



- Electronics Recycling & Exports
- Lane Epperson - HiTech Assets
- May 15, 2012

HiTech Assets, Inc.

- IT Asset Recovery and Reuse Focus
- Serving Fortune 1000 companies and other large enterprises nationwide
- 3 Common Priorities: Data Security, Environment, Financial
- 80 employees (OK and TN)
- R2 and RIOS Certified Electronics Recycler:



HiTech's General Process

- Data security, Test, Audit, Document, Report
- Logistical Support
- Online Inventory Management, Employee Buy Back, Earth Day Support and Electronics Recycling



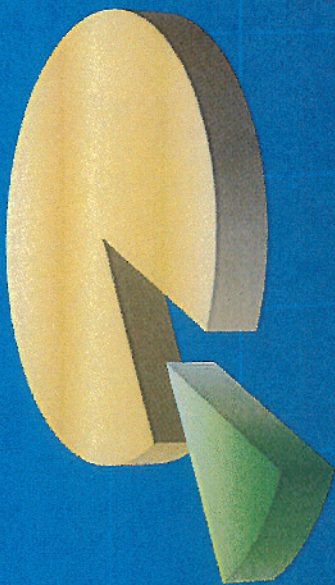
Disposition of Assets

- Good news – All recyclable
- Reuse or Material Recovery
- Non-working/Obsolete –
Certified U.S. Processors
- Tested, Working Items – U.S. and International

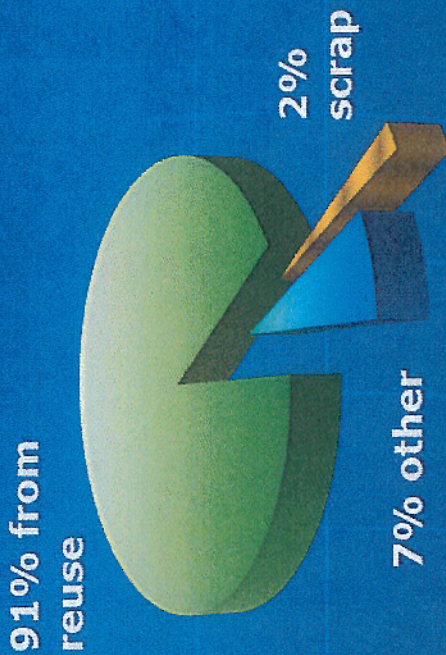


The HiTech Flow

Approx. 5 Million
Pounds Annually
Processed



Revenue

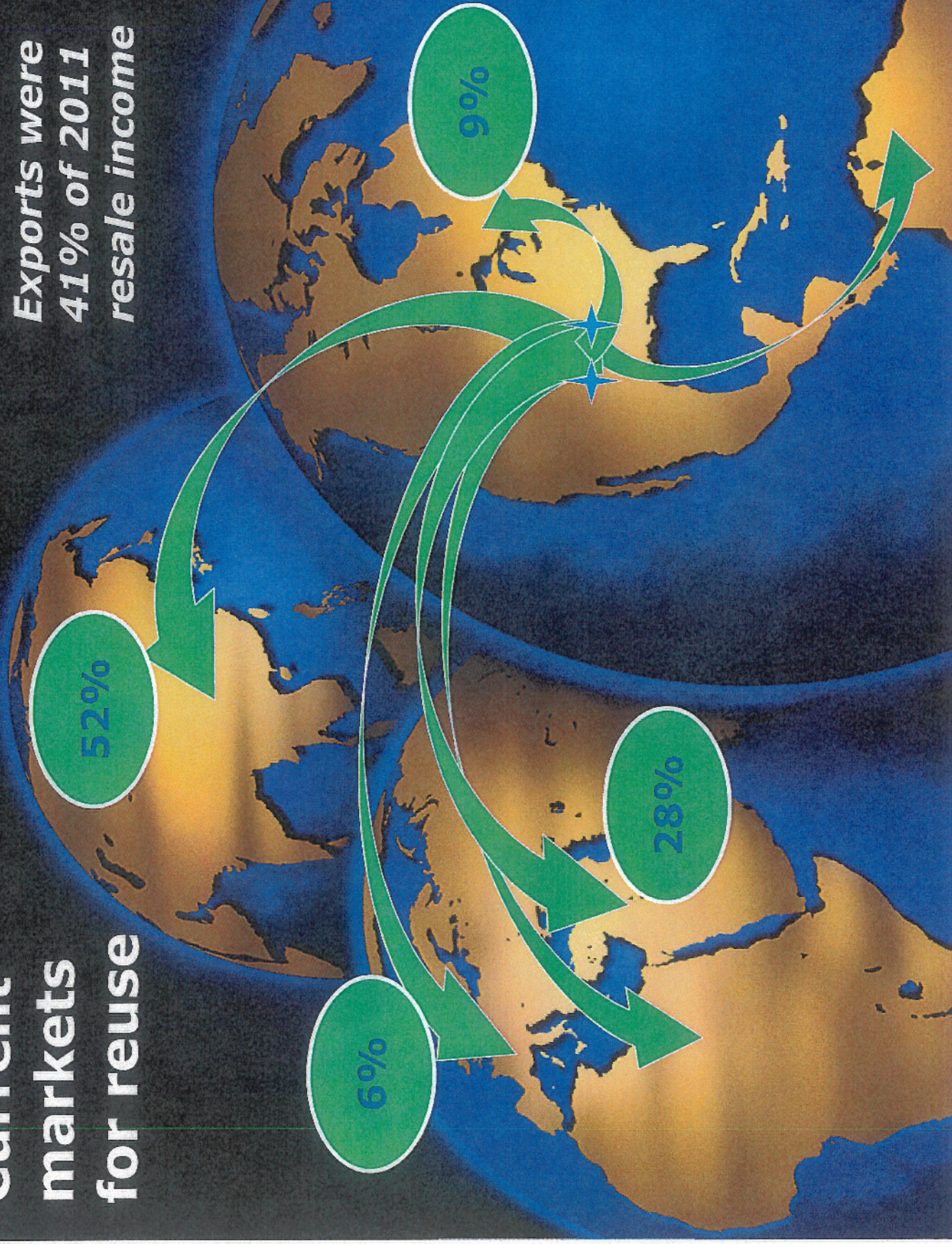


569,000 lbs.
exported for
reuse - 2011



**Current
markets
for reuse**

**Exports were
41% of 2011
resale income**



Nature of the Export Trade

- 1) Competitive
- 2) Customer Arranges Own Freight
- 3) Always Urgent
- 4) 3.8 Average Days to Ship (declining technology prices)
- 5) 100% Tested, Working with Full Documentation



Environmental Benefits

Example

Benefit	With Reuse	Without Reuse
Greenhouse gas avoided	1186 Tons	154 Tons
Autos Removed Annual	723	94
Energy Savings to Power Homes Annually	1,646	207





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