

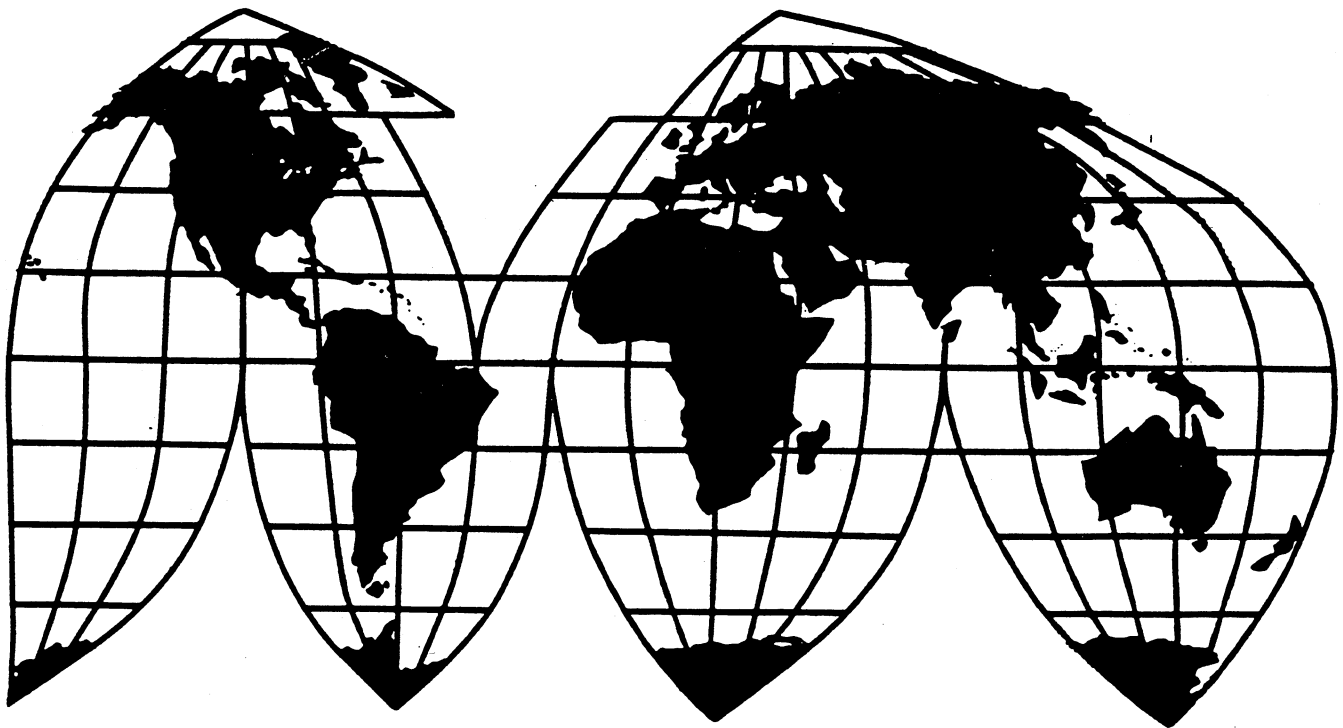
The U.S. Automobile Industry Monthly Report on Selected Economic Indicators

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Table 1

New passenger automobiles: U.S. retail sales of domestic production, production, inventory, days' supply, and employment, by specified periods, August 1991-July 1993

(In thousands of units; thousands of employees)

Item	1992-93			1991-92	
	June 1993	July 1993	Aug. 1992- July 1993	July 1992	Aug. 1991- July 1992
Retail sales of domes- tic production.....	665	593	6,424	567	6,890
Production.....	566	298	5,751	345	6,943
Inventory.....	1,402	1,181	(¹)	1,111	(¹)
Days' supply ²	55	52	(¹)	51	(¹)
Employment: ³					
Total employees.....	817 ⁴	804 ⁵	(¹)	826 ⁶	(¹)
Production workers...	630 ⁴	617 ⁵	(¹)	632 ⁶	(¹)

¹ Not applicable.

² Days' supply is an average for each class size which is determined by the previous month's retail sales.

³ Employment data are for SIC 371 (motor vehicles and motor vehicle equipment).

⁴ Data are for May 1992, revised.

⁵ Data are for June 1993.

⁶ Data are for June 1992.

Source: Production, retail sales, days' supply, and inventory, Automotive News; and employment, U.S. Department of Labor.

Note.--Because of rounding, figures may not add to the totals shown. Market classifications discontinued because of the unavailability of data.

Table 2

New passenger automobiles: U.S. imports, by principal sources and by specified periods, July 1991-June 1993¹

Source	1992-93			1991-92	
	May 1993	June 1993	July 1992- June 1993	June 1992	July 1991- June 1992
	Quantity (units)				
Japan.....	117,016	102,092	1,659,536	103,895	1,727,703
Canada.....	121,434	144,487	1,301,113	122,100	1,244,443
Germany.....	14,905	15,547	210,813	16,252	189,321
Korea, South.....	12,911	10,800	145,831	8,632	149,157
Sweden.....	5,442	3,693	68,379	7,116	68,065
Mexico.....	25,013	30,787	257,198	26,634	271,236
Yugoslavia.....	0	0	0	0	965
United Kingdom...	1,246	1,470	15,472	773	10,271
Italy.....	78	148	1,446	119	1,720
France.....	0	0	38	0	471
Brazil.....	0	1,703	9,402	2,535	9,374
All other.....	2,865	3,617	39,293	2,300	29,317
Total.....	300,910	314,345	3,708,530	290,359	3,702,053
	Value (1,000 dollars)				
Japan.....	1,661,944	1,407,016	21,153,600	1,250,324	20,613,110
Canada.....	1,506,886	1,783,195	16,062,924	1,430,302	14,616,226
Germany.....	412,044	456,567	6,034,709	402,320	5,140,568
Korea, South.....	73,345	57,129	820,977	44,488	839,505
Sweden.....	109,604	80,191	1,308,782	127,114	1,249,855
Mexico.....	260,768	314,242	2,489,344	271,114	2,821,169
Yugoslavia.....	0	0	0	0	2,316
United Kingdom...	46,600	52,448	571,366	27,555	358,583
Italy.....	4,959	8,582	54,016	3,121	106,405
France.....	0	0	502	0	5,947
Brazil.....	0	12,093	66,101	16,465	60,229
All other.....	55,048	61,749	644,779	29,493	354,933
Total.....	4,131,198	4,233,217	49,207,139	3,603,232	46,168,986

¹ Data include imports into Puerto Rico; data do not include automobiles assembled in U.S. foreign trade zones.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 3

Lightweight automobile trucks¹ and bodies and cab/chassis for lightweight automobile trucks: U.S. imports, by principal sources and by specified periods, July 1991-June 1993²

Source	1992-93			1991-92	
	May 1993	June 1993	July 1992-June 1993	June 1992	July 1991-June 1992
	Quantity (units) ³				
Japan.....	8,855	11,026	146,673	11,409	235,784
Canada.....	44,605	48,536	501,732	51,427	484,636
Mexico.....	3,140	3,836	32,791	2,201	20,460
All other.....	152	208	504	2	78
Total.....	56,756	63,607	681,700	65,039	740,959
	Value (1,000 dollars)				
Japan.....	70,160	82,435	1,170,842	75,586	1,514,612
Canada.....	582,625	648,446	6,712,091	651,915	6,557,281
Mexico.....	57,778	72,252	603,734	38,067	362,208
All other.....	7,273	9,297	40,091	2,160	19,322
Total.....	717,839	812,562	8,526,761	767,728	8,453,423

¹ Defined as not over 10,000 pounds gvw.

² Partially estimated, all data include imports into Puerto Rico.

³ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce, except as noted.

Note.--Because of rounding, figures may not add to the totals shown.

Table 4

New passenger automobiles: U.S. exports of domestic merchandise, by principal markets and by specified periods, July 1991-June 1993

Market	1992-93			1991-92	
	May 1993	June 1993	July 1992- June 1993	June 1992	July 1991- June 1992
Quantity (units)					
Canada.....	55,751	48,708	487,231	44,881	460,760
Japan.....	5,186	4,624	53,919	2,667	29,417
All other.....	29,532	24,977	347,294	27,536	281,947
Total.....	90,765	78,748	893,619	75,210	772,486
Value (1,000 dollars)					
Canada.....	718,999	609,801	6,398,330	561,112	5,924,873
Japan.....	84,553	85,522	917,496	42,261	513,854
All other.....	480,956	396,256	5,386,277	415,521	4,157,038
Total.....	1,291,969	1,098,508	12,780,231	1,020,638	10,600,492

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 5

Lightweight automobile trucks¹ and bodies and cab/chassis for lightweight automobile trucks: U.S. exports of domestic merchandise, by principal markets and by specified periods, July 1991-June 1993²

Market	1992-93			1991-92	
	May 1993	June 1993	July 1992- June 1993	June 1992	July 1991- June 1992
Quantity (units) ³					
Canada.....	10,168	8,670	106,649	12,272	119,697
All other.....	4,100	2,572	35,745	2,310	39,556
Total.....	14,275	11,255	142,467	14,581	159,261
Value (1,000 dollars)					
Canada.....	120,098	104,394	1,293,820	144,348	1,544,759
All other.....	77,933	41,986	530,751	41,531	472,967
Total.....	198,191	146,643	1,825,878	185,879	2,017,816

¹ Defined as not over 10,000 pounds gvwt.

² Partially estimated.

³ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce, except as noted.

Note.--Because of rounding, figures may not add to the totals shown.

Table 6

New passenger automobiles: Sales of domestic and imported passenger automobiles and sales of imported passenger automobiles as a percent of total U.S. sales, by specified periods, 1992 and 1993

Period	<u>Sales of-</u> Domestic automobiles ¹		<u>Imported</u> automobiles ²		<u>Total U.S.</u> sales ^{1,2}		<u>Ratio of import</u> sales to total sales ^{1,2}	
	1993	1992	1993	1992	1993	1992	1993	1992
	<u>Quantity (units)</u>						<u>--Percent--</u>	
January....	430,255	413,605	131,070	146,499	561,325	560,104	23.4	26.2
February...	460,918	492,454	132,480	158,530	593,398	650,984	22.3	24.4
Jan.-Feb...	891,173	905,872	263,550	305,029	1,154,723	1,210,901	22.8	25.2
March.....	574,756	536,932	160,224	186,483	734,980	723,415	21.8	25.8
Jan.-Mar...	1,465,929	1,442,804	423,773	494,050	1,889,702	1,936,854	22.4	25.5
April.....	600,634	540,689	168,114	177,426	768,748	718,115	21.9	24.7
Jan.-Apr...	2,066,568	1,983,493	591,888	671,482	2,658,456	2,647,099	22.3	25.4
May.....	633,490	560,768	178,655	174,334	812,145	735,102	21.9	23.7
Jan.-May...	2,701,560	2,544,261	770,499	845,779	3,472,059	3,390,040	22.1	24.9
June.....	665,461	629,524	171,660	199,282	837,151	828,806	20.5	24.0
Jan.-June..	3,363,902	3,173,785	942,198	1,031,334	4,306,100	4,205,119	21.8	24.5
July.....	593,120	566,533	170,329	166,966	763,449	733,499	22.3	22.8
Jan.-July..	3,966,469	3,740,318	1,103,026	1,198,300	5,069,495	4,938,618	21.8	24.3

¹ Domestic automobile sales include U.S.-, Canadian- and Mexican-built automobiles sold in the United States.

² Does not include automobiles imported from Canada and Mexico.

Source: Automotive News.

Table 7

New passenger automobiles: Price indexes, by specified periods, 1992 and 1993¹

Item	<u>1992-93</u>			<u>1992-93</u>		
	June	July	Percent	July	July	Percent
	1993	1993	change	1992	1993	change
Consumer Price Index:						
Unadjusted..	131.0	130.9	-0.1	127.8	130.9	+2.4
Seasonally adjusted..	131.2	131.6	+0.3	128.6	131.6	+2.3
Producer Price Index:						
Unadjusted..	130.0	130.1	+0.1	126.2	130.1	+3.1
Seasonally adjusted..	130.5	131.5	+0.8	127.2	131.5	+3.4

¹ Consumer price index, 1982-1984 = 100. Producer price index, 1982 = 100.

Source: U.S. Department of Labor.

Table 8

New passenger automobiles: Retail price changes in the U.S. market during June 1993¹

Country source/make	Retail price changes June 1993 (+ or -)
U.S. producers:	
General Motors.....	No change.
Ford.....	No change.
Chrysler.....	No change.
Japanese producers:	
Toyota Motors.....	No change.
Mazda.....	No change.
Honda.....	No change.
Subaru.....	No change.
European producers:	
Volkswagen.....	No change.
BMW.....	No change.
Audi.....	No change.
Porsche.....	No change.
Mercedes-Benz.....	No change.
Korean producer:	
Hyundai.....	No change.

¹ Average retail price change for all models.

Source: Automotive News, July 1993.

Table 9

Manufacturers' suggested retail prices of selected U.S. and Japanese automobiles, April 1981-August 1993¹

Company, model, and options ²	April 1, 1981		Aug. 1, 1993		Percent change in optionally equipped model
	Base model ³	Option- ally equipped model ³	Base model ³	Option- ally equipped model ³	
General Motors:					
Cavalier, 2 door.....	\$6,966 ⁴	\$6,966 ⁴	\$8,620	\$8,620	0.0
De Ville, 4 door.....	14,198	14,198	32,990	32,990	0.0
Ford:					
Escort Pony 2 door HB (RWD, TG).....	5,556	5,857	8,335	8,455	0.0
Tempo GL 4 door (RWD, AT, TG) ⁵	6,421	6,953	10,492	11,344	0.0
LTD Crown Victoria, 4 door.....	8,519	10,102	20,493	20,493	0.0
Chrysler:					
Dynasty, 4 door (AC) ⁶	6,672	7,502	14,736	15,536	0.0
Toyota:					
Corolla, Deluxe, 4 door (R).....	5,688	5,793	12,298	12,528	0.0
Nissan (Datsun):					
Sentra E, 2 door ⁷	5,369	5,369	8,725	8,725	0.0
Maxima GXE, 4 door.....	10,379	10,379	20,960	20,960	0.0
Honda:					
Civic 1500, 2 door HB (R) ⁸	4,599	4,694	8,550	8,951	0.0
Accord DX, 4 door (R).....	7,645	7,950	14,180	14,570	0.0
					+23.7
					+132.4
					+50.9
					+63.2
					+102.9
					+107.1
					+116.3
					+62.5
					+101.9
					+90.7
					+83.3

¹ Suggested retail prices do not include any dealer incentives, below-market financing or rebates.² The following codes apply: RWD = rear window defroster; TG = tinted glass; HB = hatchback; AT = automatic transmission; AC = air conditioning; R = radio.³ Base models are 2 door or 2 door hatchback and 4 door or 4 door hatchback models. Optionally equipped models are base models which have been equipped with the options listed in parenthesis.⁴ Cavalier not sold until May 21, 1981.⁵ Tempo replaced the Fairmont Futura.⁶ Dynasty replaced the Diplomat.⁷ Sentra replaced the 210; Stanza replaced the 510.⁸ Civic 1500 replaced the Civic 1300.Source: Compiled from data supplied by U.S. manufacturers, Japanese importers, and Automotive News.

Note: Some 1981-93 models have been discontinued; these models have been replaced by comparable models where possible. In addition, some equipment that was optional on prior models is now included in the base price or equipment that was standard has been deleted, making price comparisons of prior-year models difficult.