



The Honorable Georgia Lord, Mayor of the City of Goodyear

Subject: Antidumping and countervailing duty investigations on Crystalline Silicon Photovoltaic Cells and Modules from China
Investigation Nos.: 701-TA-481 and 731-TA-1190
Date: October 3, 2012

Mister Chairman, Commissioners,

Thank you for the opportunity to speak before you today. I am Georgia Lord, Mayor of Goodyear, a city in Arizona with about 70,000 people. I am also a proud board director for the Greater Phoenix Economic Council.

I am here to represent the people in my community and region who have a very personal stake in this case.

You see, I and countless others in Arizona have been working long and hard to recover from the economic downturn. And not just recover – but recover in a way that provides a foundation for a more sustainable economy in the future.

We have placed tremendous emphasis in helping attract one of the world's most promising industries to our state – the solar and renewable energy industry.

After all, Greater Phoenix offers a natural advantage for this growing industry. Arizona ranks second in the nation for installed solar capacity, and the U.S. Department of Energy ranked us number one in the nation for solar potential. In Arizona, more than 9,000 jobs are associated with renewable energy companies and utility-scale projects, which is significant when parts of our state are at nearly 20 percent unemployment.

Today, we have more than 260 companies in the solar supply chain and 27 manufacturing facilities, primarily because leaders in our region have implemented a strategic plan to facilitate an industry cluster for renewable companies. Furthermore, several international companies operating in the renewable space have established operations in Greater Phoenix including Spain's Rioglass, Spain's Abengoa, England's Faist, Germany's Solon, France's Saint-Gobain and Canada's Cosma International. This influx of foreign firms reflects the importance of FDI to our community, which has stimulated ancillary jobs like solar installers, integrators, system designers and distributors.

In Goodyear, we are home to Suntech's first U.S. manufacturing factory, one of our city's shining stars. Within a year of its opening, it doubled production capacity and nearly tripled its staff. It currently employs more than 100 people in Goodyear and nearly 60 percent of those are from Goodyear and cities nearby. Arizonans working in this facility are well-trained professionals— including highly skilled engineers and technicians—who are manufacturing 15,000 solar panels a month that can power roughly 10,000 American homes per year. As Suntech now considers hiring an additional 100 employees for a second production line, I'm worried that the imposition of punitive duties would put these jobs at risk.



Now in Goodyear, only 10 percent of our 189 square miles is currently developed. So when Suntech chose Goodyear, it put our community on the map...and everyone has benefited. Not only has Suntech created jobs, made a significant investment in our city and been a good corporate citizen, but just look at AZZ Galvanizing. This company has been in the galvanizing business in Goodyear since 1994. And when Suntech came to town, the company became a supplier to Suntech and many other solar companies in the region. They have since expanded their building and hired dozens of additional people.

When I first learned about the possibility of an impending tariff and corresponding investigations, it was important for me to discern its implications. Many of Goodyear's economic development efforts center on solar or foreign-direct investment. As a small city located in a Foreign Trade Zone, we want more Suntechs – not less.

But more importantly, I am concerned for the Arizonans that work at Suntech and for those in related sectors that depend on Suntech like AZZ Galvanizing. I am concerned about the residual effects that these duties could have on the people, our schools and welfare of my community.

For years, we've listened to the U.S. president and other experts talk about the importance of this industry's growth in America. And as local leaders, we've responded. We've crafted various statewide economic development programs to draw this industry to Greater Phoenix and were able to provide Suntech just under \$2 million in incentives – this is compared to the Petitioner, SolarWorld, who received well over \$100 million in incentives according to public reports in Oregon – and created additional programs that drive local demand to support this industry. In fact, 11.2 percent (1,590 households) of Goodyear residents now have solar panels on their homes – including me. This heightened local demand has induced companies like California's SolarCity to expand engineering and system integration operations in Arizona, therefore creating more ancillary jobs.

In today's economy, no nation wins, no industry wins and no communities win when trade disputes escalate. I thank you for the opportunity to speak today. As you review the facts presented in this case, I respectfully urge you to consider the broad and significant impact your determination will have on tens of thousands of jobs in the larger U.S. solar energy industry, and in communities of all sizes.