,638
1980-----	-763,116	-8,168,640	-3,245,300	-326,151	-286,229	-464,425

See footnotes at end of table.

Table 52.--New passenger automobiles: Amount by which U.S. exports of domestic merchandise were larger (+) or smaller (-) than U.S. imports for consumption, by 8 principal sources of U.S. imports of new passenger automobiles and total, 1964-80--Continued

Year	Other principal sources			Total 8, principal sources	All other	Total
	Belgium	France	Total			
Quantity (units)						
1964	+7,416	-38,012	-506,298	-499,858	+144,260	-355,238
1965	+2,778	-23,125	-513,507	-503,083	+45,448	-457,635
1966	+1,905	-31,719	-734,093	-772,104	+49,789	-722,315
1967	+1,099	-24,312	-686,333	-773,333	+33,297	-740,036
1968	-15,371	-39,023	-1,107,594	-1,321,691	+31,699	-1,289,992
1969	-40,042	-24,082	-1,145,055	-1,544,091	+30,827	-1,513,264
1970	-48,969	-36,720	-1,309,378	-1,756,545	+28,163	-1,728,382
1971	-65,418	-23,011	-1,773,640	-2,227,517	+26,674	-2,200,843
1972	-51,350	-14,318	-1,632,709	-2,098,778	+23,124	-2,075,654
1973	-68,749	-7,854	-1,540,946	-1,960,133	+31,978	-1,928,155
1974	-70,863	-20,880	-1,724,189	-2,025,160	+53,505	-1,971,655
1975	-35,232	-15,059	-1,314,773	-1,497,731	+63,379	-1,434,352
1976	-8,744	-20,945	-1,682,412	-1,934,532	+78,241	-1,856,291
1977	+482	-18,382	-1,911,685	-2,169,990	+77,071	-2,092,919
1978	+6,637	-27,514	-2,151,044	-2,451,169	+111,381	-2,339,788
1979	+15,769	-25,834	-2,267,826	-2,350,414	+126,510	-2,223,904
1980	+5,149	-45,994	-2,497,828	-2,585,185	+81,460	-2,503,725
Value (1,000 dollars)						
1964	+13,992	-29,401	-514,726	-488,215	+223,839	-264,376
1965	+6,952	-16,826	-534,330	-498,620	+98,574	-400,046
1966	+4,741	-26,345	-831,540	-922,569	+113,188	-809,381
1967	+3,365	-19,904	-848,174	-1,104,269	+84,107	-1,020,162
1968	-19,351	-38,151	-1,398,417	-2,044,518	+83,469	-1,961,049
1969	-55,532	-24,266	-1,495,958	-2,575,191	+84,110	-2,491,081
1970	-78,190	-39,815	-1,876,117	-3,057,052	+77,056	-2,979,996
1971	-129,515	-28,066	-2,696,556	-4,147,432	+83,701	-4,063,731
1972	-104,530	-28,763	-3,068,630	-4,585,673	+79,284	-4,506,389
1973	-183,374	-20,959	-3,623,119	-4,974,208	+121,796	-4,852,411
1974	-196,763	-43,600	-4,332,391	-5,653,070	+224,879	-5,428,191
1975	-152,118	-42,538	-4,067,220	-5,154,546	+296,585	-4,857,961
1976	-50,445	-53,739	-5,180,576	-6,809,739	+419,530	-6,390,209
1977	+5,022	-55,726	-6,622,681	-8,312,298	+637,331	-7,674,967
1978	+37,401	-86,140	-9,328,842	-11,200,342	+702,008	-10,498,334
1979	+90,245	-104,264	-10,579,053	-11,160,484	+920,109	-10,240,375
1980	+35,264	-246,320	-12,701,801	-13,464,917	+709,104	-12,755,813

1/ Revised.

Source: Compiled from data presented in tables 2 and 51 of this report.

APPENDIX A  
CONSUMER PRICE INDEXES, 1964-80

## Consumer Price Indexes, 1964-80

	<u>Consumer Price Index</u> (1967=100)
1964-----	92.9
1965-----	94.5
1966-----	97.2
1967-----	100.0
1968-----	104.2
1969-----	109.8
1970-----	116.3
1971-----	121.3
1972-----	125.3
1973-----	133.1
1974-----	147.7
1975-----	161.2
1976-----	170.5
1977-----	181.5
1978-----	195.4
1979-----	217.4
1980-----	246.8

Source: Bureau of Labor Statistics, U.S. Department of Labor.

APPENDIX B

APRIL RATES OF EXCHANGE FOR CURRENCIES OF THE  
EIGHT LEADING COUNTRIES THAT EXPORT AUTOMOBILES  
TO THE UNITED STATES, 1964-81

April rates of exchange for currencies of the eight leading countries  
that export passenger automobiles to the United States, 1964-81

Year	(In U.S. cents per unit of foreign currency)							
	Canada :(dollar)	Japan :(yen)	West Germany :(mark)	Belgium :(franc)	Italy :(lira)	United Kingdom :(pound)	Sweden :(Krona)	France :(franc)
1964	92.38	0.28	25.16	2.01	0.16	280.06	19.45	20.41
1965	92.67	.28	25.13	2.01	.16	280.00	19.37	20.40
1966	92.92	.28	24.88	2.01	.16	279.44	19.34	20.41
1967	92.38	.28	25.16	2.01	.16	279.94	19.36	20.27
1968	92.73	.28	25.08	2.01	.16	239.81	19.32	20.26
1969	92.97	.28	25.17	1.99	.16	238.88	19.33	20.10
1970	93.21	.28	27.51	2.01	.16	240.62	19.21	18.11
1971	99.10	.28	28.17	2.02	.16	241.94	19.35	18.14
1972	100.17	.33	31.46	2.27	.17	261.10	20.91	19.87
1973	99.90	.38	35.25	2.48	.17	248.88	22.05	21.88
1974	104.12	.36	40.87	2.66	.16	243.28	23.42	20.51
1975	98.91	.33	42.11	2.84	.16	237.02	25.16	23.83
1976	101.70	.33	39.43	2.57	.11	184.80	22.72	21.41
1977	97.29	.35	41.60	2.71	.11	171.00	23.55	20.09
1978	89.84	.42	48.19	3.10	.12	193.98	21.54	20.07
1979	87.24	.46	52.81	3.33	.12	207.33	22.78	22.99
1980	84.35	.40	53.44	3.33	.11	221.52	22.92	23.04
1981	83.98	.46	46.30	2.83	.09	217.81	21.32	19.59

Source: Compiled from data published monthly by the International Monetary Fund in International Financial Statistics.





