

**Witness Statement of  
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**for**

**THE NATIONAL COUNCIL OF TEXTILE ORGANIZATIONS**

**U.S. International Trade Commission**

**Government Policies Affecting U.S. Trade in Selected  
Sectors**

**October 30, 2007**

Thank you for the opportunity to speak before you today on the impact that China and China's government policies have had on the U.S. textile industry specifically and the world textile and apparel trade generally.

The ITC's investigation of China's command and control economy, particularly as it impacts the 32 industrial sectors that China directs with its Five Year Plans, is of vital importance to the U.S. textile industry. As the figures below will relate, China presents a challenge of almost unimaginable proportions to textile and apparel producers around the globe. China's textile sector is not only much bigger than any other country's textile or apparel industries, but its government is much more intertwined in the development and growth of its textile sector than anywhere else around the world. Through eleven successive Five Year Plans, the Chinese government has guided, developed and invested in the growth of its textile sector for more than 50 years.

Today the Chinese textile sector is the largest industrial employer in China and the predominant earner of foreign exchange for the country. China's trade deficit in textiles and apparel last year was an amazing \$126 billion. China's textile and apparel exports, already far and away the largest of any country, are growing at a 20% plus annual rate. The sector employs more than 10.3 million people and is adding workers at a rate of 600,000 per year. At its current rate, China's textile and apparel sector will employ more people than the entire U.S. manufacturing complex within five years<sup>1</sup>.

The fact that this enormous enterprise is the result of a decade's long effort by the Chinese government has long been known. What has not been so well known in the United States are the precise tools that the Chinese government used to propel its textile sector to world dominance. This is in part because most U.S. textile manufacturers have continued to invest in the U.S., rather than in China, and therefore have not developed a familiarity with how the Chinese system works. In addition, China remains a largely closed market to U.S. textile exports, so the opportunities for U.S. mills to gain an understanding of that market have been severely limited. Finally, the lack of transparency about China's subsidy regime<sup>2</sup>, a fact that has been commented upon repeatedly both by the U.S. government, other WTO members and industry groups, has meant that its subsidy regime has been difficult to penetrate.

Just recently, however, the door on China's subsidy system has been cracked open. Important studies by the U.S. paper industry, the auto parts industry and the steel industry have revealed broad outlines of how China "builds" its industrial sectors<sup>3</sup>. In addition, the decision by the U.S. government to allow countervailing duty cases to be taken against China has created important incentives for companies to investigate China's subsidy practices. The result is that today we know much more than we did

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<sup>1</sup> U.S. manufacturing employment is 14.0 million and is declining at a rate of 200,000 per year.

<sup>2</sup> China did not even submit a list of the subsidies it employs until 2006, five years after it joined the WTO. Even then the U.S. government and others noted the list was woefully incomplete.

<sup>3</sup> "How Chinese Government Subsidies and Market Intervention Have Resulted in Offshoring of U.S. Auto Parts Production: A Case Study, Andrew Szamosszegi, 2007; "China's Subsidization of its Forest Products Industry," American Paper and Forest Association, 2004; "Money for Metal," Alan Price, Wiley Rein for the Steel Manufacturers Association, 2006.

even a year ago about the subsidies which the Chinese government employs to support its industrial expansion.

This ITC investigation is an important next step. The ITC report will help fill in the map regarding Chinese government intervention and precisely how the Chinese model operates. As the onion is steadily peeled back on the enormous, and often WTO illegal, support that China offers to its textile industry, new opportunities for the industry to pursue WTO legal means to defend itself will emerge. These opportunities include dumping, countervailing, China general product safeguards and WTO dispute cases.

The Commission will also be providing an important service by informing and educating policymakers in the Administration and in the U.S. Congress about the predatory nature of China's industrial policy as it regards textiles and other sectors. When large nations build economic growth on a mercantilist policy that is geared towards taking jobs and opportunity away from other nations, rather than building up its own consumption base, then it is appropriate for affected nations to act in their own defense. This study will undoubtedly help policymakers to better understand, and react to, China's mercantilist policies.

In addition, as the Commissioners may be aware, textile safeguards imposed on China in 2005 will expire on January 1<sup>st</sup> 2009. These safeguards cannot be extended even though the threat from China remains and has perhaps, due to the enormous modernization of their sector over the past three years, even increased. The ITC investigation therefore will be a key component as the textile industry considers what steps should be taken to keep China from destroying the U.S. textile industry once safeguards are removed.

While we will present information on specific subsidies that the Chinese government gives to its textile industry, NCTO will focus the majority of its remarks towards developing a picture of the Chinese textile sector, in particular its size, and the impact that that sector has on world trade. We feel this is important for several reasons. From a domestic industry perspective, China clearly poses the greatest threat to the livelihoods of hundreds of thousands of U.S. textile workers of any country. But from an international perspective, China's textile and apparel sector poses a very real threat to the economies of entire nations, almost all of which are poor, some desperately poor, and many of which are important to the United States for economic and national security reasons. Thus, the ability of the Chinese government, through its textile sector, to destabilize significant portions of these nation's economies should be of prime interest to U.S. policymakers.

We will conclude this testimony with nine specific steps that we feel U.S. policymakers should consider in order to bring balance, equity and fairness back to the U.S. China trading relationship. As NCTO has stated on a number of occasions, until the American public begins to believe that trade policy is a two way street that works for both consumers and workers, trade will continue to be controversial and unpopular. Setting

trade with China back onto a more open, equitable basis is a necessary first step in restoring America's faith in trade policy.

## **Industry Information on China's Government Subsidies**

NCTO compiled a list (attachment 1) of what we believe are many of the subsidies that China extends to its textile and apparel industries<sup>4</sup>. This review is a compilation of subsidy programs that have been identified in a number of recent countervailing duty cases as well as an independent analysis of China's overall subsidy programs for textiles and apparel<sup>5</sup>. Many of these subsidies are granted as part of an "encouraged" industry program while others are given specifically to the textile sector, which is regularly referred to as a "pillar" industry for the nation. All told, according to these various sources, the Chinese government offers its textile and apparel manufacturers 73 different subsidy programs and, as a result, has pumped tens of billions of government assistance into its textile sector over the last ten years (attachment 1). Fourteen of these subsidies are specifically designated for the textile sector while the other 59 are available to other industrial groups as well.

The subsidies run the gamut in terms of how to assist an industry. They include interest rate reductions, direct grants for new technology, payment for marketing and brand development costs, research and development grants, export credits, preferential short term loans, land grants, special preferential tax rates, income tax reductions, debt forgiveness, raw material rebates, preferential utility rates, tariff reductions, vat exemptions and worker benefit exemptions.

Given that the information about these subsidies is relatively new, we do not believe that this list is comprehensive in nature. We expect that there are additional subsidies available to the textile industries that have not yet been uncovered.

These subsidies are in addition to the enormous financial support that Beijing offers through its managed exchange rate, which most economist estimate is undervalued by 20 – 40 percent.

## **Size of China's Textile and Apparel Export Sector:**

To say that China is the world's largest player in the worldwide textile and apparel market is an understatement. With exports nearly four times larger than any other country and annual growth rates of close to 20 percent, China is a superpower, the likes

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<sup>4</sup> Included in the 73 subsidies are nine which the U.S. has asked the WTO to rule as WTO illegal. NCTO has also asked the United States Trade Representatives Office to review the remaining subsidies for WTO consistency<sup>4</sup>.

<sup>5</sup> Case: Coated Free Sheet Paper from China, Indonesia, and Korea, *Inside US Trade*, December 2006; Report: China's Support Programs for Selected Industries: Textile and Apparel, Stewart & Stewart, June 2007; Initiation Checklist: Coated Free Sheet Paper Products from the People's Republic of China, King & Spalding, October 2006; Initiation Checklist: Countervailing Duty Petition on Laminated Woven Sacks from the People's Republic of China, King & Spalding, June 2007.

of which the world has never seen before. To give just one example: according to the WTO, Chinese apparel exports increased by \$12 billion in 2005 with China's *gain* surpassing the total apparel exports of 46 of the world's top 50 exporting countries.

Indeed the central policy question is not whether China is the dominant player, but how much textile and apparel production will survive to any meaningful extent anywhere else. At current trends, China will surpass 50 percent of the world trade in apparel within the next four years<sup>6</sup>. Today, China exports nearly four times as much apparel as the next largest exporter (the EU) and that gap is widening rapidly.

To get a sense of just how much effort the Chinese government is putting into its extraordinary textile expansion, during the last ten years, the Chinese textile sector has purchased 65 percent of all knitting machines, 62 percent of all weaving machines and 46 percent of all spinning machines sold in the world.<sup>7</sup> To put this in another context, China's assistance to its textile industry has allowed Chinese manufacturers to buy an average of ten times more knitting, weaving and spinning machines than their next largest competitor.

Resulting Chinese growth has been stupendous. Chinese textile and apparel exports climbed 16% in 2002, 28% in 2003, 21% in 2004, 21% in 2005 and 25% in 2006<sup>8</sup>. Chinese textile industry production and output statistics reflect the same dramatic increases with capital assets, employment and sales up double digit and in some cases (sales), triple digits. (see Appendix I)

### **Impact of Upcoming U.S. and EU Safeguard Removal:**

China's export growth, already enormous, would have been quantitatively higher if safeguards, in the form of quotas, had not been placed on many of China's apparel exports to the EU and the United States in 2005. These safeguards cover roughly 50 percent of the apparel trade, including the big "bread and butter" categories such as trousers, woven shirts, knit shirts, underwear and t-shirts (see Appendix II).

As noted earlier, these safeguards will be expiring soon - in 2008 in the EU and in 2009 in the United States. Because of the rapid imposition of safeguards by both the U.S. and the EU in 2005 when global quotas expired, China's share of the worldwide import market has remained relatively small, less than 15 percent. The remaining 85 percent of the market has remained widely distributed with no country taking a dominant share; in fact, at 15 percent, China is still by far the largest exporter in these categories.

However, the story is much different in the apparel categories where China has been removed from quota control. Previous quota phase-outs have established a good picture of what happens when quotas are removed and other countries are forced to

<sup>6</sup> www.wto.org, World Trade Statistics, 2006. China figures include Hong Kong and Macao. Re-exports excluded.

<sup>7</sup> "International Textile Machinery Statistics", ITMF, Vol. 29, 2006. The next largest competitor is India.

<sup>8</sup> China Textile Network Company, 1/12/2007

compete head-to-head with China. In these categories, China's share has exploded, while most other countries have seen losses in market share and employment.

In the United States, China's share in apparel categories that have been removed from quota for more than three years has increased from 19 percent to 65 percent<sup>9</sup>. Chinese exports in these categories have increased by 436 percent in just the past five years. These categories include a wide range of apparel products, including children's clothes, gloves, pajamas, ties, winter jackets and silk and linen clothing.

In apparel categories where quotas were removed in 2005, China's share has increased at a similar pace, rising from 15 percent to 52 percent during the last two and half years and is continuing to increase. These categories include an even wider variety of products and include cotton and man-made fiber dresses, coats, skirts, blouses, nightwear and all wool apparel except suits and trousers. At current trends, China's market share will hit 66 percent sometime in 2009 (see Table II).

China's share in the EU non-safeguard categories is similar. China's share of the EU market in apparel categories that have been quota free for more than three years increased from 25 percent to 66 percent from 2001 to 2006. China's exports in these categories increased by 404 percent. In apparel categories where quotas were removed in 2005, China's share has increased from 24 percent in 2004 to 41 percent in 2006<sup>10</sup> and is projected to hit 50 percent in 2007. If current trends continue, China's market share will hit approximately 66 percent sometime in 2009.

In an interesting correlation, according to UN trade statistics, in product categories covered by quotas in the United States and Europe, but generally unrestrained otherwise, China's market share of the products covered by safeguards – trouser, shirts, underwear etc – averages 66 percent (see Table III). UN trade statistics also show that China's prices for apparel average 22 percent less than those of the rest of the world (see Table VII).

While worldwide statistics, as well as U.S. and EU five-year trends, show China taking roughly two-thirds of the U.S. and EU apparel markets once quotas are removed, other developed countries which have never used quotas to restrain China have seen Chinese dominance move into the monopolistic range. According to UN trade figures, in Japan and Australia, China's share of their apparel market is an astonishing 89 percent. This poses the very real possibility that over time China could eventually take an even larger share of the U.S. and EU markets (see Table IV) and establish a virtually monopoly in the world's two largest consumer markets for these products.

At a 65 percent share of the U.S. and EU markets, China will be positioned to increase its apparel exports by nearly \$45 billion over a five-year time frame (see Appendix IV).

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<sup>9</sup> These categories were removed from quota in 2002.

<sup>10</sup> Eurocoton analysis, 2/2007.

Logically, these enormous Chinese increases mean equally enormous decreases by other exporters. With both the U.S. and the European textile and apparel markets being mature - annual real consumption is only rising by 2-3 percent per year. Hence, China's double-digit growth means that other countries are losing market share. These "donor" countries are already known: the major suppliers in the Western Hemisphere (Mexico, the CAFTA countries, the Andean countries), the AGOA countries and a large number of Asian exporters (part. Pakistan, Sri Lanka, Korea, the Philippines and Indonesia). In addition, recently created preference zones for Egypt, the Gaza Strip and Jordan will come under severe threat.

As Appendix V illustrates, there are many countries that depend on textile and apparel exports to fuel their economies and generate important foreign exchange. Most of these countries are at extreme risk when safeguards are removed<sup>11</sup> and China is unrestrained. (see Appendix V)

### **Impact of China on the U.S. Textile Industry Background**

The effect that China has had on the U.S. industry has been profound. Since China joined the WTO in 2001, the U.S. textile and apparel industries have lost 365,000 jobs - this represents a 38 percent decrease of our entire workforce. In fact, the industry lost 44,500 from 2005 to 2006 alone. This loss in employment directly reflects a stunning increasing in imports from China when quotas were removed on almost all of its textile exports and half of its apparel exports. In just the last 31 months, China's exports of apparel products have increased by 4.6 billion square meters, or 153 percent, an increase ten times larger than the next largest country (Bangladesh). In textiles, the Chinese increase was 4.0 billion square meters, eight times larger than the next biggest supplier (India) (see Tables V and VI).

At the same time, apparel imports from the NAFTA and CAFTA countries have dropped sharply - by nearly one billion square meters. This has dramatically impacted the U.S. textile industry because these regions are the number one source of our industry's exports. U.S. textile exports to the NAFTA and CAFTA countries have fallen by \$1.6 billion over just the past two and a half years.

### **Conclusion:**

In conclusion we are including nine specific actions that we maintain could lead to a more balanced U.S.-China trade environment as well as a revitalization of U.S. manufacturing. This action items were developed in conjunction with a recent hearing by the U.S.-China Economic and Security Review Commission.

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<sup>11</sup> A few countries - Bangladesh, Vietnam and Cambodia - have demonstrated an ability to compete successfully with China. This is partially because they have even lower wage rates than China and because they source their fabrics and yarns almost exclusively from China.

1. Pass Strong Currency Legislation: The Congress should pass and the President should sign into law meaningful and effective legislation that allows U.S. manufacturers to offset the benefits of the undervalued Yuan. In our opinion, the most effective legislation currently before the U.S. Congress is a bill introduced by Representatives Ryan and Hunter – the Currency Reform for Fair Trade Act or H.R. 2942. This legislation would allow U.S. industry to file countervailing duty cases against China's currency manipulation. This is a reasonable, targeted approach that provides impacted industries with a means of defending themselves without penalizing unaffected parties. Other legislation, such as bills recently passed by the Senate Finance and Banking Committees are too weak because they do not address the subsidy component of currency manipulation and provide numerous escape clauses that would allow the administration to "opt out" even when action is justified.
2. Extend or Replace the Current China Safeguard: Congress and the Administration should ensure that the textile safeguards currently in place against China are either extended or replaced until China fulfills all of its WTO-accession commitments. The textile safeguards that have helped to prevent China from monopolizing the U.S. textile and apparel markets in key product categories will expire on January 1, 2009, and they cannot, under WTO law, be renewed.

In addition, the U.S. government should expand third-country dumping provisions to grant apparel producers in the NAFTA/CAFTA regions the right to bring anti-dumping actions against Chinese apparel exporters who damage their own vital export markets in the United States. Since the passage of NAFTA and CAFTA, textile and apparel sectors in the region have become integrated with the U.S. supplying most of the yarns and fabrics and the NAFTA/CAFTA regions providing the apparel assembly. Ample precedent exists in the WTO for granting apparel producers in the entire region the right to seek redress for dumped goods.

3. Create a Comprehensive Subsidy Database: Establish a comprehensive subsidy database on China at the Department of Commerce that can be utilized by government and industry. The U.S. government still refuses to create a database of the subsidies the Chinese government provides to its industry. Instead, the government relies primarily on what China itself has notified as subsidies, a list that is laughably small and incomplete. And even then the Commerce Department's database is not up to date – the government's subsidy review page on the Commerce Department's website has not been updated since 2004<sup>12</sup>. The most noteworthy observation here is that according to the Commerce Department website, China is not listed as employing a single subsidy!
4. Increase Dumping and CVD Assistance to Small and Medium-Sized Manufacturers: The government should increase assistance to small and medium-sized manufacturers so that they can afford to pursue dumping and countervailing duty (CVD) cases. CVD cases cost several hundred thousand dollars to file and dumping

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<sup>12</sup> Commerce countervailing duty websites by country and type of subsidy

cases typically cost more than one million dollars; costs that are too steep for most small and medium-sized businesses to pay, particularly when those businesses are already losing money because of dumping. The Commerce Department should follow the lead of the European Union by shouldering more of the administrative and financial burden in complying with the complex rules and regulations that the Department imposes.

5. Increase Enforcement Efforts at USTR and the Department of Commerce: Today, trade enforcement is seen as a career dead end within the U.S. government; instead, negotiating new agreements rather than enforcing existing agreements is the best way to advance within the ranks. Commerce and USTR need to be restructured to give trade enforcement a higher priority and more status within the agencies. On top of enhanced focus on enforcement, these efforts also need to be greatly expanded. The U.S. government should be conducting ongoing reviews of Chinese government subsidy and support programs and taking action at the WTO and through U.S. trade remedies when warranted.
6. Review China's Government Support of Its State-Owned Industrial Sectors, Including Textiles, and Penalize Illegal Transactions: Over the past five years, China's government has forgiven tens of billions of dollars of debt in its state-owned manufacturing sector. This practice has salvaged countless unprofitable enterprises that would not have survived in a free market system. These enterprises, which comprise roughly half of China's textile assets, are notorious for suppressing prices to absurd levels, often below the cost of raw materials. Last year, China announced that it was liquidating almost \$600 million in debt to a major Chinese textile manufacturer that it had previously stated had been privatized.<sup>13</sup>

These state-supported enterprises essentially operate as state employment agencies rather than market-based companies and their pricing practices have caused more damage to legitimate textile producers in the United States and elsewhere than anything else. Because of financial support from the Central Government, textile manufacturers in China can offer whatever price necessary to make the sell and grow its market share, a practice against which no other producer in the world can compete.

In addition, China continues to effect privatization schemes that appear to transfer huge state-owned industrial enterprises to the private sector at virtually no cost. All of these actions are in direct conflict with China's WTO commitment to treat state-owned enterprises as if they were market entities."

7. Increase and Reform Customs Enforcement Efforts Targeting China: Recent newspaper headlines regarding widespread recalls of Chinese food and consumer products are yet another symptom of major enforcement issues involving China – primarily that U.S. Customs has become a trade facilitation, rather than trade enforcement, agency. With respect to textiles, this fact recently became all the more

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<sup>13</sup> 12/1/2005: <http://www.ncto.org/newsroom/pr200539.asp>

evident when the textile enforcement branch was transferred from the Operations Division into a trade facilitation office. This reorganization occurred despite strong opposition from U.S. industry and in direct conflict to the fact that more than half of all Customs fraud occurs in the textile and apparel sector. CBP needs to intensify its enforcement efforts, particularly in the textile area. As with the Commerce Department and USTR, enforcement has now become a dead-end career path within Customs and this is not likely to change without a change in priority.

8. Develop a More Effective Enforcement System that Holds U.S. Importers and Consignees Responsible for the Products They Import and Provides for Stronger Penalties for Those Who Violate the Law: U.S. importers and consignees should and must be held responsible for the products they import.

With respect to the recent spate of product recalls from China, fault does not lie with the Chinese manufacturer; rather, the fault lies with the U.S. company responsible for importing that product to the U.S. market. If the public at large and U.S. policymakers fail to recognize this important point, then any solutions will only be temporary band-aids that address a symptom but not the underlying disease.

U.S. laws and regulations can only be applied to entities operating within U.S. borders. U.S. law enforcement and product safety officials do not have the authority to arrest someone in China or to levy fines on a business in China for poor practices. What they do have authority to do is to hold individuals or businesses operating in the U.S. to account when the products they import are found in violation of U.S. laws and regulations. These violations can be safety-related, but in the case of textiles and apparel could also include violations of rules of origin claims.

With respect to textiles and apparel, rules of origin are the cornerstone of our free trade agreements and preference programs. In the history of the textile program, un-enforced rules have been a proven access point for large-scale fraud that displaces legitimate production both in the U.S. and in the beneficiary country(s) involved. NCTO and our member companies have seen time and again how unscrupulous actors have knowingly violated rules and regulations governing U.S. preference and free trade programs to gain duty-free access to the U.S. market, with China being the worst offender. In fact, the textile and apparel trade has the highest fraud content of any manufactured good. Therefore, it is imperative that the rules and regulations governing this trade are effectively enforced and the only way to do this is through the importer or consignee.

U.S. regulations governing the importers, however, are weak and often times these importers will appear, disappear and then reappear under new names to avoid penalties and fines and the U.S. government does nothing about it. In considering future FTAs and other trade programs, Congress and the Administration should ensure that these agreements are written in a way that provides for meaningful and effective customs enforcement by requiring the ultimate consignee of the product, i.e. the retailer or the company owning the brand name responsible for rule of origin

violations. In the 2005 ITC case *U.S. v. The Pan Pacific Textile Group*<sup>14</sup>, the Court ruled that liability could be extended to the consignee when the consignee has direct input into how the transaction is structured. If the goal is to ensure that safety standards and rules of origin are adhered to then the law should be broadened to ensure that the consignee is also responsible for the products its sells or that bears its brand name.

9. Develop a System for Penalizing Companies Importing Products Which Were Made by Companies Who Pollute the Environment: A recent front page Wall Street Journal expose<sup>15</sup> on the Chinese textile industry revealed that continuing demands by U.S. importers for lower prices are playing a key role in the environmental catastrophe that is now unfolding across China. The Journal notes that "one way China's factories have historically kept costs down is by dumping waste water directly into rivers."

#### **Facts about the U.S. Textile Sector:**

The U.S. textile sector continues to be one of the largest manufacturing employers in the United States. The overall textile sector employed nearly 900 thousand workers in 2006 and textile mills alone employed 383,000 workers.

The U.S. textile industry is also the third largest exporter of textile products in the world exporting more than \$16 billion in 2005. These exports went to more than 50 countries, with 20 countries buying more than \$100 million a year.

In addition, the U.S. textile sector is an important component of our national defense and supplies more than 8,000 different textile products a year to the U.S. military. The industry spends substantial resources on research and development each year to ensure that our military continues to be the most well-equipped and technologically advanced military in the world.

From 1994 to 2004, the U.S. textile industry invested more than \$33 billion in new plants and equipment and has increased productivity by 49 percent over the last ten years. This investment has secured our second place ranking among all industrial sectors in productivity increases over the past ten years.

<sup>14</sup> United States Court of International Trade. *U.S. v. Pan Pacific Textile Group*. Slip Op. 05-107. Court No. 01-0122

<sup>15</sup> *China Pays Steep Price as Textile Exports Boom*, *Wall Street Journal*, August 31, 2007

## Government of China Industry Subsidies

(Applicable to Textile Industry)

Subsidy	Relevance	Description	Financial
1 (Title Unknown)	Specific	Benefits under the 2006 <i>Notice of Relevant Policies to Promote Chinese Textile Enterprises to Shift to New Ways of Growth and Support Them to Go Global</i> . This also allows for funding for textiles companies that set up distribution channels in overseas markets. -- -- WTO consistency questioned	
2 Brand Building Incentives (Shishi City of Fujian Province)	Applicable	Shishi City of Fujian Province offers monetary incentives based on achievements in brand building. Under the city's most recent award measures, textiles and apparel companies with well-known brand names recognized by the State Administration of Industry and Commerce or the Administration of Quality Supervision, Inspection and Quarantine can receive a lump-sum award of RMB 500,000; for companies with well-known export brand names, the award is RMB 400,000. In addition, companies that have received quality inspection waivers from the national government are eligible for awards of RMB 100,000 from the Shishi City government.	Award amounts range from RMB 100,000-500,000
3 Brand Development Fund	Applicable	The fund should serve the following purposes: To support companies in implementation of brand development programs, to support companies in participation of national and international exhibitions., to support brand promotion activities, To support international exchanges, trainings and seminars related to brand building, and to support other public services that facilitate brand building.	The Ministry of Commerce and the Ministry of Finance appropriate the fund to provincial governments who are required to formulate their own measures on the administration of the fund.  (Note: With respect to the amount of the grants, for corporate development projects, each project can receive a grant up to RMB 200,000 or 50 percent of the actual expenses required by the project; public services projects, if covered under the public services project plan jointly determined by the provincial foreign trade bureau and finance bureau, can be fully subsidized)
5 Export Awards (Local export-related awards)	Applicable	Certain local export-related awards.	Information available to the U.S. indicates that various Chinese government entities at the sub-central level provide awards and direct payments for exports by a wide-range of industries. There are regional programs that tie monetary awards solely to the amount exported or to a percentage growth above the previous year's export totals. --WTO consistency is questioned.
6 Export Incentive Program (Ningbo City's Jiangdong District Export Contingent Award for Increasing Exports of Textiles and Apparel Goods)	Specific	A program in Ningbo City's Jiangdong District offers benefits to certain textile and apparel companies. Example: Textile and apparel companies that export more than USD \$1 million per year in this district are eligible for an award for each dollar of textiles and apparel exports which exceed the previous year's total. -- WTO consistency is questioned	
7 Export Incentive Program	Applicable	Export Interest Subsidy Funds for Enterprises Located in Zhejiang and Guangdong Provinces.	Export Interest Subsidy of \$0.03 for every \$1 of general merchandise procured in Shenzhen exported. Guandong provides a \$1250 subsidy for enterprises with more than \$1 million in exports.
8 Export Incentive Program (contingent support)	Applicable	Export Contingent Support for Famous Name Brand Products In order to increase Chinese name brand exports and limit its reliance on foreign name brand exports, the Chinese Government is offering the following incentives: An Export Brands Development Fund to develop and promote designated exports; Preferential funding for research and development products; Support for technology to strengthen the competitiveness of famous brand exports; Special assistance for domestic brand name enterprises to establish state-level R&D centers; Simplified loan application procedures and easy access to export credit insurance.  Similar or implementing programs offered at the central or sub-central government levels	

Table I: Chinese Subsidies

Subsidy	Relevance	Description	Financial
9 Export Incentive Program (Credits)	Applicable	As reported by MOFCOM, Dalian Branch of the Export-Import Bank would provide RMB 5 billion of export credits to companies to enter global markets, and, since November 2003, "low-cost credit provided by the bank has saved the enterprises RMB 150 million interest."	RMB 5 billion of export credits
10 Export Incentive Program (Credits)	Applicable	Export credits offered by China Development Bank to support sectors considered to be essential to China's long-term competitiveness and specifically for companies engaging in R&D, Chinese brand name companies, and certain companies in overseas expansion. --- WTO consistency is questioned.	
11 Export Incentive Program (Export-oriented enterprises preferential policies)	Applicable	As reported from the website of Shanghai Foreign Investment Center, export-oriented enterprises enjoy various preferential policies in the use of land, water, electricity, transportation, telecommunication, short-term funds and necessary loans, as well as local income tax exemption after expiration of normal income tax exemption if more than 70% of the production is exported. --- WTO consistency is questioned.	
12 Export Incentive Program (Government Assistance to increase fabric exports)	Specific	Measures under the program of upgrading the textile industry through accelerating technical reforms and strategic restructuring of textile enterprises, including substituting imported fabrics or expanding fabric exports.-- WTO consistency is questioned	
13 Export Incentive Program (Guangdong Grants)	Applicable	Guangdong Grants provided for export performance.	The Guangdong provincial government has introduced a program to provide RMB 25 million in grants over five years to export-oriented companies meeting specific export targets. --- WTO consistency is questioned
14 Export Incentive Program (Hangzhou City of Zhejiang Province)	Specific	Benefits are extended to exporters on the basis of the total amount of exports.	Award amounts range from RMB 10,000-10,000
15 Export Incentive Program (Interest Subsidy)	Applicable	As reported by www.tdctrade.com, the Export Interest Subsidy for Shenzhen Enterprises has been raised from 20% to 40%.	The policy of subsidizing USD \$0.03 for every USD \$1 export of general merchandise is only applicable to merchandise procured in Shenzhen. SMEs with exports below USD \$15 million are eligible to apply. Fund allocation is on a first-comefirst-serve basis. The fund would provide RMB 800 million in 2004. --- WTO consistency is questioned.
16 Export Incentive Program (Ningbo City of Zhejiang Province)	Specific	Ningbo City of Zhejiang Province has been subsidizing certain textiles and apparel exporters since 1999. Under the Measures on Awarding Brand Name Textile and Apparel Exports issued in 1999, exporters of textile and apparel products with trademarks registered overseas and annual exports of over USD \$200,000 can receive monetary awards for the increment in exports over the previous year; to be more specific, an award of RMB 0.03 for every U.S. dollar of textile exports and an award of RMB 0.05 for every U.S. dollar of apparel exports.	An award of RMB 0.03 for every U.S. dollar of textile exports and an award of RMB 0.05 for every U.S. dollar of apparel exports.
17 Export Incentive Program (Subsidy Fund)	Applicable	As reported from Zhejiang Province, an Export Subsidy Fund based on a federal program .	Enables regional authorities to provide all exporting companies exporting more than USD \$3 million with a subsidy of 0.01 RMB per each USD \$ exceeding this threshold. --- WTO consistency is questioned.
18 Foreign Investment (Free Land)	Applicable	Free Land Given as Part of Foreign Investment Projects.	The Yinchuan government grants foreign investors, which meet certain investment conditions, land valued at twice the amount of an investor's original investment.
19 Foreign Trade Activities (Special) Funds	Applicable	Reported by www.tdctrade.com, the Guangdong provincial government supports private enterprises to "expand outward," and eligible private enterprises may apply for special funds conceived for developing foreign trade activities. These funds include market exploration, export credit insurance, offshore processing trade project loan interest subsidy, export research and development fund, antidumping proceedings fund, export rebate account loan interest subsidy fund, and outward-looking enterprises development fund. --- WTO consistency is questioned.	
20 Foreign Trade Development Fund (Central Foreign Trade Development)	Applicable	The Central Foreign Trade Development Fund. The alleged purpose of the Fund is: to regulate and promote foreign trade; to encourage the development and export of new electronic, deep-processing, high-tech and high value-added products; and to increase Chinese export capacity and competitiveness.	

Table I: Chinese Subsidies

Subsidy	Relevance	Description	Financial
21 Go Global (One of special funds for brand development)	Specific	Special fund (support program of central government) to support restructuring of textile industry and the efforts of chinese textile companies to "go global".	The initial scale of the fund is RMB 1.35 billion with RMB 560 million dedicated to projects related to technology innovation and restructuring and RMB 800 million for the "go global" operation.
22 Hangzhou Municipal Government cooperation	Specific	In January 2006, the Chinese National Textile and Apparel Industry Council (CNTAC) and the Hangzhou Municipal Government signed a cooperation agreement under which CNTAC will give priority support to the upgrading of the textile industry in Hangzhou, a textile powerhouse in China. As part of the cooperation, the two sides will join hands to establish a textile circulation and innovation service platform with a total investment of RMB 320 million in the Xiaoshan district of Hangzhou City, the largest polyester manufacturing base in the world.	
23 Import licensing exemption	Applicable	Import licensing exemption on products imported by FIEs to produce goods for export.	
24 Income Tax Program (Benefits under new Enterprise Income Tax Law)	Applicable	Benefits under new Enterprise Income Tax Law	The government may extend tax benefits to companies engaged in industries the development of which is supported and encouraged by the State --WTO consistency questioned The existing tax benefits may be granted a grace period of up to 5 years. --consistency questioned
25 Income Tax Program (Exemption and Reduction)	Applicable	Local income tax exemption and reduction program for "productive" FIEs. Pursuant to Chinese tax regulations, local provinces authorize their own tax exemptions to specific industries, i.e. 'productive FIEs, within their jurisdiction.	
26 Income Tax Program (Exemption)	Applicable	Income tax exemption on profits made by certain FIEs.	Profits distributed to foreign investors by foreign-invested enterprises that export more than 50% of their products, or that utilize foreign advanced technology to produce products for export, are exempt from income tax.
27 Income Tax Program (Exemption)	Applicable	Income Tax Exemptions Program for FIEs located in certain geographic locations. Following the conclusion of the "two free, three half" program, FIEs located in specific designated locations can continue to pay income tax at only half the normal rate.	Income tax at only half the normal rate.
28 Income Tax Program (Rate)	Applicable	Under China's newly-enacted Enterprise Income Tax Law which equalizes the income tax rate for domestic and foreign enterprises at 25 percent, state-encouraged new- and high-technology enterprises can enjoy a favorable 15 percent income tax rate. (In an effort to encourage domestic and foreign companies to invest in the manufacturing of advanced textile machinery.)	
29 Income Tax Program (Reduction)	Applicable	Income tax reduction available to foreign-invested companies for the purchase of Chinese-produced equipment.	Foreign-invested companies can deduct 40% of the cost of purchasing domestically-produced equipment that is w/in the total investment of the project, or beyond the total investment of the project but for the purpose of upgrading existing equipment, from the increment in income tax in the year the equipment is purchased compared to previous year. --WTO consistency is questioned
30 Income Tax Program (Reduction)	Applicable	Income tax reduction available to Chinese companies for the purchase of Chinese-produced equipment.	For technology renovation projects consistent with the national industrial policies, 40% of the cost to purchase domestically-produced equipment required in the projects can be deducted from the increment in income tax in the year the equipment is purchased compared to the previous year. --WTO consistency is questioned
31 Income Tax Program (Reduction)	Applicable	Income tax reduction available to foreign-invested companies that satisfy certain export performance requirements.	After the expiration of the normal reduction or exemption of income tax for production oriented FIEs, foreign-invested exporting companies can pay income tax at one-half of the present rate, provided 70% of their products are exported. -- WTO consistency is questioned

Table I: Chinese Subsidies

	Subsidy	Relevance	Description	Financial
32	Income Tax Program (Reduction)	Applicable	Income tax reduction available to foreign-invested companies that satisfy certain export performance requirements.	Foreign-invested companies engaged in industries allowed by the State that export all of their products may pay a reduced income tax of 15% --WTO consistency is questioned
33	Income Tax Program (Refund)	Applicable	Income tax refund available to foreign-invested companies that reinvest profits in certain qualified projects in China.	Foreign investors who reinvest their profits to establish or expand exporting companies or technologies-advanced companies for a period of operation of not less than five years shall be refunded the total amount of income tax already paid in reinvested portion. --WTO consistency is questioned
34	Income Tax Program (Refund)	Applicable	Corporate Income Tax Refund Program for reinvestment of FIE profits in export-oriented enterprises. Per the Chinese Ministry of Finance's authorization, that FIEs, or foreign investors in Chinese companies that re-invest profits into the same FIE or use the profits to establish another FIE are eligible for complete refund of the corporate income tax already paid on the invested amount, so long as the recipient is export oriented and scheduled to operate for five years.	Complete refund of corporate income tax already paid on the invested amount.
35	Land Grant Program	Applicable	Provision of Land for Less than Adequate Remuneration GOC Grant Programs. The GOC provides discounted land to SOEs in the high tech industry. Additionally, provincial governments provide subsidies through lease arrangements on land to targeted industrial sectors (including textile).	
36	Legal Fees Reimbursements	Applicable	Reported by www.tdctrade.com and China Daily, the Shenzhen WTO affairs office sponsors a fund of more than 10 million in order to reimburse up to 30% of legal fees incurred by local export companies facing antidumping lawsuits. --- WTO consistency is questioned.	A fund of more than 10 million
37	Lending Program	Specific	Excessive lending to the textile industry noted by the secretary-general of the China Cotton Association and that 'the Chinese Government will loosen up credit lending controls to textile companies' as reported on a 2004 China Daily article.	
38	Loan Interest Subsidy (Environmental projects loan)	Applicable		
39	Loan Programs	Applicable	Loan Forgiveness for (LWS/Textile) Producers by the GOC. The GOC allowed textile companies to file bankruptcy and allowed to write off debt. The GOC has also created a reserve fund to accommodate this debt.	
40	Local Textile Industrial Parks	Specific	Incentives provided to investors include tax benefits, preferential treatment in land use, preferential treatment in administrative fees.	
41	Model enterprises allowance	Applicable		
42	Ningbo Export Contingent Aid for Textile Exporters- "Export Branding"	Specific	Information available to the US indicates to that the Ningbo City Int'l Trade and Economic Cooperation Bureau provides benefits to the city's top eight textiles and apparel brand enterprises which export more than USD \$20 million.	The top eight brand companies which meet the qualifications receive and award of RMB 50,000.
43	Northeast revitalization program (portion of)	Applicable	Continued use of state-owned banks to keep non-viable SOEs afloat.	Writing off non-performing loans of SOEs as part of the Northeast revitalization program; one example is that Heilongjiang Province agreed to write off RMB 36 billion worth of non-performing loans of SOEs. --- WTO consistency is questioned.
44	Policy Loans	Applicable	Discounted Loan Program. Discounted loans, interest subsidies, and debt forgiveness are provided through policy banks and state-owned banks providing policy loans.	
45	Preferential Loans	Applicable	Preferential loans provided by the Chinese government.	According to a document posted by the Jiangsu Province Tax Bureau in September 2004 entitled "Tax Reimbursement Regime on Exported Goods in China," exported goods that are "manufactured by using preferential loans of the Chinese government" will be "given approval to reimburse or exempt VAT or consumption tax due to some special features such as . . . turnover linkages and settlement methods, etc."

Table I: Chinese Subsidies

Subsidy	Relevance	Description	Financial
46 Subsidies (incentives)	Specific	Reported subsidies in the textile industry in connection with manufacturing or raw materials, the financing mill establishments, and the purchase and selling of raw materials, e.g., certain tax incentives and preferential rents provided to textile companies located in Changzhou City of Jiangsu Province.	
47 Subsidies (state-owned enterprises)	Applicable	Subsidies to state-owned enterprises operating at a loss. --- WTO consistency is questioned.	
48 Subsidy (energy)	Applicable	Provision of Electricity for Less than Adequate Remuneration. The GOC provided cut-rate electricity to SOEs in the high tech industries (including textiles).	
49 Tax (Preferential) Program	Applicable	Preferential Tax Policies for (FIEs) Township Enterprises (entrepreneurial endeavors) based in rural areas.	Under this program, they only pay 90 percent of both national and provincial income taxes.
50 Tax Exemption (Repayment)	Applicable	Repayment tax exemption on certain products generated by FIEs.	By-products, substandard products and leftover industrial surplus generated by FIEs while producing goods for export, are exempt from repayment tax when sold domestically. Such products, if generated while producing goods for domestic consumption, are not exempt.
51 Tax exemption program (Consolidated and commercial tax)	Applicable	Consolidated and commercial tax exemption on products exported by FIEs.	Export products of enterprises with foreign investment, except crude oil, oil products, and other products subject to special State provisions, shall be exempt from the consolidated and commercial tax.
52 Tax Program	Applicable	Preferential Tax Policies for Research and Development. The GOC provides tax benefits to FIEs engaged in research and development.	An FIEs expenses for R&D may be offset 150 percent from the year's taxable income (if expenses have increased by at least ten percent over the previous year).
53 Tax Program	Applicable	Tax Subsidies to FIEs in Specially Designated Geographic Areas designated by the GOC as "free trade zones," "high technology zones," or other such zones. Subsidies include reduced tax rates.	
54 Tax Programs (Preferential)- Tax & Tariff Incentives for Select Industries	Applicable	Tax & Tariff Incentives for Select Industries. The GOC through its tax regulations has provided tax incentives through tax and tariff exemptions on imported equipment as well as new construction and upgrade projects from the fixed asset tax.	
55 Tax Programs (Preferential)-Tax Incentives for FIE	(pending)	Tax Incentives for FIE. FIEs that invest in GOC preferred industries receive tax benefits.	Ex: GOC provides a full VAT rebate on the purchase of domestically manufactured equipment and income tax deductions for investment in domestically manufactured equipment.
56 Tax Programs and Import Tariff Programs	Applicable	VAT and Tariff Exemptions for FIEs Using Imported Technology and Equipment in Encouraged Industries. The program is designed to encourage foreign investment and to introduce foreign advanced equipment.	Exemption from paying tariffs and VAT on imported equipment.
57 Technology (Clean Production) Grant Programs	(pending)	Clean Production Technology Fund. The purpose of this program is to provide incentives and rewards (monetary and non-monetary) to encourage enterprises to conduct clean product inspections.	
58 Technology (Digital) demonstration program assistance	Applicable		
59 Technology Development Fund (Ningbo City Key Industry Technological Development)	Applicable	Ningbo City Key Industry Technological Development Fund. The purpose of the fund is to assist key industries in their technological upgrading projects, expand their sales and assist companies in applying to be considered a national famous brand.	According to the MOFCOM website, Ningbo City has set up an RMB one billion special fund to support four fast-growing key industries, namely, electronic information, new materials, auto/auto parts, and machinery production industries. The maximum subsidy for a qualified enterprise or project is RMB five million.
60 Technology Grant Programs	Applicable	State Key Technology Renovation Fund. The program is to promote technology renovation in key industries and key products.	Grants are disbursed in the form of "project investment facility" grants covering two years's worth of interest payable on loans to fund the project, or up to three years in certain regions. Grants may also be disbursed as "loan interest grants" which are calculated in reference to the amount of the project loan and prevailing interest rates.

Table I: Chinese Subsidies

Subsidy	Relevance	Description	Financial
61 Technology Grant Programs	Applicable	Grants and other funding for high technology equipment for the textile industry.	
62 Technology Grants (High-tech project support grants)	Applicable		
63 Technology Incentive Program (Assumption of Interest on Loans for Technology Upgrades)	Specific	Government payment of interest on bank loans for the technology upgrades of state-owned enterprises, including textile enterprises.	
64 Technology Innovation Grants	Applicable	Technological Innovation Funds Provided by Zhejiang Province.	This program provides payments ranging from \$3,750 to \$6,250 (if the product is consistent with national/provincial economic plans)
65 Technology Innovation-Loan interest subsidies	Applicable	Local governments are providing loan interest subsidies to support technological innovation projects. Zhongshan City, for example, has provided loan interest subsidies that cover 30-40 percent of the actual interest payments on loans.	
66 Ten Thousand Miles March for Brand Building	Applicable	The government has launched a campaign under which companies whose brand names are certified as "famous" will be given free media publicity. Public funds are awarded to cover part of the brand-building expenditures. Local government assistance for brand name building is also available to textiles and apparel companies. (Ningbo City, home to several leading textile manufacturers, has been providing awards to companies that export textiles and apparel products under their own foreign-registered brand names.	Free media publicity Funds given to cover brand building expenditures
67 The "Two Free, Three Half" Program	Applicable	Under Chinese law, an FIE that is 'productive' and is scheduled to operate for not less than ten years may be exempted from income tax in the first two years of profitability and pay income taxes at half the standard rate for the next three years.	Applicable companies are exempted from income tax in the first two years of profitability and pay income taxes at half the standard rate for the next three years.
68 Trade Promotion Fund	Specific	The Trade Promotion Fund for Agriculture, Light Industry and Textile Products. Textile companies that have conducted R&D projects for new products or have been contracted for state or provincial research projects in the past three years, as well as textile industry associations with a membership of not less than 500 that have hosted national or international exhibitions, seminars and trainings in the past three years, are both eligible to receive grants from the fund.	Each project related to the technology service platforms can be subsidized with a grant up to RMB 2 million.
69 Value Added Tax (Refund)	Applicable	Full VAT refund available to foreign-invested companies for the purchase of Chinese-produced equipment. --WTO consistency is questioned	
70 Value Added Tax (Special Refund)	Specific	A special VAT refund scheme for silk to be exported.	
71 VAT and tariff exemption	Applicable	VAT and tariff exemption available to foreign-invested companies that satisfy certain export performance requirements.	For foreign-invested companies engaged in industries allowed by the State that export all of their products, equipment purchased for self-use, shall be exempt from tariff and import VAT. --WTO consistency is questioned
72 VAT expenses (exemption)	Applicable	VAT expenses exemption and deduction.	Based on the EC's experience in anti-dumping cases, it seems that certain levels of production are exempt from paying VAT and that traders were able to deduct VAT expenses even though their suppliers did not charge and pay VAT. --- WTO consistency is questioned.
73 Worker Benefit Contributions (Exemptions from mandatory worker benefit contributions)	Applicable	Exemptions from mandatory worker benefit contributions available to foreign-invested companies that satisfy certain export performance requirements.	Foreign-invested "product-export enterprises" and technologically-advanced enterprises shall be exempt from payment to the State of all subsidies to staff and workers, except for the payment or allocation of funds for labor insurance, welfare expense, and housing subsidies.

Table II:

China Share of US Apparel Imports - Products Which Went Quota-Free in 2002							
Country	2001	2002	2003	2004	2005	2006	YE Jun 07
World	1,657,129,833	1,846,036,337	2,328,031,134	2,849,654,669	2,817,061,154	2,806,930,623	2,848,430,148
China	346,476,095	710,816,311	1,316,186,425	1,872,984,884	1,873,390,878	1,818,144,570	1,861,822,342
CBI plus Mexico	259,643,762	230,242,132	173,711,446	149,915,131	120,243,432	121,187,989	121,236,857
World Less China	1,310,653,728	1,135,220,026	1,011,844,709	976,669,785	943,670,276	988,786,053	986,607,806
China	21%	39%	57%	66%	67%	65%	65%
CBI plus Mexico	16%	12%	7%	5%	4%	4%	4%
All others	79%	61%	43%	34%	33%	35%	35%
World Share Less China	79%	61%	43%	34%	33%	35%	35%

Source: U.S. Dept. of Commerce (square meters)

Categories: 239, 330, 350, 353, 354, 432, 439, 464, 465, 630, 631, 632, 650, 653, 654, 733, 734, 735, 736, 738, 739, 740, 741, 742, 743, 744, 745, 746, 747, 748, 750, 751, 752, 758, 759, 831, 832, 834, 835, 836, 838, 839, 840, 842, 843, 844, 847, 850, 851, 858, 859

Table III:

China Share of US Import Market: Safeguard Vs. Non-Safeguard Apparel Categories									
	2002	2003	2004	2005	2006	YTD Jun 07	YE Jun 07	Proj 07	Proj 08
Quotas Removed 2002*	38.5%	56.5%	65.7%	66.5%	65.8%	65.2%	65.3%	66.0%	66.0%
Quotas Removed 2005**	13.5%	14.0%	15.2%	38.4%	48.0%	51.7%	52.0%	54.0%	62.0%
Safeguards Applied 2005***	3.2%	3.2%	3.2%	11.0%	9.6%	13.7%	13.5%	15.0%	17.0%

Source: U.S. Dept. of Commerce

## \*Categories:

239,330,350,353,354,432,439,464,465,630,631,632,650,653,654,733,734,735,736,738,739,740,741,742,743,744,745,746,747,748,750,751,752,758,759,831,832,834,835,836,838,839,840,842,843,844,847,850,851,858,859

## \*\*Categories:

237,331,333,334,335,336,341,342,351,359,431,433,434,435,436,438,440,442,444,445,446,448,459,633,634,635,636,641,642,643,644,651,845,846,852

\*\*\*Categories: 332,338,339,340,345,347,348,349,352,443,447,638,639,640,645,646,647,648,649,652

Table IV:

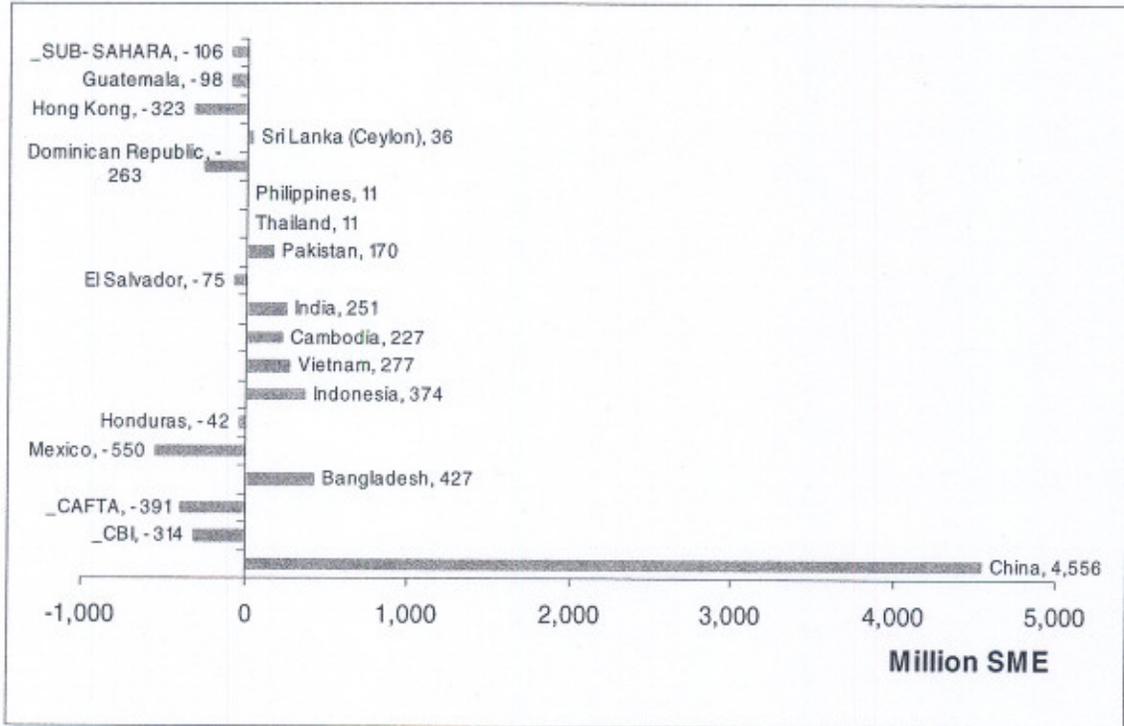
Product	China World Market Share Excluding US and EU (quota restrained)	China Market Share: Japan and Australia
Cotton Trousers	67%	89%
MMF Trousers	78%	83%
Woven Shirts	69%	91%
Cotton Knit Shirts	66%	89%
MMF Knit Shirts	46%	83%
Underwear	71%	91%
Average	66%	88%

Source: United Nations Comtrade Database - 2005 data

Table V:

## Apparel Imports – Biggest Sourcing Shifts since Quotas Removed

(2004 – YE June 2007)

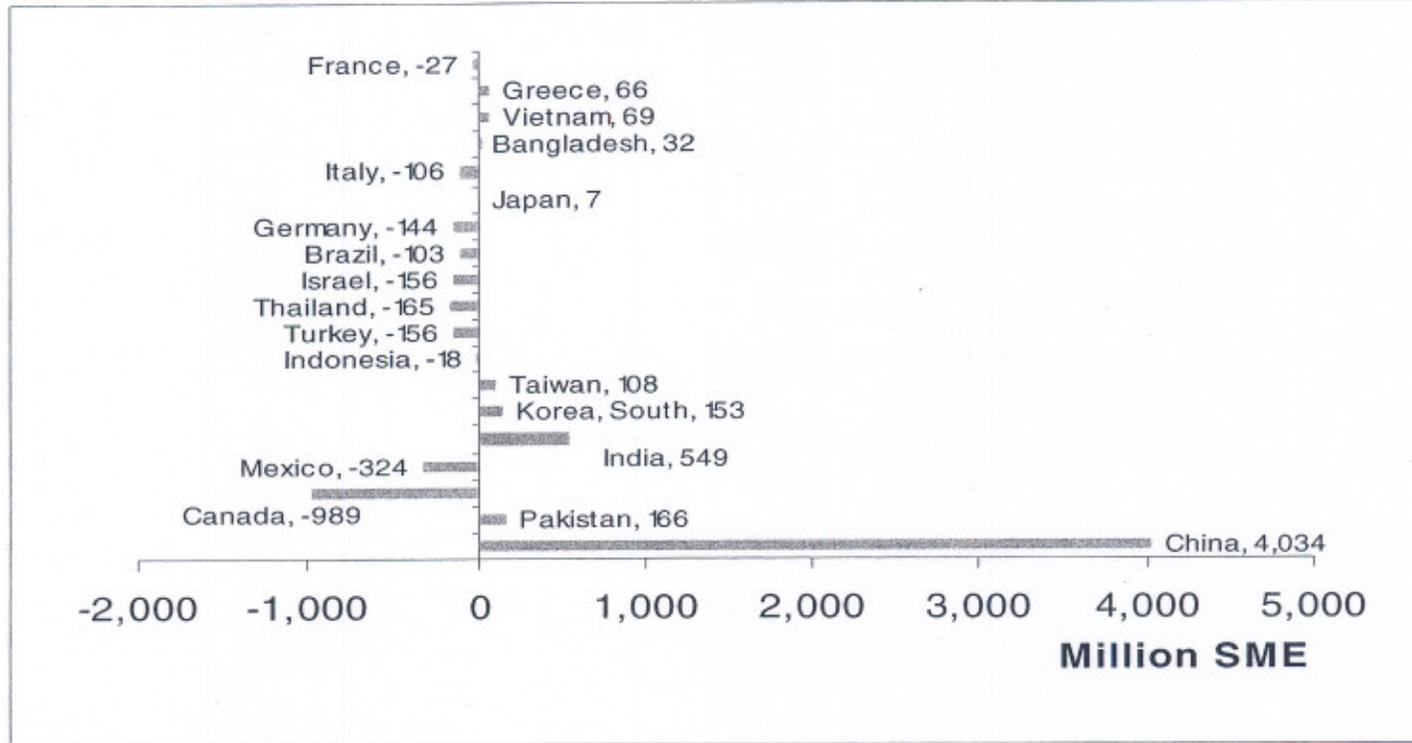


Country						Change Since Quotas Removed	
	2004	2005	2006	YE Jun 2006	YE Jun 2007	(2004 - YE Jun 2007)	% Change
China	2,972,522,846	5,883,430,984	6,506,084,528	5,477,994,128	7,528,144,907	4,555,622,061	153%
_CBI	4,019,064,775	4,041,997,068	3,699,457,887	3,763,390,723	3,704,585,729	-314,479,046	-8%
_CAFTA	3,790,833,977	3,787,313,907	3,406,982,921	3,494,886,677	3,400,051,931	-390,782,046	-10%
Bangladesh	941,684,939	1,124,829,783	1,306,918,705	1,225,285,189	1,368,382,979	426,698,041	45%
Mexico	1,896,210,937	1,703,425,351	1,477,174,058	1,582,277,456	1,346,044,157	-550,166,780	-29%
Honduras	1,198,533,425	1,246,809,494	1,136,133,232	1,171,847,826	1,156,170,633	-42,362,792	-4%
Indonesia	703,399,436	823,451,411	1,013,154,780	902,751,147	1,077,444,237	374,044,801	53%
Vietnam	777,054,816	801,367,936	947,367,649	898,570,605	1,054,038,800	276,983,984	36%
Cambodia	634,682,820	709,992,680	842,722,557	800,308,194	861,968,848	227,286,028	36%
India	609,338,476	790,197,924	840,297,501	846,916,801	860,282,812	250,944,336	41%
El Salvador	852,624,499	865,968,921	721,653,173	750,089,221	777,932,781	-74,691,718	-9%
Pakistan	519,282,124	577,841,672	672,741,372	633,564,359	689,011,561	169,729,436	33%
Thailand	533,100,230	536,764,972	566,392,692	564,883,558	543,668,277	10,568,047	2%
Philippines	513,572,368	518,712,943	589,011,275	583,257,041	524,558,795	10,986,427	2%
Dominican Republic	761,412,771	715,453,370	583,909,322	640,706,819	498,555,725	-262,857,046	-35%
Sri Lanka (Ceylon)	415,047,998	453,750,896	450,522,302	448,087,867	451,086,163	36,038,165	9%
Hong Kong	738,962,752	596,581,581	523,340,607	645,569,401	415,528,432	-323,434,320	-44%
Guatemala	499,368,901	466,515,855	424,937,765	431,240,249	401,083,925	-98,284,976	-20%
_SUB-SAHARA	440,300,460	376,768,698	325,964,642	343,976,562	334,687,710	-105,612,750	-24%

Source: U.S. Dept. of Commerce. Note: Country totals include both preferential and non-preferential imports.

Table VI:

## Textile Imports – Biggest Sourcing Shifts Since Quotas Removed

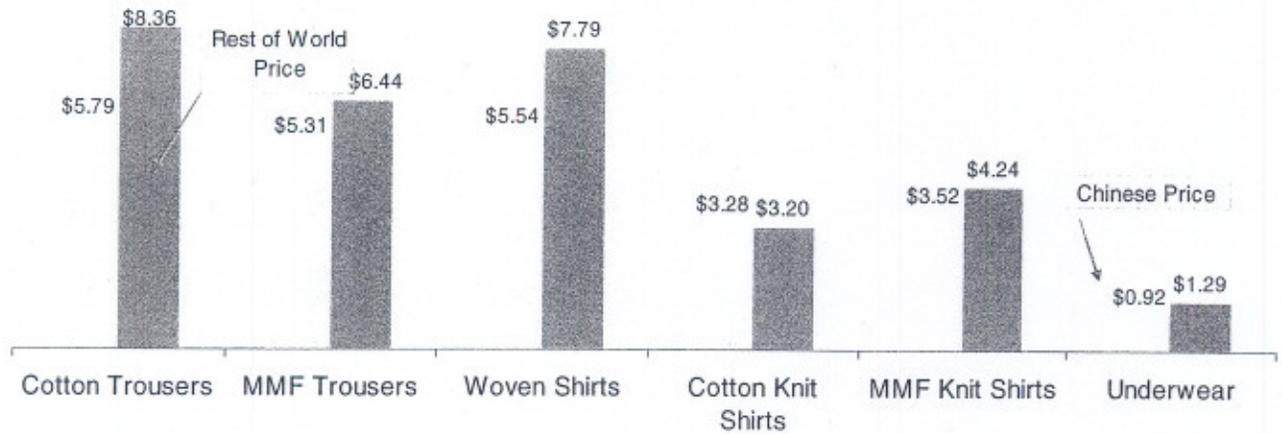


Textile Imports by Country - Since Quotas Were Removed (million sme)							
Country	Textile Imports (million sme)					Change Since Quotas Removed	
	2004	2005	2006	YE Jun 2006	YE Jun 2007	2004 -YE Jun 2007	% Change
China	8,689,769,212	10,879,602,835	12,107,417,283	11,529,443,090	12,723,480,447	4,033,711,235	46%
Pakistan	2,450,906,473	2,712,352,934	2,894,168,838	2,976,572,399	2,617,377,884	166,471,411	7%
Canada	3,027,309,122	2,819,315,789	2,279,905,896	2,579,823,729	2,038,442,071	-988,867,051	-33%
Mexico	2,204,416,309	2,180,031,805	1,947,860,320	2,097,381,659	1,880,758,768	-323,657,541	-15%
India	1,305,442,585	1,543,676,393	1,813,814,496	1,669,518,645	1,854,810,064	549,367,479	42%
Korea, South	1,677,024,661	1,667,891,232	1,829,736,601	1,782,142,469	1,829,897,488	152,872,827	9%
Taiwan	730,066,387	691,880,659	813,259,819	757,769,415	838,402,023	108,335,636	15%
Indonesia	571,400,918	530,787,872	585,655,264	601,537,073	553,428,694	-17,972,223	-3%
Turkey	674,581,774	604,435,694	542,437,486	552,630,757	518,086,487	-156,495,287	-23%
Thailand	580,791,589	515,050,042	452,746,753	492,009,491	416,084,521	-164,707,068	-28%
Israel	544,256,006	510,915,096	439,587,423	476,112,763	387,847,148	-156,408,858	-29%
Brazil	460,045,127	401,005,935	382,056,841	404,643,951	356,812,549	-103,232,579	-22%
Germany	473,157,930	447,116,431	377,867,899	420,044,679	329,104,380	-144,053,550	-30%
Japan	294,177,293	274,348,482	300,826,865	288,597,031	301,630,455	7,453,162	3%
Italy	377,528,793	317,035,486	269,176,661	273,824,382	271,851,787	-105,677,007	-28%
Bangladesh	166,860,714	188,843,332	187,610,467	192,491,563	199,141,890	32,281,176	19%
Vietnam	128,384,554	149,094,718	200,420,315	196,736,008	197,038,499	68,653,945	53%
Greece	60,742,503	114,042,135	115,715,010	121,891,751	126,310,602	65,568,099	108%
France	150,218,128	142,893,630	138,700,829	154,687,209	123,392,993	-26,825,135	-18%

Source: U.S. Dept. of Commerce. Note: Country totals include both preferential and non-preferential imports.

Table VII:

### Chinese Prices for Apparel vs. Prices for Rest of World



Product	Chinese Export Price	Average "Rest of World" Price
Cotton Trousers	\$5.79	\$8.36
Man-made fiber Trousers	\$5.31	\$6.44
Men's Woven Shirts	\$5.54	\$7.79
Cotton Knit Shirts	\$3.28	\$3.20
Man-made fiber Knit Shirts	\$3.52	\$4.24
Underwear	\$0.92	\$1.29
<i>Average Price</i>	<i>\$4.06</i>	<i>\$5.22</i>

Source: United Nations Comtrade Database - 2005 Data

Appendix I (Graph)

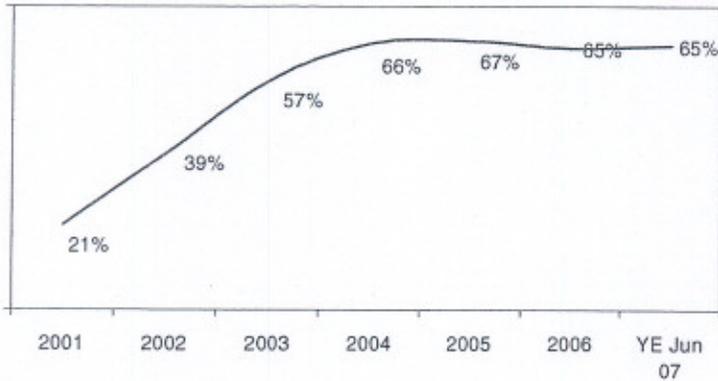
<b>Chinese Textile and Apparel Production Statistics: Last Five Years</b>			
	2001	2006	Change
Capital Assets, net value	372 billion RMB	626 billion RMB	68%
Employment	7.6 million	10.3 million	36%
Sales	893 billion RMB	2,400 billion RMB	169%
<i>Source: CCPIT Tex</i>			

Appendix II (Graph)

<b>Top Exporters to US, Safeguard Categories</b>		
Country	2006 Exports	2006 Share
China	\$5,269,620,468	11.7%
Mexico	\$4,403,363,600	9.8%
Indonesia	\$2,516,964,167	5.6%
Honduras	\$2,325,707,099	5.2%
Vietnam	\$1,918,631,145	4.3%
Bangladesh	\$2,040,623,893	4.5%
India	\$1,764,665,474	3.9%
Hong Kong	\$2,493,628,234	5.5%
Cambodia	\$1,544,159,553	3.4%
Guatemala	\$1,462,772,207	3.2%
El Salvador	\$1,163,311,351	2.6%
_SUB-SAHARA	\$1,204,409,164	2.7%
Thailand	\$1,240,714,676	2.8%
Philippines	\$1,378,318,061	3.1%
Pakistan	\$1,148,148,002	2.6%
Sri Lanka (Ceylon)	\$1,156,623,149	2.6%
Dominican Republic	\$1,340,828,314	3.0%
Jordan	\$1,105,766,848	2.5%
Nicaragua	\$837,185,826	1.9%
Macau	\$1,025,034,753	2.3%
Peru	\$775,788,782	1.7%
Egypt	\$550,346,900	1.2%
Taiwan	\$681,116,852	1.5%
Canada	\$679,066,284	1.5%
Malaysia	\$528,142,336	1.2%
Italy	\$504,182,272	1.1%
<i>Source: US Dept of Commerce, 2006.</i>		

Appendix III: Graph

**China Share of Apparel Products  
Removed From Quota Control in 2002**



Appendix IV: Graph

<b>Projected Chinese Apparel Export Gain Once U.S. &amp; EU Quotas Removed (\$ bil)</b>						
	China Current Share (2006)	China Current Value	Total Imports	Projected China share once quotas removed	Projected China value once quotas removed	Projected China Increase
EU Apparel Safeguard Categories	14.9 percent	\$6.3	\$42.5	65 percent	\$27.6	\$21.3
U.S. Apparel Safeguard Categories	12.1 percent	\$5.5	\$45.1	65 percent	\$29.3	\$23.8
<b>Total</b>	<b>13.3 percent</b>	<b>\$11.8</b>	<b>\$88.6</b>	<b>65 percent</b>	<b>\$56.9</b>	<b>\$44.1</b>

*Source: NCTO analysis using trade data from U.S. Dept. of Commerce and Eurostat.*

## Appendix V: Graph

<b>Apparel Exports As Percent of Merchandise Exports</b>		
(Million dollars and percentage, 2005)		
Country	Value	Percent, Merchandise Exports
Bangladesh	6,418	74.2
Haiti	335	71.2
Cambodia b	2,199	70.9
Madagascar b	530	69.7
Macao, China	1,654	66.8
Honduras b	2,626	59.9
El Salvador b, c	1,702	50.2
Sri Lanka b	2,877	45.3
domestic exports	7,231	36.1
Mauritius b, c	745	34.7
Nepal	...	34.1
Lesotho b	...	32.4
Tunisia b	3,332	31.8
Dominican Republic b, c	1,908	31.1
Albania	199	30.0
Guatemala	1,506	28.0
Morocco c	2,783	26.2
Jordan	1,061	24.7
FYR Macedonia	498	24.4
Pakistan	3,604	22.6
Romania	4,627	16.7
Turkey	11,818	16.1
Moldova	171	15.7
Viet Nam b	4,805	15.2

Source: WTO. a Or nearest year.

b Includes Secretariat estimates.

c Includes significant exports from processing zones.